

# **REPORT ON BUYER SELLER MEET**

**ADDIS ABABA, ETHIOPIA**

**03<sup>RD</sup> AUGUST 2016**

**AT**

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## FACT SHEET- ETHIOPIA

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### **Background:**

Unique among African countries, the ancient Ethiopian monarchy maintained its freedom from colonial rule with the exception of a short-lived Italian occupation from 1936-41. In 1974, a military junta, the Derg, deposed Emperor Haile SELASSIE (who had ruled since 1930) and established a socialist state. Torn by bloody coups, uprisings, wide-scale drought, and massive refugee problems, the regime was finally toppled in 1991 by a coalition of rebel forces, the Ethiopian People's Revolutionary Democratic Front. A constitution was adopted in 1994, and Ethiopia's first multiparty elections were held in 1995. A border war with Eritrea in the late 1990s ended with a peace treaty in December 2000. In November 2007, the Eritrea-Ethiopia Border Commission (EEBC) issued specific coordinates as virtually demarcating the border and pronounced its work finished. Alleging that the EEBC acted beyond its mandate in issuing the coordinates, Ethiopia has not accepted them and has not withdrawn troops from previously contested areas pronounced by the EEBC as belonging to Eritrea. In August 2012, longtime leader Prime Minister MELES Zenawi died in office and was replaced by his Deputy Prime Minister HAILEMARIAM Desalegn, marking the first peaceful transition of power in decades.

### **Geography**

#### **Location:**

Eastern Africa, west of Somalia

#### **Geographic coordinates:**

8 00 N, 38 00 E

#### **Area:**

**total:** 1,104,300 sq km

**land:** 1 million sq km

**water:** 104,300 sq km

#### **Land boundaries:**

**total:** 5,925 km

**border countries (6):** Djibouti 342 km, Eritrea 1,033 km, Kenya 867 km, Somalia 1,640 km, South Sudan 1,299 km, Sudan 744 km

#### **Coastline:**

0 km (landlocked)

**Conventional long form:** Federal Democratic Republic of Ethiopia



**Capital:** Addis Ababa

**Geographic coordinates:** 9 02 N, 38 42 E

**Time difference:** UTC+3 (8 hours ahead of Washington, DC, during Standard Time)

**Climate:**

Tropical monsoon with wide topographic-induced variation

**Natural resources:**

small reserves of gold, platinum, copper, potash, natural gas, hydropower

**Geography - note:**

Landlocked - entire coastline along the Red Sea was lost with the de jure independence of Eritrea on 24 May 1993; Ethiopia is, therefore, the most populous landlocked country in the world; the Blue Nile, the chief headstream of the Nile by water volume, rises in T'ana Hayk (Lake Tana) in northwest Ethiopia; three major crops are believed to have originated in Ethiopia: coffee, grain sorghum, and castor bean

**People and Society**

**Nationality:** Ethiopian

**Languages:**

Oromo (official working language in the State of Oromiya) 33.8%,  
Amharic (official national language) 29.3%,  
Somali (official working language of the State of Sumale) 6.2%,  
Tigrigna (Tigrinya) (official working language of the State of Tigray) 5.9%,  
Sidamo 4%, Wolaytta 2.2%,  
Gurage 2%,  
Afar (official working language of the State of Afar) 1.7%,  
Hadiyya 1.7%,  
Gamo 1.5%, Gedeo 1.3%,  
Opuuo 1.2%,  
Kafa 1.1%,  
other 8.1%, English (major foreign language taught in schools),  
Arabic (2007 est.)

**Religions:**

Ethiopian Orthodox 43.5%,  
Muslim 33.9%,  
Protestant 18.5%,  
traditional 2.7%,  
Catholic 0.7%,  
other 0.6% (2007 est.)



**Population:**

99,465,819

**Population growth rate:**

2.89% (2015 est.)

**Birth rate:**

37.27 births/1,000 population (2015 est.)

**Death rate:**

8.19 deaths/1,000 population (2015 est.)

**Health expenditures:**

5.1% of GDP (2013)

**Education expenditures:**

4.5% of GDP (2013)

## **Government**

**Government type :** Federal parliamentary republic

**Independence:**

oldest independent country in Africa and one of the oldest in the world - at least 2,000 years (may be traced to the Aksumite Kingdom, which coalesced in the first century B.C.)

**National holiday:**

National Day (defeat of MENGISTU regime), 28 May (1991)

**Constitution:**

several previous; latest drafted June 1994, adopted 8 December 1994, entered into force 21 August 1995 (2016)



## Economy

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Ethiopia has grown at a rate between 8% and 11% annually for more than a decade and the country is the fifth-fastest growing economy among the 188 IMF member countries. This growth has been driven by sustained progress in the agricultural and service sectors. Ethiopia has the lowest level of income-inequality in Africa and one of the lowest in the world, with a Gini coefficient comparable to that of the Scandinavian countries. Yet despite progress toward eliminating extreme poverty, Ethiopia remains one of the poorest countries in the world, due both to rapid population growth and a low starting base. Changes in rainfall associated with world-wide weather patterns resulted in the worst drought in thirty years in 2015/2016, creating food insecurity for millions of Ethiopians.

Almost 80% of Ethiopia's population is still employed in the agricultural sector, but services have surpassed agriculture as the principal source of GDP. Under Ethiopia's constitution, the state owns all land and provides long-term leases to tenants. Since 2005, the Ethiopian government has introduced a system to register traditional land use rights and provide certificates documenting these rights. Initial surveys show that land-use certificates have significantly increased the willingness of farmers to invest in improvements on their land, from terracing to irrigation. However, title rights in urban areas, particularly Addis Ababa, are poorly regulated, and subject to corruption.

Ethiopia's export earnings are led by the services sector - primarily Ethiopian airlines - followed by several commodities. While coffee remains the largest foreign exchange earner, Ethiopia is diversifying exports and commodities such as gold, sesame, khat, livestock and horticulture products are becoming increasingly important. Manufacturing represents less than 8% of total exports. The banking, insurance, telecommunications, and micro-credit industries are restricted to domestic investors, but Ethiopia has attracted significant foreign investment in textiles, leather, commercial agriculture, and light manufacturing.

Ethiopia remains a one-party state with a planned economy. In the fall of 2015, the government finalized and published the current 2016-2020 five year plan, known as the Growth and Transformation Plan (GTP II). GTP II emphasizes developing manufactures in sectors where Ethiopia has a comparative advantage in exporting, including textiles and garments, leather goods, and processed agricultural products. New infrastructure projects are to include power production and distribution, roads, rails, airports and industrial parks. To support industrialization, Ethiopia plans to increase power generation by 8,320 MW, up from an installed capacity of 2,000 MW, by building three more major dams and expanding to other sources of renewable energy. Construction is underway on an electric railway network that will connect Ethiopia to all its neighbors, with a link to the Port of Djibouti already finished and partially functioning. A tripling of capacity at the international airport in Addis Ababa to 25 million passengers will be completed in 2017, while construction of a completely new airport is being planned by 2025. Meanwhile, the domestic airport network has expanded to nineteen airports in a country where mountains and deserts make developing and maintaining a road network challenging. Despite difficult topography, more than a hundred thousand kilometers of roads have been built, connecting previously isolated regions.

**GDP - per capita (PPP):**

\$1,800 (2015 est.)

\$1,700 (2014 est.)

\$1,500 (2013 est.)

**Exports:**

\$3.761 billion (2015 est.)

\$3.721 billion (2014 est.)

**Exports - commodities:**

coffee (27%, by value), oilseeds (17%), edible vegetables including khat (17%), gold (13%), flowers (7%), live animals (7%), raw leather products (3%), meat products (3%)

**Exports - partners:**

Switzerland 14.3%, China 11.7%, US 9.5%, Netherlands 8.8%, Saudi Arabia 5.9%, Germany 5.7% (2015)

**Imports:**

\$10.69 billion (2015 est.)

\$11.57 billion (2014 est.)

**Imports - commodities:**

machinery and aircraft (14%, by value), metal and metal products, (14%), electrical materials, (13%), petroleum products (12%), motor vehicles, (10%), chemicals and fertilizers (4%)

**Imports - partners:**

China 20.4%, US 9.2%, Saudi Arabia 6.5%, India 4.5% (2015)

**Exchange rates:**

birr (ETB) per US dollar

21.55 (2015 est.)

19.8 (2014 est.)

19.8 (2013 est.)

