**Exim Bank Survey**

**1. Company Name**

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| --- |
|  |

**2. Telephone Number and Email**

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| --- |
|  |

**3. Turnover in 2017-18**

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| --- |
|  |

**4. Main Products Produced**

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| --- |
|  |

**5. Which Industry Category**

|  |
| --- |
|  |

**6. Products Exported in 2016-17 and 2017-18** *(\*they will provide 6 digit code list)*

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Products Exported | 2016-17 (Amount in US$) | HS category at 2 digit or 4 digit | 2017-18 (Amount in US $) | HS category at 2 digit or 4 digit |
|  |  |  |  |  |
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|  |  |  |  |  |

**7. Main countries to which exports took place**

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| --- | --- | --- | --- | --- | --- |
| Product Exported | 2016-17 (Country to which exported) | Whether India has FTA with the country | 2017-18 (Country to which exported) | Whether India has FTA with the country | Are you using FTA benefits? If Yes, how much? |
|  |  |  |  |  |  |
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**8. Could you have exported more to the countries concerned? What has prevented you from doing so?**

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| --- | --- | --- |
| **Policy That Prevents More Exports to the Country Concerned** | **Where you are already Exporting-** | **Where you would like to Export/were exporting earlier-** |
|  | **Country 1** | **Country 2** | **Country 3** | **Country 4** |
| Import Prohibition |  |  |  |  |
| Import Quota |  |  |  |  |
| Anti-Dumping Duty |  |  |  |  |
| Countervailing Duty (Anti-Subsidy Duty) |  |  |  |  |
| Safeguard |  |  |  |  |
| Regulatory Requirement |  |  |  |  |
| Price controls in export market |  |  |  |  |
| Government procurement |  |  |  |  |
| Language problem |  |  |  |  |
| Other policy that creates an obstacle |  |  |  |  |
|  |  |  |  |  |
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**9. Trade Measures For Which Information is to be Obtained**

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| --- | --- | --- |
|  |  | **Please indicate here the Country to which exports take place and the product being considered** |
| A | **Tariffs:** |  |
| A.1 | Import tariffs paid on the product |  |
| A.2 | Is there a discrimination between you and other countries as far as customs duties are concerned? If yes, why is there is a discrimination? Is it FTA? Or some other reason? |  |
|  |  |  |
| B | **Pre-shipment Requirements:** |  |
| B.1 | Pre-shipment inspection and other formalities (list can attached) |  |
| B.2 | Unclear inspection system |  |
|  |  |  |
| C | **Customs Procedures/Valuation:** |  |
| C.1 | Are you having problems with a foreign customs office's documentation requirements? |  |
| C.2 | Complicated customs clearance procedures |  |
| C.3 | Time consuming customs procedures/how much time? |  |
| C.4 | Method for assessment of tariff customs duties is unclearIncluding criteria for classification of customs duties |  |
| C.5 | Difficulty faced due to customs valuation procedures |  |
| C.6 | Are your goods being classified under the wrong tariff schedule heading |  |
| C.7 | Has the valuation of your goods been rejected on the basis of a minimum or reference price? |  |
| C.8 | Are the duties charged for your goods higher than what you expected? |  |
| C.9 | Are the duties charged for your goods based on an arbitrary or inappropriate valuation by foreign customs? |  |
| C.10 | Are you unable to locate an official public source of information for current data and information regarding a country's customs procedures? Any website available or not? |  |
|  |  |  |
| D | **Charges and Para-Tariffs in addition to statutory custom tariff:** |  |
|  |  |  |
| E | **Rules of origin:** |  |
| E.1 | Rules of origin not clear / difficult to meet |  |
| E.2 | Cost of checking and issuing a certificate of origin is high (% of total cost – how much exceed) |  |
| E.3 | Is there a requirement of importing countries?  |  |
| E.4 | Are you having a problem with a burdensome country-of-origin **marking** requirement? What is the cost of acquiring the marking? |  |
| E.5 | Is there a requirement for an Indian government certification that does not exist? |  |
| E.6 | Are you unable to locate an official public source of information for current data and information regarding a country's origin requirements? |  |
| E.7 | Procedures for obtaining a certificate of origin are cumbersome/difficult |  |
| E.8 | Parts suppliers do not know the FTA system and cannot obtain the necessary documentation |  |
|  |  |  |
| F | **Quarantine:** |  |
| F.1 | Is there a strict quarantine system |  |
|  |  |  |
| G. | **Contingent Protection Measure:** (amount in %) |  |
| G.1 | Anti-Dumping Duty  |  |
| G.2 | Countervailing Duty (Anti-Subsidy Duty) |  |
| G.3 | Safeguard |  |
|  |  |  |
|  |  |  |
| H | **Quantitative prohibition or restrictions:** |  |
| H.1 | Tariff Rate Quota |  |
| H.2 | Import quota |  |
| H.3 | Import Licensing |  |
| H.4 | Other quantitative import restrictions  |  |
| H.5 | Are there problems learning where/how to obtain an import license? |  |
| H.6 | Are there unreasonable fees associated with obtaining an import license? |  |
| H.7 | Is there an overly burdensome process for obtaining an import license? |  |
| H.8 | Is the purpose for an import license unclear to you? Why? |  |
| H.9 | Are there long delays in receiving approval for an import license? |  |
|  |  |  |
| I | **Regulatory measures and standards: Technical Barriers to Trade** |  |
|  | *Note: See below for explanation of these measures* |  |
|  |  |  |
| I.1 | Is the obstacle related to a government regulation requiring mandatory standards, testing, or certification? |  |
| I.2 | Is the standard based on a regulation developed without consideration of available scientific and technical information? |  |
| I.3 | Is it a standard or testing requirement that applies only to foreign companies? |  |
|  |  |  |
| I(a) | **(a) Clarity of standards requirements:** |  |
| I(a).1 | Technical standards not clear  |  |
| I(a).2 | Sanitary and phyto-sanitary standards are not clear |  |
| I(a).3 | Environmental standards |  |
| I(a).4 | Social standards (related to labour conditions and wages) |  |
| I(a).5 | Social standards (related to any other condition) |  |
|  |  |  |
| I(a).6 | Is the standard that is required not based on an international standard? If so which international standard?  |  |
| I(a).7 | Is there a national quality mark required that is unclear or difficult to meet? |  |
| I(a).8 | Does the standard have an unclear process to comply with it? |  |
| I(a).9 | Is the standard based on a regulation developed in a non-transparent manner? |  |
| I(a).10 | Does the standard result in unnecessary or unreasonable administrative costs? |  |
|  |  |  |
| I(b) | **(b) Difficult to meet standards requirements:** |  |
| I(b).1 | Technical standards difficult to meet | Reason for this |
| I(b).2 | Sanitary and phyto-sanitary standards are difficult to meet | Reason for this |
| I(b).3 | Any other regulatory requirements that are difficult to meet, including, | Reason for this |
|  | * environment
 |  |
|  | * labour standard
 |  |
| I(b).4 | Is there a burdensome or unclear testing or certification requirement? |  |
| I(b).5 | Does the standard require a factory inspection that is difficult to obtain? |  |
| I(b).6 | Does the standard require a burdensome or unclear product registration requirement |  |
| I(b).7 | Is it become a new standard |  |
| I(b).8 | Is the barrier due to a burdensome or unclear labelling requirement? |  |
| I(b).9 | Is there a duplicative or redundant testing or certification requirement? |  |
| I(b).10 | Is there an unreasonable time frame to comply with the standard or testing requirement? |  |
|  |  |  |
| J | **Regulatory measures and standards: Sanitary and Phyto-sanitary Measures** |  |
|  | *Note: See below for explanation of these measures* |  |
|  |  |  |
| J.1 | Do you face a sanitary or phyto-sanitary (SPS) barrier to trade which has kept your food or agricultural export product out of a specific export market? |  |
| J.2 | Does the SPS measure have requirements, including requirements, testing and certification, to addressing food safety, animal health or plant health, which is not based on objective criteria? |  |
| J.3 | Is the SPS measure not based on an international standard (Codex, OIE, IPPC)? |  |
| J.4 | Does the SPS requirement that applies only to foreign companies? And not to domestic counties?  |  |
| J.5 | Is there an unreasonable time frame to comply with the SPS measure or testing requirement? |  |
| J.6 | See Table on SPS below |  |
|  |  |  |
| K | **Other policies:** |  |
| K.1 | Voluntary Export Restraint  |  |
| K.2 | Distribution restrictions in the foreign market |  |
| K.3 | Restriction on after-sales service |  |
| K.4 | Local content requirements, e.g. Buy national (in percentage) |  |
| K.5 | Government Procurement |  |
| K.7 | Are your foreign wholesalers, retailers, or customers having difficulty obtaining certifications, licenses, or other necessary approvals to sell/use your product in other countries? |  |
| K.8 | Are you experiencing difficulties exporting because of subsidized local products?  |  |
| K.9 | Is the foreign market dominated by a domestic company or controlled by monopolistic business practices? |  |
|  |  |  |
| L | **Any IPR-related requirements** |  |
|  |  |  |
| M | **Any other non-tariff measure that restricts access to market** |  |
|  |  |  |

