

FTA Survey (on behalf of Department of Commerce, Govt. of India)

Name and Designation: _____

E-mail: _____

Contact no. _____

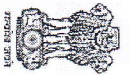
A. Introductory details

Name/ Address of the company	IEC no.	No. of Employees	Sector(s)	Exports as % of revenues (Tick the Relevant)				
				0-10 %	11-25%	26 -50%	Above 50%	100%

B. Awareness and Support requirements on FTAs (on a scale of 1 to 5 with 1= not at all, 2=very marginally, 3= marginally, 4= significantly and 5= very significantly)

S.No	Question	ASEAN	Japan	Korea	Malaysia	Singapore
1	Are there adequate meetings about awareness-raising outreach and the					

Questionnaire in word format is also available at the web address: <http://wtocentre.ift.ac.in/>



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S.No	Question	ASEAN	Japan	Korea	Malaysia	Singapore
1	benefits of FTAs?					
2	Is there adequate and complete updated information about use of FTAs?					
3	Do Chambers of Commerce and other trade bodies provide adequate services relating to FTAs?					

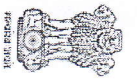
C. Utilization of FTA preferences

S.No	Question	ASEAN	Japan	Korea	Malaysia	Singapore
1	Are products of interest to you covered by FTA benefits? (Yes/No)					
2	Have you exported to these countries/region during 2014? (Yes/No)					
3	Do you use FTA preferences? (Yes/No)					
4	What % share of your exports to these regions are under FTA preferences (<10%, 10-25%, >25%)					

D. Benefits from FTAs [on a scale of 1 to 5 (except question 3) with 1= not at all, 2=very marginally, 3= marginally, 4= significantly and 5= very significantly]

S.No	Question	ASEAN	Japan	Korea	Malaysia	Singapore
1	What is the % margin of tariff preference (compared to MFN tariffs) for your products under these FTAs?					

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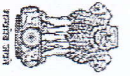


S. No	Question	ASEAN	Japan	Korea	Malaysia	Singapore
2	Have FTAs increased your business volumes to existing customers?					
3	Have the FTAs led to more business with these countries?					
4	Have your export products become more price-competitive under FTAs?					
5	What % of imported inputs do you use in your export product? (Answer in specific %)					
6	Have preferential tariffs under the FTAs reduced the cost of imported inputs in your products?					
7	Have FTAs enabled you to form or join regional/ global value chains and production networks?					
8	Have the option of FTA exports enabled you to find new buyers?					

E. Impediments to utilization of FTAs (on a scale of 1 to 5)

S. No	Question	ASEAN	Japan	Korea	Malaysia	Singapore
1	Do you have enough information about the FTA requirements? (1 = none and 5= complete)					
2	What are the administrative costs as a % of FOB value associated with documentation /					

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S. No	Question	ASEAN	Japan	Korea	Malaysia	Singapore
2	Certificate of Origin for these FTAs? (1= <1%, 2=1-2%, 3= 2-3%, 4= 3-5% and 5= > 5%)					
3	What is the usual time frame to obtain certificate of origin? (1= same day, 2= next day, 3= 2-3 days, 4= 4-7 days, 5=> 7 days)					

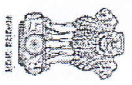
F. Costs of FTAs (on a scale of 1 to 5 with 1= not at all, 2=very marginally, 3= marginally, 4= significantly and 5= very significantly)

S. No	Question	ASEAN	Japan	Korea	Malaysia	Singapore
1	Have the FTAs led to more import competition from these countries?					
2	Is the documentation for exercising FTA preferences complex and cumbersome (1= not at all ... 5= very significantly)					
3	Have FTAs led to increased costs of documentation?					
4	Is there an increased cost for compliance with importing market standards (1= not at all ... 5= very significant)					

G. Investments in FTA markets

S. No	Question	ASEAN	Japan	Korea	Malaysia	Singapore
1	Have FTAs led to relocation and production outside India? (Yes / No)					

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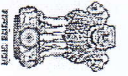


S. No	Question	ASEAN	Japan	Korea	Malaysia	Singapore
2	Are you aware of your competitor or any of the suppliers who have relocated as a direct outcome of the FTA?					
3	Have you made investments in the FTA partner countries (Yes/No)					
4	If yes, what is the mode of investment (joint ventures, Wholly Owned, Equity, Debentures, Guarantee issued, etc.)					
5	What are the barriers to investments made in these markets?					
6	Which are the sectors that FTA partner companies could invest in India?					
7	What are the barriers to investment by FTA partner companies in India?					

H. Plans to address emerging business requirements

S. No	Question	Answer form	ASEAN	Japan	Korea	Malaysia	Singapore
1	Identifying potential buyers in destination markets	No/Yes					
2	Appointing distributors/agents	No/Yes					

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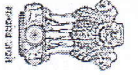
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S. No	Question	Answer form	ASEAN	Japan	Korea	Malaysia	Singapore
3	Understanding consumer preferences	No/Yes					
4	Increasing marketing budgets	No/Yes					

I. General questions on FTAs

Question	Comments
What is the specific information that needs to be made available on FTAs?	
What additional services should the certificate of origin issuing agencies provide?	
What are the constraints in utilizing FTAs?	

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Question	Comments
How can government agencies like Department of Commerce facilitate in dissemination of information on FTAs?	
Any other comments / suggestions.	

Note: Kindly fill in the questionnaire and hand over to Dr. Murali Kallummal (muralik@ift.ac.in, muralikallummal@gmail.com) and/or Mr. Pankaj Agrawal (pankaj_agrawal05@yahoo.com)

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