17.71 (2012 est.)

16.899 (2011 est.)

**Industries:**

food processing, beverages, textiles, leather, garments, chemicals, metals processing, cement



**Labor force:**

49.27 million (2015 est.)

**Labor force - by occupation:**

**agriculture:** 85%

**industry:** 5%

**services:** 10% (2009 est.)

**Unemployment rate:**

17.5% (2012 est.)

18% (2011 est.)

**Population below poverty line:**

29.6% (2014 est.)

**Fiscal year:**

8 July - 7 July

**Inflation rate (consumer prices):**

10.1% (2015 est.)

7.4% (2014 est.)

**Transportation**

**Airports** : 57 (2013)

**Railways: total:** 681 km

(Ethiopian segment of the 781 km Addis Ababa-Djibouti railroad)

**narrow gauge:** 681 km 1.000-m gauge

**note:** railway is under joint control of Djibouti and Ethiopia (2015)

**Roadways: total:** 110,414 km

**Ports and terminals:**

Ethiopia is landlocked and uses the ports of Djibouti in Djibouti and Berbera in Somalia





# INDIA – ETHIOPIA BILATERAL TRADE:

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## Commercial Relations

India and Ethiopia have long-standing economic and commercial relations, which are centuries old and can be traced back over 2000 years of recorded history. During the Axumite Kingdom, Indian traders had links with the ancient port of Adulis in the eastern part of Ethiopia and traded silk and spices for gold and ivory. In recent years, with the opening up of the Ethiopian economy, business ties between the two countries have grown significantly, especially in the areas of trade, investment, agriculture and infrastructure projects. The economic dimension of the bilateral relationship has now become its most important.

Bilateral Trade:

## Bilateral Trade:

Bilateral trade in 2015 stood at US\$1.2 billion, of which India's exports to Ethiopia were over US\$1.153 billion and imports were US\$55.1 million. Iron & Steel Products are India's major export items to Ethiopia, accounting for 17.2% of India's total exports to Ethiopia. It was followed by rice (12.7%), pharmaceuticals (10.6%), transport equipment (5.6%), machineries (5.5%), sugar (5.2%), paper products (4.5%), plastics (3.3%), rubber (3.2%), textile and clothings (3.0%), etc. Major imports by India from Ethiopia were: pulses, precious and semi precious stones, vegetables & seeds leather and spices. **India is the second most important source of imports for Ethiopia, contributing 7.4% of all of Ethiopia's imports next to China.**

## Investment:

There is no Ethiopian Investment in India. Indian companies maintained their reputation as being in the top three foreign investors in Ethiopia with newer Indian multinationals marking their presence in Ethiopia. There are more than 500 Indian companies in Ethiopia with licensed investment of over US\$ 4 billion of which about US\$ 2 billion is estimated to be on the ground. Indian companies have invested in various sectors like agriculture and floriculture, engineering, plastics, manufacturing, cotton and textiles, water management, consultancy and ICT, education, pharmaceuticals and healthcare. About 44% of Indian investment is in the manufacturing sector, followed by agriculture (35%).

Some major investments by Indian companies announced in 2015 include Asian Paints, Arvind, Raymonds, Kanoria, Fontana Flower PLC, Balaaji Manufacturing PLC, Samaka Stones Pvt. Ltd. Co. and Velocity Apparel. More Indian companies began to invest in Ethiopia, especially in the textile and garments sector, which is a priority sector in the Growth and Transformation Plan-II. Arvind set up a six-million-piece garment plant in Ethiopia. Kanoria Africa Textiles PLC's denim factory in Bishoftu was opened by the Honorable Prime Minister of Ethiopia on 24 October 2015. Raymond signed a US\$100 million investment agreement with the Ethiopian Government during the Ethio-India Investment Forum held in Mumbai in October 2015.



## **Marketing/Investment opportunities in Ethiopia:**

The areas with most promising potential for investments in the country are agriculture, food-processing, leather & leather products, textile & garments, horticulture, sugar & related industry, chemicals industry, pharmaceutical industry, cement industry, metal & engineering industry, tourism, construction, mining & oil and hydropower. Leading non-agricultural sectors and investment include: renewable energy, information technology and communications (ICT), construction, tourism and aviation. Sub-sectors such as mobile banking services and outsourcing services, website software and technologies, software development for eGovernment services, and ICT training services are going to be among the major investment opportunities in the country. The ambitious road construction and expansion projects in the country also offers opportunities either to directly involve in the construction work or export of construction machinery, chemicals, and building materials as well as consultancy and supervision services.

## **Indian companies in Ethiopia:**

**Indian companies in Ethiopia:** Some of the Indian companies in Ethiopia are Cadila Pharmaceuticals PLC, S & P Energy Solution PLC, Tata International Limited, Karuturi Global PLC, Kanoria Africa Textiles PLC, Mohan Group of companies, Anmol Products Ethiopia PLC, Telecommunications Consultants India Limited (TCIL), EXIM Bank of India, Oxford Group of Companies, Roto PLC, Whitefield Cotton Farm PLC, Ruchi Agri PLC, Verdanta Harvests PLC, Neha International PLC, Asian Paintings, Arvind Mills, Allansons Ltd., Kanoria, SVP Group, Fontana Flower PLC, Balaji Manufacturing PLC, Samaka Stones Pvt. Ltd. Co., Velocity Apparel etc.

## **Agreements:**

A Trade Agreement between the Government of the Republic of India and the Government of the Federal Democratic Republic of Ethiopia was signed at New Delhi in 1997. A new Bilateral Trade Agreement is under negotiation. A Bilateral Investment Promotion and Protection Agreement (BIPPA) was signed in 2007 but not enforced yet. India and Ethiopia signed a Double Taxation Avoidance Agreement (DTAA) in 2011. The DTAA has been made effective in India w.e.f. 1.4.2013. During the India-Africa Forum Summit of April 2008, Prime Minister Dr. Manmohan Singh had announced the Duty Free Tariff Preference Scheme (DFTP) for Least Developed Countries (LDCs). Ethiopia was among the first countries that had accepted the DFTP Scheme.

## **Trade promotion activities:**

The Embassy promotes trade, investment and technology transfer processes in Ethiopia. SMEs have been a special focus and the Embassy is committed to support SME companies in creating partnerships in Ethiopia. A large number of SME industry members have been participating at the trade fairs and exhibitions, Buyer-Seller Meets and product promotion programmes in India. These efforts strengthen the dialogue of the Ethiopian delegations with the SMEs in India. The Embassy also promotes and facilitates visits by trade delegations by arranging meetings and organizing Exhibitions, Buyer-Seller Meets, etc.



## **Lines of Credit:**

The ongoing Government of India assistance in developmental projects in Ethiopia continued with sanctioned Lines of Credit worth more than US\$1 billion to the Government of Ethiopia for sectors such as rural electrification, sugar industry and railways. Ethiopia is the largest recipient of long term concessional credit from India in Africa. Finchaa and Wonji Shoa sugar factories and Phase I of the Tendaho sugar factory being built in Ethiopia under the Indian EXIM Bank's Lines of Credit of US\$ 640 million are almost complete. India has also donated to Ethiopia a 64-Slice CT Scan Machine to Black Lion Hospital in Addis Ababa as part of our Grant Assistance. NIFT and CLRI also have twinning arrangements with their Ethiopian counterparts ETIDI and ELIDI and undertake capacity building projects.

India Business Forum:

## **India Business Forum:**

Indian Embassy in Addis Ababa supports the IBF (India Business Forum) which focuses on promoting bilateral trade and investment between India and Ethiopia. The India Business Forum (IBF) was launched on October 30, 2005, and has organized meetings with the Presidents of the Regional states, General Managers of Banks, DG, Ethiopian Customs Revenues Authority, Ethiopian Employers Federation, Ministers of Trade, Industry and even with the late H.E. Mr. Meles Zenawi, Prime Minister of Ethiopia and H.E. Mr. Hailemariam Desalegn, Prime Minister of Ethiopia. IBF is the first foreign Forum of its kind in Ethiopia and is considered a model for foreign businesses to organize themselves on. IBF meets twice every month, either at the Executive Committee or the General Body-level. The India Business Forum (IBF) celebrated its 10th anniversary on 5 October in the presence of Dr. Arkebe Oqubay, Adviser to the Prime Minister of Ethiopia as Chief Guest. Dr. Arkebe's presence was a boost to the Forum's presence and engagements in Ethiopia and will provide it more access to Ethiopian government in future. The 9th anniversary of IBF in October 2014 was graced by the Ethiopian Prime Minister; H.E. Hailemariam Desalegn.