**Table on SPS Measure**

**SPS Measure in the Country (name of country to which exports take place) Arising Due To:**

|  |  |  |
| --- | --- | --- |
|  | Product Registration Requirement |  |
|  | Inspection requirement |  |
|  | Traceability requirements |  |
|  | Testing requirements |  |
|  | Problems due to tolerance limits for residues, contaminants, or restrictions on use of certain substances |  |
|  | Labelling, marketing and packaging requirements |  |
|  | Certification requirements |  |
|  | Conformity assessments related to SPS aspects n.e.s |  |

**Sanitary and Phyto-Sanitary Measures Are used to Address:**

(a) Risks to human or animal health borne on food, for example, additives, contaminants, toxins or disease-causing organisms in food, beverages or feed.

(b) Risks to human health from animal or plant carried diseases, and products thereof

(c) Risks to animals or plants from pests (entry, establishment or spread), diseases, and disease-causing and disease-carrying organisms. (The health of animals includes fish and wild fauna. The health of plants includes forests and wild flora.)

**Examples of Sanitary and Phyto-Sanitary Measures Are:**

* Requiring animals and animal products to come from disease-free areas;
* Inspection requirements of products for microbiological contaminants;
* Mandating a specific fumigation treatment for products;
* Setting maximum allowable levels of pesticide residues in food;
* Restrictions on additives in food or drink;
* Restrictions on contaminants in food or drink;
* Restrictions on toxic/poisonous substances in food or drink;
* Restrictions on residues of veterinary drugs or pesticides in food or drink;
* Certification requirement for food safety, and animal or plant health;
* Required processing methods with implications for food safety;
* Labelling requirements directly related to food safety;
* Plant and animal quarantine;
* Preventing disease or pests spreading to a country.

**Examples of technical barriers to trade**

* Labelling of composition or quality of food, drink and drugs;
* Quality requirements for fresh food;
* Volume, shape and appearance of packaging;
* Packaging and labelling for dangerous chemicals and toxic substances, pesticides and fertilizer;
* Regulations for electrical appliances;
* Regulations for cordless telephones, radio equipment, and the like;
* Textiles and garments labelling;
* Testing vehicles and accessories;
* Regulations for ships and ship equipment;
* Safety regulations for toys.