## **Visits from Ethiopia:**

Important visits and participation from Ethiopia included in Vibrant India First-B2B Trade Summit in Ahmadabad, in India Electronics Expo in New Delhi, visit of State Minister of Mines with a delegation to Jaipur to learn best practices in precious and semi precious stones sector and by Health Minister to attend Call to Action Summit-2015 in New Delhi. Most importantly, Prime Minister of Ethiopia attended the 3rd India-Africa Forum Summit in New Delhi from 26-29 October and also had bilateral meeting with the Hon'ble Prime Minister of India. A separate Ethio-India Business Forum was organised in New Delhi on 29 October by the Ethiopian Embassy and in Mumbai on 30 October by the Ethiopian Consulate. The Forum in Mumbai was also addressed by the Hon'ble Prime Minister of Ethiopia. Dr Tedros Adhanom, Minister of Foreign Affairs, Dr. Arkebe Oqubay, Adviser to the Prime Minister of Ethiopia, Mr. Fitsum Arega, Commissioner, Ethiopian Investment Commission and Mr. Mayur Kothari, Convener, India Business Forum participated in the Forum.



## INDIA BUSINESS FORUM - ETHIOPIA

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India Business Forum (IBF) launched in October 30, 2005, under the patronage of the Embassy, was aimed at encouraging new Indian investments, forming a platform for dialogue with various Ethiopian authorities and for encouraging networking by Indian investors to benefit from each other's experience. IBF holds periodic meetings inviting dignitaries e.g. Presidents of the Regional States, General Managers of banks, Director General of Ethiopian Customs Revenues Authority (ERCA), Ethiopian Employers Federation, Ministers of Trade, Industry and even the former PM H.E. Mr. Meles Zenawi. IBF has also signed an MoU of cooperation with ERCA. These meetings have provided a new dimension to the bilateral co-operation and IBF has been a success in showcasing India's participation in Ethiopia's development process and furthering trade and economic ties between the two countries. The Prime Minister of the Federal Democratic Republic of Ethiopia, H.E. Mr. Hailemariam Desalegn graced the 9th anniversary celebration of IBF as Chief Guest on 29 October 2014. IBF can be contacted at:

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## CHEMEXCIL'S COMMODITYWISE EXPORTS TO ETHIOPIA

(USD in million)

Chapter No./Panel	2013-2014 (Actual)	2014-15 (Actual)	2015-16 (Provisional )
(32) Dyes & (29) Dye Intermediates	3.47	3.64	3.40
(28) Inorganic, (29) Organic & (38) Agro chemicals	9.50	13.37	14.51
(33) Cosmetics, (34) Soaps, Toiletries and (33) Essential oils	1.95	3.84	8.44
<b>Total</b>	<b>14.92</b>	<b>20.85</b>	<b>26.35</b>

( SOURCE : DGCI & S)



## Group wise Exports for the year 2013-2014 , 2014-2015 & 2015-2016

### DYES - Top Items Exports

HSCode	Product	2013-2014	2014-2015	2015-2016
		US\$ in million	US\$ in million	US\$ in million
32041751	PIGMENT BLUE 15 (PATHALOCYANINE BLUE)	0.28	0.19	0.41
32041990	OTHER INCL. MIXTURE OF COLORING MATTERS OF TWO OR MORE OF SUB-HDNG 320411 TO 320419	0.16	0.24	0.41
32042010	OPTICAL WHITENING AGENTS	0.20	0.29	0.33
32041761	PIGMENT GREEN 7(PATHALOCYANINE GREEN)	0.52	0.31	0.32
32041739	OTHER PIGMENT RED	0.22	0.15	0.29
32050000	COLOUR LAKES	0.16	0.36	0.28
32041218	ACID BLACKS	0.12	0.70	0.17
32041719	OTHER PIGMENTS YELLOW	0.15	0.28	0.15
32041759	OTHER PIGMENT BLUE	0.11	0.13	0.14
32021000	SYNTHETIC ORGANIC TANNING SUBSTANCES	0.19	0.27	0.13
32042090	OTHER FLUORESCENT BRIGHTENING AGENT	0.05	0.06	0.12
32041650	REACTIVE BLUES	0.27	0.13	0.12
32041419	OTHER DIRECT YELLOW (AZO)	0.13	0.04	0.08
32041219	OTHER AZO DYES	0.00	0.00	0.08
32041610	REACTIVE YELLOWS	0.11	0.06	0.07
<b>Country Totals</b>		2.66	3.22	3.09

### DYE INTERMEDIATES - Top Items Exports

HSCode	Product	2013-2014	2014-2015	2015-2016
		US\$ in million	US\$ in million	US\$ in million
29051100	SATURATED METHANOL (METHYL ALCOHOL)	0.02	0.01	0.01
<b>Country Totals</b>		0.02	0.01	0.01



## INORGANIC CHEMICALS - Top Items Exports

		2013-2014	2014-2015	2015-2016
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
28299030	IODATES AND PERIODATES	0.51	0.69	0.83
28332100	MAGNESIUM SULPHATE	0.48	0.40	0.55
38101010	PICKLING PREPARATIONS AND OTHER SOLDERING, BRAZING OR WELDING POWDER/PASTES	0.07	0.20	0.23
28365000	CALCIUM CARBONATE	0.15	0.10	0.15
28030010	CARBON BLACK	0.02	0.05	0.07
28061000	HYDROCHLORIC ACID (HYDROGEN CHLORIDE)	0.13	0.11	0.05
28421000	ALUMINO SILICATES	0.00	0.00	0.05
28399010	MAGNESIUM TRISILICATE	0.06	0.05	0.05
28273100	CHLORIDES OF MAGNESIUM	0.02	0.03	0.04
28151110	FLAKES OF SODIUM HYDROXIDE (CAUSTIC SODA)	0.02	0.02	0.04
28020010	SUBLIMED SULPHUR	0.00	0.01	0.04
28311010	SODIUM DITHIONITES (SODIUM HYDROSULPHITE)	0.00	0.00	0.03
28111990	OTHER INORGANIC ACID	0.00	0.00	0.03
38249025	PRECIPITATED SILICA AND SILICA GEL	0.08	0.07	0.03
28342990	OTHER NITRATES	0.00	0.00	0.03
<b>Country Totals</b>		1.55	1.73	2.22

## ORGANIC CHEMICALS - Top Items Exports

		2013-2014	2014-2015	2015-2016
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
38210000	PREPARED CULTURE MEDIA FOR DEVELOPMENT OF MICRO ORGANISMS	0.22	0.18	0.46
29159090	OTHER SATURATED ACYCLIC MONOCARBXYLIC ACID ETC & THEIR DERIVATIVES	0.06	0.10	0.35
35051090	OTHER DEXTRINS AND OTHER MODIFIED STARCHES	0.36	0.38	0.33
29153200	VINYL ACETATE	0.07	0.33	0.19
29173400	OTHER ESTERS OF ORTHO PHTHALIC ACID	0.13	0.26	0.15
29023000	TOLUENE	0.00	0.08	0.11
29173990	OTHER AROMATIC POLYCARBOXYLIC ACIDS, THEIR ANHYDRIDES, HALIDES, PEROXIDES, PEROXYACIDS AND THEIR DERI	0.06	0.08	0.10
29241900	OTHER ACYCLIC AMIDES (INCLUDING ACYCLIC CARBOMATES) AND THEIR DERIVATIVES SALTS THEREOF	0.10	0.05	0.10
34049020	POLYETHYLENE WAX	0.03	0.08	0.09
29333990	OTHER COMPOUNDS CONTG. AN UNFUSED PYRIDINE RING (W/N) HYDROGENATED STRUCTURE	0.00	0.05	0.08
29335990	OTHER COMPOUNDS CONTAINING A PYRIMIDINE RING (W/N HYDROGENATED) OR PIPERAZINE RING IN STRUCTURE	0.00	0.01	0.08
27129090	OTHER PARAFFIN WAXES OBTAINED BY SYNTHESIS/OTHER PROCESS W/N COLOURED	0.18	0.00	0.07
38140010	ORGANIC COMPOSITE SOLVENTS AND THINNERS N.E.S.	0.05	0.05	0.07
34049090	OTHER ARTIFICIAL WAXES AND PREPARED WAXES	0.01	0.02	0.07
29031200	DICHLORO METHANE (METHYLENE CHLORIDE)	0.05	0.11	0.07
<b>Country Totals</b>		1.31	1.77	2.32



## AGRO CHEMICALS - Top Items Exports

		2013-2014	2014-2015	2015-2016
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
	<b>ETHIOPIA</b>			
38089910	PESTICIDES, NOT ELSEWHERE SPECIFIED OR INCLUDED	1.49	1.87	2.26
38089320	2:4 DICHLOROPHENOXY ACTC ACD & ITS ESTERS	1.46	1.66	1.79
38089290	OTHER FUNGICIDES	0.31	1.29	1.66
38089199	OTHER INSECTICIDE N.E.S.	0.54	0.90	1.56
38089350	WEEDICIDES AND WEED KILLING AGENTS	0.39	2.34	1.38
38089390	OTHER HERBICIDES, ANTI-S-SPROUTING PRODUCTS AND PLANT GROWTH REGULATORS	0.61	0.18	0.85
38089990	OTHER SIMILAR PRODUCTS N.E.S.	0.16	0.39	0.33
38089340	PLANT GROWTH REGULATORS	0.02	0.05	0.08
	<b>Country Totals</b>	4.98	8.69	9.93

## COSMETICS & TOILETRIES - Top Items Exports

		2013-2014	2014-2015	2015-2016
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
	<b>ETHIOPIA</b>			
34021190	OTHERS (E.G. ALKYL SULPHATES TECH. DODECYL BENZENE-SULPHONATES, ETC.)	0.03	1.27	3.60
34012000	SOAP IN OTHER FORMS	0.00	0.00	2.32
33029011	SYNTHETIC PERFUMERY COMPOUNDS	0.08	0.17	0.34
33049910	CREAM FACE	0.27	0.51	0.13
34021300	NON-IONIC W/N FOR RETAIL SALE	0.11	0.00	0.07
33049990	OTHER BEAUTY MAKE-UP PREPARATION	0.05	0.02	0.06
33051090	OTHER HAIR SHAMPOOS (NON SPIRITUOUS)	0.02	0.05	0.06
34029099	OTHER (OTHER PREPARATIONS) NES	0.04	0.01	0.06
33061020	DENTIFRICES IN PASTE (TOOTH PASTE)	0.00	0.00	0.04
38099110	TEXTILE ASSISTANTS MORDANTING AGENTS	0.00	0.02	0.04
34022090	OTHER ORGANIC SURFACE ACTIVE AGENTS PREPERATIONS PUT UP FOR RETAIL SALE	0.03	0.02	0.03
33059019	OTHER HAIR OIL	0.01	0.00	0.03
34029091	WASHING AND CLEANING PREPNS HAVING BASIS OF SOAP/OTHER ORGANIC SURFACE ACTIVE (OTHER PREPNS)	0.01	0.00	0.02
34029019	OTHER SYNTHETIC DETERGNTS	0.01	0.16	0.02
34029011	SYNTHETIC DETERGENTS(WASHING AND CLEANING PREPARATION )	0.00	0.01	0.02
	<b>Country Totals</b>	0.64	2.24	6.86





## ESSENTIAL OIL - Top Items Exports

		<b>2013-2014</b>	<b>2014-2015</b>	<b>2015-2016</b>
<b>HSCode</b>	<b>Product</b>	<b>US\$ in million</b>	<b>US\$ in million</b>	<b>US\$ in million</b>
	<b>ETHIOPIA</b>			
33021090	OTHER FLAVOURING ESSENCES USED IN THE FOOD OR DRINK INDUSTRIES	0.02	0.01	0.03
33012590	OTHER MINT OILS	0.00	0.00	0.00
33012400	PEPPERMINT OIL(MENTHA PIPERITA)	0.01	0.01	0.00
33012924	EUCALYPTUS OIL	0.01	0.00	0.00
	<b>Country Totals</b>	0.04	0.02	0.04



## DETAILS OF DELEGATES PARTICIPATED THROUGH CHEMEXCIL

SN	NAME OF THE DELEGATE COMPANY	NAME OF THE DELEGATE	IEC NO.
1	<b>AKSHAYA CHEMICALS</b> 218/5, ASHOK NAGAR, POONDURAI ROAD, ERODE, TAMILNADU-638002,INDIA PH: ++91-424-2283866 E-MAIL: info@akshayachemicals.com WEBSITE:www.akshayachemicals.com PRODUCTS : FERTILIZER AND GROWING MEDIA	MR. N.S.RAJA PROPRIETOR  MOB: +91 9043366166	3511006449
2	<b>ARABIAN PETROLEUM LTD</b> Plot No:14 B,MIDC,Morovali,Spenta Company, Opp:Positive Packaging,Ambernath,Thane, Kalyan- Badlapur Rd, Morivali, Ambernath, Maharashtra 421505 PH: ++91-9167944480/81/82 E-MAIL : dharman.mehta@arabianpetroleum.co.in WEBSITE: <a href="http://www.arabianpetroleum.co.in">www.arabianpetroleum.co.in</a> PRODUCTS : LUBRICATING OILS AND GREASES	MR. MANAN MEHTA DIRECTOR MOB:+91 9930865658  MR. DHARMAN MEHTA EXPORT MANAGER	0314002910
3	<b>ATLAS COLOURS PVT LTD</b> D-207, 2 <sup>ND</sup> FLOOR, SHIROMANI COMPLEX, SATELLITE ROAD, OPP. OCEAN PARK, SATELLITE, AHMEDABAD – 380 015,GUJARAT. INDIA PH: ++91 79 26750952 / 26769721 E-MAIL : <a href="mailto:bhavesh@atlascolours.com">bhavesh@atlascolours.com</a> and <a href="mailto:atlas@atlascolours.com">atlas@atlascolours.com</a> WEBSITE: <a href="http://www.atlascolours.com">www.atlascolours.com</a> PRODUCTS : REACTIVE DYES (S.O.DYESTUFFS)	MR.BHAVESH SHAH MANAGING DIRECTOR  MOB:+91 9824255044	0812011635
4	<b>BAGADIA COLOURCHEM LTD</b> 502, SHANIYA ENCLAVE, 5 <sup>TH</sup> FLOOR, V. P. ROAD, VILE PARLE (W), MUMBAI – 400 056 PH: ++91 22-26111982 E-MAIL: <a href="mailto:bagadiacolourchem@gmail.com">bagadiacolourchem@gmail.com</a> Website: <a href="http://www.bagadiacolourchem.com">www.bagadiacolourchem.com</a> PRODUCTS: PIGMENT BLUE 15:1; PIGMENT BLUE 15:3; PIGMENT PASTE	MR. SUSHIL BAGADIA C. E. O.  MOB: +91 9322899322	0390009075
5	<b>BEENA CORPORATION</b> PLOT NO. 225, SUDAMA INDUSTRIAL ESTATE, NR. N.RASIKLAL GLASS, OPP. GOKULESH PETROL PUMP, NAROL CROSS ROAD,NAROL, AHMEDABAD PH: ++91 9825510828 E-MAIL : <a href="mailto:beenacorporation225@gmail.com">beenacorporation225@gmail.com</a> ; <a href="mailto:ajp@beenexim.com">ajp@beenexim.com</a> WEBSITE: www.beenaexim.com PRODUCTS:PIGMENT DYES,ALEOVERA AND IT'S EXTRACTS, NEEM OIL, NEEM CAKE	MR. ASHOK J PATEL PROPRIETOR  MOB: +91 9825510828	0812016530
6	<b>BIC CHEMICALS &amp; PACKAGINGS PVT LTD</b> N-215 MIDC, TARAPUR INDUSTRIAL AREA, DIST – THANE. MAHARASHTRA 401506 INDIA PH: ++91 2525 645585 E-MAIL : <a href="mailto:sales@biccppl.com">sales@biccppl.com</a> WEBSITE: <a href="http://www.biccppl.com">www.biccppl.com</a> PRODUCTS: CHEMICALS:HYDROCHLORIC ACID,NITRIC ACID , SULFURIC ACID,AQUEOUS AMMONIA,FORMALDEHYDE, SODIUM SILICATE -,BENZALKONIUM CHLORIDE - CORROSION INHIBITORS	MR BHAVYA SANWAL DIRECTOR  MOB: 91 9930429234	0309038421



CHEMEXCIL

SN	NAME OF THE DELEGATE COMPANY	NAME OF THE DELEGATE	IEC NO.
7	<b>DAXAL COSMETICS PVT. LTD.</b> 347, MAHAGUJARAT INDUSTRIAL ESTATE, SARKHEJ – BAVLA ROAD, N.H. NO. 8A, VILLAGE: MORAIYA, TAL. SANAND, DIST.: AHMEDABAD, PIN CODE – 382213 GUJARAT, INDIA. PH: ++91 2717 329809 E-MAIL : arnish@daxalcosmetics.com WEBSITE: <a href="http://www.daxalcosmetics.com">www.daxalcosmetics.com</a> PRODUCTS: TOOTHPASTE SHAVING CREAM / GEL, SHAMPOO & CONDITIONER, COSMETICS	MR. ARNISH PATEL MARKETING EXECUTIVE  MOB: +91 9687669457  MR. DAXAL DESAI MARKETING EXECUTIVE	0803000669
8	<b>DEEPCHEM</b> PLOT NO. 6414, G. I. D. C. IND. ESTATE, ANKLESHWAR, GUJARAT, INDIA PH: + 91 2646 251479 E-MAIL: <a href="mailto:info@deepchem.com">info@deepchem.com</a> WEBSITE: <a href="http://www.deepchem.com">www.deepchem.com</a> PRODUCTS : PIGMENTS	MR. SUMITKUMAR JAGANI DIRECTOR  Mob: + 91 9824653479	3403000141
9	<b>FRIENDS &amp; CO.</b> 166/A, SHANKAR ES/TATE, NR. REVABHAI ESTATE, CTM, AMRAIWADI, AHMEDABAD-380026, GUJARAT, INDIA PH: ++91 79 25890213 E-MAIL : <a href="mailto:contact@sayagroup.com">contact@sayagroup.com</a> ; <a href="mailto:ajp@sayagroup.com">ajp@sayagroup.com</a> WEBSITE : <a href="http://www.sayagroup.com">www.sayagroup.com</a> PRODUCTS: INDUSTRIAL FRAGRANCE LAKE COLORS FOR COSMETICS GRADE PIGMENTS	MR. A J PATEL EXPORT EXECUTIVE  MOB:+91 9825063180	0811009351
10	<b>GUNJAN PAINTS LTD.</b> BLOCK NO.1162, MOTI BHOYAN, VADSAR-KALOL ROAD,TA:KALOL, DIST: GANDHINAGAR.GUJARATINDIA. PH: ++91 2764 281277 E-MAIL : <a href="mailto:gunjan@gunjanpaints.com">gunjan@gunjanpaints.com</a> WEBSITE <a href="http://www.gunjanpaints.com">www.gunjanpaints.com</a> PRODUCTS: TEXTILE CHEMICALS, DECORATIVE & INDUSTRIAL PAINTS AND COATINGS, CONSTRUCTION CHEMICALS ,MAINTENANCE PRODUCTS, RUST CONVERTERS, PAINT REMOVERS, ANTI RUST LIQUID IN AEROSOL, FEROBOND	MR. GUNJAN G. BAROT. DIRECTOR  MOB: +91 9725011022	0891015531
11	<b>INDENTA CHEMICALS (INDIA) PVT. LTD.,</b> 117, THE SUMMIT BUSINESS BAY, NEAR WESTERN EXPRESS HIGHWAY METRO STATION, OPP CINEMAX THEATRE, OFF SIR M V ROAD,ANDHERI (EAST) MUMBAI-93; INDIA PH: 91-22-26849600 (10 LINES) E-MAIL : <a href="mailto:indenta@indenta.com">indenta@indenta.com</a> WEBSITE: <a href="http://www.indenta.com">www.indenta.com</a> PRODUCTS: CHEMICALS	MR.SHASHI M. MENON DIRECTOR	0388003545
12	<b>JEETSONS EXPORTS PVT. LTD.</b> SHOP NO.2 SOHRAB HALL, TADIWALA ROAD, NEAR SBI ATM, PUNE, INDIA PH: +91 20 26057313 E-MAIL : <a href="mailto:jasmeet1313@gmail.com">jasmeet1313@gmail.com</a> ; <a href="mailto:jeetsonexports@gmail.com">jeetsonexports@gmail.com</a> WEBSITE: <a href="http://www.jeetsons.com">www.jeetsons.com</a> PRODUCTS: ETHYL ALCOHOL; SUGAR CANE MOLASSES; MORPHOLINE; SODIUM SULPAHTE; INDUSTRIAL SLUDGE WATER	MR. JASMEET SINGH AHUJA DIRECTOR MOB + 919822921313  MR. MANINDARSINGH AHUJA DIRECTOR MOB: + 91 9822131300	3111027007



SN	NAME OF THE DELEGATE COMPANY	NAME OF THE DELEGATE	IEC NO.
13	<b>J.N.INTERNATIONAL</b> 418, MASTERMIND-I ROYAL PALM ESTATE, AAREY MILK COLONY GOREGON-EAST, MUMBAI- 400 065 PH: ++91 22-28787507 E-MAIL : <a href="mailto:jenexp@hotmail.com">jenexp@hotmail.com</a> PRODUCTS: CHEMICALS:INORGANIC/ORGANIC CHEMICALS, INDUSTRIAL CHEMICALS,WATER TREATMENT CHEMICALS	MR. TEJINDER SINGH BINDRA G.M.-EXPORTS  MOB: +91 9821071062	0392006065
14	<b>K P INTERNATIONAL PVT. LTD.</b> 604, MANAS COMPLEX, JODHPUR CROSS ROAD,SATELLITE, AHMEDABAD 380015, GUJARAT, INDIA PH: ++9179 26923570/40055700 E-MAIL: <a href="mailto:kpinternational@gmail.com">kpinternational@gmail.com</a> <a href="mailto:pigment@kp-group.in">pigment@kp-group.in</a> WEBSITE : <a href="http://www.kp-group.in">www.kp-group.in</a> PRODUCTS: ORGANIC & INORGANIC PIGMENTS AGRO CHEMICALS	MR. KETAN PATEL MANAGING DIRECTOR  91 - 93750 50485	0806019611
15	<b>KRISHNA INDUSTRIES</b> PLOT L/30/46/1&2, PHASE-3, GIDC NARODA, AHMEDABAD 382330 INDIA PH : ++91 79 2282 2554 E-MAIL : <a href="mailto:dyes@krishnadyes.net">dyes@krishnadyes.net</a> WEBSITE: <a href="http://www.krishnadyes.net">www.krishnadyes.net</a> PRODUCTS: SAFCOL FOOD COLORS JOTZADOPE ACID DYES;PERFINAZE DIRECT DYES KRIBOND REACTIVE DYES	MR. NIRAV SHAH MANAGER – INTERNATIONAL BUSINESS	0891007199
16	<b>LAAKOONAA REACTIONS</b> 56/B, BHARAT CEMENT COMPOUND, KIRAN IND LANE,PHASE- I, G.I.D.C. VATVA, AHMEDABAD- 382445, GUJARAT, INDIA PH : ++91 79 26582412 E-MAIL : <a href="mailto:export@gopinathchemtec.in">export@gopinathchemtec.in</a> PRODUCTS: DIRECT DYES,ACID DYES ,REACTIVE DYES	MR. FIJO FRANCIS EXPORT MANAGER  MOB:+91 9925 037 058  MR. YATIN SURANI	0812016742
17	<b>MAHAK DYE CHEM INDUSTRIES</b> Plot No:1209,Phase-III, GIDC Estate, VATVA, Ahmedabad – 382445.GUJARAT, INDIA. PH: : + 91 79 25890811 E-MAIL : <a href="mailto:mahakdyechem@hotmail.com">mahakdyechem@hotmail.com</a> <a href="mailto:info@mahakdyechem.com">info@mahakdyechem.com</a> Website: <a href="http://www.mahakdyechem.in">www.mahakdyechem.in</a> , <a href="http://www.mahakdyechem.com">www.mahakdyechem.com</a> PRODUCTS: REACTIVE DYES; BIFUNCTIONAL DYES BLACK MIX SPECIAL VS. BASE,PRINTING H TYPE DYES,PRINTING P TYPE DYES, PIGMENT POWDER AND EMULSION ; ACID & DIRECT DYES	MR. MITESH GANDHI DIRECTOR-MARKETING  MOB: +91 9978957134	0801006058
18	<b>MANHAR SPECIALITIES</b> E-94,SARDAR INDUSTRIAL ESTATE; ROAD NO.2,AJWA ROAD, VADODARA-390019, GUJARAT, INDIA. PH:: +91-265-2513595/2516773 E-mail : <a href="mailto:info@manhargroup.com">info@manhargroup.com</a> / <a href="mailto:marketing@manhargroup.com">marketing@manhargroup.com</a> website : <a href="http://www.manhargroup.com">www.manhargroup.com</a> PRODUCTS: WATER TREATMENT CHEMICALS AND OIL FIELD CHEMICALS	MR. PRAJESH SHAH C.E.O.  MOB: +91-7226040105	3408002444



SN	NAME OF THE DELEGATE COMPANY	NAME OF THE DELEGATE	IEC NO.
19	<b>NATURE CARE FERTILIZERS PVT LTD</b> 224, HARALE MALA NEAR RELIANCE PETROL PUMP, KARAD ROAD VITA. DIST – SANGLI 415311 (MS) INDIA PH: 02347-275241 / 273732 e-mail: <a href="mailto:ncfvita@gmail.com">ncfvita@gmail.com</a> ; <a href="mailto:jjbarve@gmail.com">jjbarve@gmail.com</a> PRODCUTS: GREEN HARVEST (ORGANIC SOIL CONDITIONER) HS Code: 3824909000	MR. JAYDEV BARVE MANAGING DIRECTOR  MOB: + 91 9422615882	3108017144
20	<b>R.S.PIGMENTS</b> VILLAGE KINDOLI, ALIGARH ROAD, HATHRAS 204101 (U.P.) PH: +919368933355 +915722276616 E-MAIL <a href="mailto:info@ultramarineblueindia.in">info@ultramarineblueindia.in</a> Web : <a href="http://www.ultramarineblueindia.in">www.ultramarineblueindia.in</a> PRODCUTS : ULTRAMARINEBLUE POWDER	MR.NITIN AGARWAL MANAGER  MOB: +919368933355	0612010155
21	<b>RA VINO INDUSTRIES</b> RAGHAV ASHRAM 105/107, 3 <sup>RD</sup> FLOOR, RNO-13, C.P.TANK, MUMBAI- 400004 PH: +91-22-2240 0596. E-mail : <a href="mailto:raavinoindustries@gmail.com">raavinoindustries@gmail.com</a> Website: <a href="http://www.cowpathycare.com">www.cowpathycare.com</a> PRODUCTS; SOAPS (FACE WASH, HAIR OIL, TOOTH PASTE,SHAVING CREAM, HOLD CLEANING PRODUCTS )	MR. UMESH B SONI PARTNER  MOB : +91 9819171924	0308028236
22	<b>SANVARDHINI AGRO PVT LTD</b> M-14 ADDL. M.I.D.C SATARA 415004 , MAHARASHTRA Ph : +91 2162 240201 e-mail : <a href="mailto:sanvardhini@gmail.com">sanvardhini@gmail.com</a> web: <a href="http://www.krushitek.com">www.krushitek.com</a> <b>products:</b> Organic Fertilizer; Bio pesticide Plant growth promoter; Neem Oil; Pongamia Oil	MR. AMRUT KULKARNI MANAGER- MARKETING	3197034180
23	<b>SHASHVI CHEMICALS PVT LTD</b> 204, KRISHNA COMPLEX NR. OLD HIGH COURT ASHRAM ROAD,INCOME TAX ROAD AHMEDABAD GUJARAT INDIA PH:: +91-79-27541087 E-mail : <a href="mailto:kct196@gmail.com">kct196@gmail.com</a> Web : <a href="http://www.kewinchem.com">www.kewinchem.com</a> PRODUSTS: SYNTHETIC ORGANIC DYES, ACID DYES, DIRECT DYES ,REACTIVE DYES, PIGMENT DYES, SOLVENT DYES , BASIC DYES ,ORGANIC DYE INTERMEDIATES, AROMAS /FRAGRANCES FOOD COLORS /FOOD FLAVORS	MR. MITESH SHAH DIRECTOR  MOB: +91-98795-63306	0809029081
24	<b>SHYAM SUNDER EXPORT HOUSE</b> OLD JESSORE ROAD,GANGANAGAR KOLKATA-700132, INDIA. e-mail : <a href="mailto:shyamsunderexporthouse@gmail.com">shyamsunderexporthouse@gmail.com</a> web: <a href="http://www.shyamsunderexports.net">www.shyamsunderexports.net</a> PRODUCTS: CHEMICALS ; MINERALS	MR. ALOK BEHAL PROPRIETOR  9836375675	0204018854
25	<b>SUREN DYECHEM INDUSTRIES</b> PLOT : C1 /221+222/2+3, GIDC NARODA, AHMEDABAD 382330 PH:: +91 79 2282 3020 E-MAIL : <a href="mailto:dyechems@gmail.com">dyechems@gmail.com</a> Products : COLORANTS	MR. DHAVAL PATEL PARTNER Mob : +91 9925020543	0811004511



SN	NAME OF THE DELEGATE COMPANY	NAME OF THE DELEGATE	IEC NO.
26	<b>S.V.S. CHEMICAL CORPORATION</b> 520, NEW RASTA PETH, MAHAVIR PALACE, 1 <sup>ST</sup> FLOOR , PUNE – 411011 PH : +91 20 26067098 e-mail: <a href="mailto:nikunj@svschemical.com">nikunj@svschemical.com</a> web: <a href="http://www.svschemical.com">www.svschemical.com</a> PRODUCTS: WATER TREATMENT CHEMICAL CHLORINE DIOXIDE - POWDER , CHLORINE DIOXIDE TABLETS AND CHLORINE DIOXIDE LIQUIDS	MR. NIKUNJ SHAH PARTNER  +91 9011190999	3194004468
27	<b>SWISS OVERSEAS</b> 213, MADHUPURA VEPAR BHAVAN, NEAR GUNJ BAZAAR, MADHUPURA, AHMEDABAD – 380 004.(INDIA). TELE FAX : +91-79-27490271 MOBILE : +91-9898213666 email : <a href="mailto:info@swissformulations.com">info@swissformulations.com</a> WEBSITE : <a href="http://www.swissformulations.com">www.swissformulations.com</a> Products Textile sizing chemicals	MR. M.D.SHAH PROPRIETOR	0809019329
28	<b>VARDHMAN CHEMICALS</b> (Mahavir Dyestuff Industry) C-1/58 GIDC Phase-2, Vatwa Ahmedabad, India Ph : +91-79-4008-5720 e-mail : <a href="mailto:jinay@mahavirdyes.com">jinay@mahavirdyes.com</a> <a href="mailto:info@mahavirdyes.com">info@mahavirdyes.com</a> web: <a href="http://www.mahavirdyes.com">www.mahavirdyes.com</a> Products: Reactive Dyes; Pigment Violet 23; Pigment Blue; Pigment Green; Direct Black Leather Dyes ; Food Colors	MR. JINAY KOTHARI EXECUTIVE DIRECTOR  +91-9913401856 +91-94260-78024	0896000010



## PROGRAMME

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### BUYER SELLER MEET – ADDIS ABABA, ETHIOPIA

VENUE: HILTON ADDIS ABABA, MANELIK II AVENUE,  
P.O BOX 1164, ADDIS ABABA, ETHIOPIA

<b>03<sup>RD</sup> AUGUST 2016</b>	
<b>Time</b>	<b>Details</b>
09.30 hrs -10.00 hrs	Registration
10.00 hrs - 10.10 hrs	Welcome Speech by Mr. S.G Bharadi - Executive Director, Chemexcil
10.10 hrs – 10.20 hrs	Keynote address by Mr. Ashok Kumar, Charge' D Affairs, Embassy of India, Ethiopia
10.20 hrs – 10.30 hrs.	Address by the President – Chamber of Commerce and Industry
10.30 hrs – 10.40 hrs.	Vote of Thanks by Ms. Vaishali Zinzuwadia Regional Director, Chemexcil
10.40 hrs –16.00 hrs	Buyers Sellers Meet



## **BUYER SELLER MEET AT GLANCE**

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### **ORGANISORS AND DELEGATES**

EXECUTIVE DIRECTOR, CHEMEXCIL - MR. S.G. BHARADI  
REGIONAL DIRECTOR, CHEMEXCIL - MRS. VAISHALI ZINZUWADIA

### **28 COMPANIES WITH 35 DELEGATES**

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DATE : 3<sup>RD</sup> AUGUST, 2016  
TIME : 09:30 a.m.- 04:00 pm  
VENUE : HILTON ADDIS ABABA, MANELIK II AVENUE, P.O BOX 1164, ADDIS ABABA, ETHIOPIA

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### **SPECIAL INVITEES**

CHARGE D' AFFAIRES - MR. ASHOK KUMAR, EMBASSY OF INDIA  
FIRST SECRETARY - Mr. VIJAY KUMAR, EMBASSY OF INDIA  
ADVISOR AND EXPERT - MR. KUMA DHABA, INVESTMENT COMMISSION  
ADVISOR TO PMO - DR. TEMESGEN, GOVERNMENT OF ETHIOPIA

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### **BRIEF REPORT**

An excellent inaugural function graced by more than 200 Ethiopians followed by BSM till 3.00 pm. Chemexcil had organised similar BSM in July 2013 at the same venue. During this BSM 90 Ethiopian business men turned up and at the current BSM in August 2016 Chemexcil BSM witnessed 210 buyers from Ethiopia.

Few companies looking for some important buyers were able to trace their counterparts in Ethiopia after many years which turned to be positive. The Indian delegates were more than satisfactory and congratulated Chemexcil for their commendable performance.

The investment opportunities are vast since Ethiopia is again a land locked country. According to the Indian Companies setting up an unit in Ethiopia will yield more profits than just making Ethiopia a trading partner. After the meetings many companies extended their stay in Addis Ababa and were supposed to visit the Oromia Industrial Park where the industries are located.

Also the business directories containing list of business community in whole of Ethiopia were distributed by Mr. Teddy Tewodros – M/s Olive Trade who was our marketing partner in Addis Ababa. The directory turned out to be of great help to our delegates.

Mr. S.G. Bharadi also made an announcement of CAP INDIA show which is going to take place in Mumbai in March 2016 and invited a delegation from Ethiopia.

All the meetings ended in a fruitful manner with a promise to enhance the trade and give a new height.

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## ATTENDEES DURING BUYER SELLER MEET

S.N	Company Name	Contact Person	Mobile tel
1	DAFTA	Mr. Dereje	251 911 622 832
2	Adama Spinn	Mrs. Aberash Tadesse	251 924 466 380
3	Blue Nile PP	Mr. Gizachew Hailesilassie	251 911 122 474
4	Elpis Pharma PLC	Mr. Nalini Nayak	251 920 113 711
5	Flexible Packaging Manufacturing PLC	Mr. Dereje Getahun	251 911 855 062
6	Wubkon Plc	Mr. Wubtaye Belayneh	251 911 201 347
7	Lame Dairy	Mr. Mesfin Shiferaw	251 911 658 114
8	Cropcare Trading PLC	Mr. Solomon Wedajo	251 911 143 970
9	EDE Garment And Textile PLC	Mr. Degu Demissie	251 911 259 765
10	Hakim Work General Importer	Mr. Yesma Seyoum	251 911 609 801
11	Yeshiadam Trading PLC	Mr. Ashenafi Adamu	251 911 514 818
12	Arqur Research Institue	Mr. Dawit Bogale	251 911 467 942
13	Sign D Trading	Mr. Teshale Getahun	251 911 405 901
14	Auko Forign Trade Agency	Mr. Mesele Kebede	251 911 603 555
15	Herbal World	Mrs. Rahel Heruy	251 968 578 242
16	Travel Ethiopia /Florensis	Mr. Assefa Ayele	251 911 431 942
17	Mamdo Overseas Trading PLC	Mr. Girma	251 911 688 350
18	Adamseged	Mr. Abrham Fetene	251 913 050 982
19	Mulugeta MLK Importer	Mr. Mulugeta Bitew	251 911 634 017
20	Plam Ethiopia PLC	Mr. Elias Gizaw	251 911 240 062
21	Chemtex PLC	Mr. Yimenu Jember	251 911 201 600
22	Maxitech Trading PLC	Mr. Amha Kebede	251 911 258 553
23	Biftu Adugna Business S.Co.	Mr. Nbernabas Tesfaye	251 913 713 057
24	Health Care Food Manufacturng PLC	Aklilu Assefa	251 911 215681
25	Ariti Herbal	Mrs. Beza Ermias	251 913 858 312
26	Teddy Drugs and Medical Supply	Mr. Tewodros Kumsa	251 911 207 193
27	Smiling Ethiopia PLC	Mr. Mulugeta Gebrehiwot	251 911 218 258
28	Addis Foot	Mr. Kahssay Abdella	251 910 664 484
29	FDH	Mr. Zelalem Desta	251 912 403 082
30	Rifa Dot I. Tading	Mr. Kifle Yimenu	251 911 209 089
31	Elcon Agro Industry	Mr. Wondwossen Kebeded	251 911 197 033
32	Elcon Agro Industry	Mr. Sintayehu Girma	251 911 477 965
33	Abubeker Kedir Import	Mr. Abubeker Kedir	251 930 001 003
34	TS Enviromental Technology	Mrs. Meron Kassu	251 912 136 090
35	One To One PLC	Mr. Kassa Wolde	251 911 211 065
36	Bezhan Trading	Mr. Abera	251 966 710 038
37	Oliyad Trading PLC	Mr. Brhanu Nigussie	251 911 466 219
38	Ethio Polymers PLC	Mr. Aschalew Mulatu	251 911 515 362



S.N	Company Name	Contact Person	Mobile tel
39	Habesha Weekly Promotion	Mr. Getnet Brhanu	251 923 983 822
40	BeAb Construction and Rental	Mrs. Romny Worku	251 920 667 562
41	Marok Trading PLC	Mr. Bekele Sebsibie	251 911 406 514
42	As Pack Industry PLC	Mr. Anteneh Biruk	251 911 215 386
43	Eyamex General Trading PLC	Mr. Worku Shirega	251 911 200 506
44	Eco Chem Chemical Import	Mr. Kedir Assefa	251 913 890 699
45	Hamlin Trading PLC	Mr. Geoffrey Dergetto	251 915 589 954
46	Bahiru Awel	Mr. Bahiru Awel	251 911 205 042
47	Etab Soap Factory	Mrs. Etsegenet Hailu	251 911 196 145
48	Gilbol Addis	Mr. Abdu Doda	251 911 466 023
49	Labora International	Mr. Mulugeta Abera	251 912 634 445
50	Selam Ethiopia	Mr. Natnael Tilahun	251 911 381 434
51	Aquastar Garment	Mr. Mohamed Umer	251 911 510 731
52	Bravo Cleaning Solution	Mr. Daniel G.	251 911 113 587
53	Oliyad Trading PLC	Mr. Solomon Teka	251 911 206 982
54	AB-Ham Enterprise PLC	Mrs. Kalkidan Alemu	251 911 550 205
55	Mohan PLC	Mr. Mayuk Kothari	251 911 200 160
56	Kombolcha Tannery S.Co.	Mr. Mesfin Y.	251 911 453 913
57	Progress PLC	Mrs. Martha Berhe	251 911 605 891
58	Wafa Marketing and Promotion	Mr. Haftom Gebremeskel	251 913 884 192
59	Bahran Trading PLC	Mr. Dessie Alemu	251 911 229 428
60	Jismy Qusai Enetrprise	Mr. Mohamed Husien	251 911 173 102
61	Malik Printing	Mr. Hussen Nasir	251 911 624 661
62	AYH Trading PLC	Mr. Semah Taddese	251 912 647 869
63	Hamlon Trading	Mr. Samuel Habte	251 911 229 206
64	Adanech Motabe Chemical	Mr. Dawit Motabe	251 911 316 429
65	Mohan PLC	Mr. Harsh Kothari	251 911 529 656
66	Petag PLC	Mr. Fitsum Getahun	251 911 248 961
67	Lydetco PLC	Mrs. Yemisrach	251 912 128 320
68	Rainbow Colors	Mr. Mekonnen Checol	251 911 506 618
69	Volumetric EduSupplier PLC	Mr. Henok	251 911 514 462
70	Sismane International Trading	Mr. Degnachew	251 911 213 237
71	Greenspan Ethiopia	Mr. Vinay	251 929 905 491
72	Hansa Fzew	Mr. Jay	251 940 838 420
73	Kanmax Engineering	Mr. Temesgen	251 911 217 003
74	Ethio Asia Industry	Mr. B.S. Shetty	251 911 207 922
75	YGM Trading PLC	Martedios Asfaw	251 911 231 502
76	Kangaroo Plast PLC	Mr. Imru Biniyam	251 911 674 985
77	Jigra International Business PLC	Mr. Belete Hailu	251 912 163 062
78	Jigra International Business PLC	Mr. Abebe Belete	251 911 337 420
79	YAB General Trading PLC	Mr. Ababi Yirga	251 911 949 466



S.N	Company Name	Contact Person	Mobile tel
80	Pixel Trading PLC	Mr. Thomen Taddese	251 911 202 580
82	Lobora International	Mr. Assefa Adne	251 911 390 584
83	Bemfis Elias PLC	Mr. Solomon Alemseged	251 911 514 479
84	Goggle Trading PLC	Mr. Getahun Kassa	251 911 304 297
85	Queins Hyginic Industry PLC	Mr. Yilma Kublan	251 930 013 307
86	Ethio Eagle International PLC	Mr. Abrham Bogale	251 911 201 546
87	Wise Team PLC	Mr. Fitsum Asfaw	251 912 500 443
88	YGM Trading PLC	Mr. Jale Fam	251 910 196 421
89	MAA Garment and Textile	Mr. Fasil Tadesse	251 911 200 242
90	Yemalzen Dingag Con PLC	Mr. Sirak Abebe	251 911 863 379
91	Idoram PLC	Mr. Amit Mehta	251 911 204 607
92	Arctic Trading PLC	Mr. Daniel Negash	251 911 489 803
93	Samyona Engineering	Mr. Samson	251 911 988 434
94	Teme Selam Trading plc	Mr. Temesgen Alemu	251 911 514 362
95	Emeret Textile	Mr. Eyoel Tadesse	251 921 029 304
96	Tensae International	Mr. Biruk Moges	251 936 010 793
97	Farmatech International	Mr. Daniel W/Senbet	251 911 405 721
98	Mekamly PLC	Mrs. AlmazMesfin	251 913 066 108
99	Greenspan Ethiopia	Mr. Daniel Ayew	251 911 505 812
100	ETALIM Trading PLC	Mr. Biniyam Kassa	251 911 863 173
101	Solomon Wolde	Mr. Solomon Wolde	251 911 134 856
102	Glorer Construction PLC	Mrs. Yemisrach Shiferaw	251 912 683 854
103	Jelaram PLC	Mr. Brhanu Kumar	251 929 367 629
104	ESB Ses	Mrs. Yordanos Gossaye	251 911 459 537
105	Fenamil General Trading PLC	Mr. Eyob Belay	251 911 205 835
106	NFN Business PLC	Eng. Fisseha Tsegaye	251 911 216 179
107	Agri Sher Trading	Mr. Ephrem Afework	251 935 401 520
108	Master Printing Press PLC	Mrs. Rahel A.	251 930 076 700
109	Trade Link PLC	Mr. Ketan Mehta	251 911 209 900
110	Ethio Agri Ceft PLC	Mr. Melkamu Chernet	251 911 672 452
111	Hot Point	Mrs. Freweyni Taye	251 910 696 064
112	HAFT Industrial Consultancy	Mr. Axumawi Ebuy	251 914 733 741
113	Habesha Cement	Mr. Theodros H.	251 930 034 310
114	Awash Melkasa	Mr. Nigussie Gizaw	251 911 734 266
115	Sasco Industrial	Mr. Alemu Demssie	251 930 033 365
116	Sign Driving	Mr. Habtamu Gebeyehu	251 911 866 380
117	Biytwos Trading	Mr. Solomon Fikiru	251 947 698 673
118	Melsed Business PLC	Mr. Muluken A.	251 941 202 300
119	Guts Agro Industry	Mr. Getachew Eshet	251 921 602 344
120	Pharmachem Enterprise	Mr. Kassaye Adane	251 910 297 762
121	Lica Plc	Mr. Yene Neway	251 911 908 436



S.N	Company Name	Contact Person	Mobile tel
122	Molary Trading PLC	Mr. Gebregiorgis Yahnnnes	251 930 106 062
124	Ramel IT Solution	Mr. Mohammed Acagm	251 911 213 385
125	ABN	Mr. Befekadu Reffera	251 911 476 514
126	Al-Impex	Mr. Daniel Mulugeta	251 911 240 275
127	Alcsuime Import PLC	Mr. Sofonias	251 911 393 872
128	Afro german Chemicals	Mr. Gebrehiwot H.	251 912 031 189
129	Afro Chemical and Steel	Mr. Yared Worku	251 911 384 858
130	TNT Commercial Enterprise	Mr. Tesfamichael	251 911 706 300
131	Bishangari Purif-Ind PLC	Mr. Bement Yekum	251 933 220 382
132	Tana Plastic Factory	Mr. Dawit wolde	251 911 221 907
133	Gebisol International PLC	Mr Solomon	251 911 202 490
134	Greenlife Trading PLC	Mrs. Haimanot	251 936 010 848
135	Oromia Steel Enterprise	Mr. Damenu Tulu	251 911 446 931
136	Abijata Soda Ash S.Co.	Mr. Brhanemeskel A.	251 911 253 283
137	Ethiopian Inputs Development Enterprise	Mr. Ashenafi Megersa	251 913 887 989
138	Singiko Demma S.Co. Eth PLC	Mr. Sisay melaku	251 911 515 387
139	MADA CWTU	Mr. Tafesse Refera	251 930 101 267
140	Hulle Trading PLC	Mr. Tewodros Gebresilassie	251 913 165 225
141	Etab Ineter Medical PLC	Mr. Brhane Tekie	251 911 203 545
142	Soled Lether	Mr. Nebyou	251 911 076 343
143	Tera Industrial Engineering	Mrs. Rediet Gidey	251 920 055 846
144	Chemtex PLC	Mr. Kinfe Simene	251 911 422 956
145	Elemtu Integrated Milk Industry	Mr. Belachew Huressa	251 911 228 779
146	IB International	Mr. Finote Endale	251 924 116 714
147	FDH Trading	Mr. Fanose Desta	251 911 639 665
148	Amaga Chora Gas	Mr. Shumiye Abuhay	251 911 209 531
149	Senso Mill Stons	Mr. Adenagir Dekuse	251 911 643 706
150	Ethio Leather Industry	Mr. Alemayehu Zewge	251 911 606 930
151	Bigtwos Trading	Mr. Samson Sima	251 929 905 062
152	Ethio Herbs	Mr. Yared Mesfin	251 913 744 444
153	Mesfin Namru Consultant	Mr. Mesfin Namru	251 931 796 075
154	RAMK Industry	Mrs. Embate Engidaw	251 913 181 547
155	Al Impex Business PLC	Mr. Eba	251 911 017 456
156	Solo and S PLC	Mrs. Yewubdar Darsema	251 930 105 236
157	Reactant industry Chem.	Mrs. Zenith	251 911 125 809
158	Afro Chemical and Steel PLC	Mrs. Fozia Awel	251 912 003 715
159	Multi Lab Scientific	Mrs. Serkalem Wudneh	251 929 908 728
160	Enguye Import Export	Mr. Fikadu Gebretsadik	251 911 515 444
161	Almeta Impex PLC	Mr. H. Belete	251 913 832 776
162	Excel Plastic PLC	Mr. Samuel Fkrie	251 911 777 524
163	Herbal World	Mrs. Betiel Abbay	251 942 640 811



<b>S.N</b>	<b>Company Name</b>	<b>Contact Person</b>	<b>Mobile tel</b>
164	Hot Point	Mr. Amanuel Mebrhatom	251 910 696 069
165	Fine Whole sale Trading	Mr. Alem Abate	251 982 099 998
166	GPS Logistic s	Dr. Edget Tilahun	251 911 427 665
167	Getachew Dibaba	Mr. Amanuel	251 911 125 201
168	Teshale Chemical Supplies	Mr. Teshale Bazachew	251 111 259 626
169	Eyzi Industrial Solutions	Mrs. Selam Girmaw	251 911 118 050
170	Tuhjs Cosmetics	Mr. Siddharth Reddy	251 911 522 530
171	Ali Shafi	Mr. Ali Shafi	251 912 851 415
172	Selina Trading PLC	Mr. Fitsum Hagos	251 911 516 490
173	Uniphos	Mr. Rajim	251 929 481 625
174	Knowledge Gate Bookshop and Stationary	Mr. Denmelark K.	251 911 026 529
175	Rainbow Confectionary	Mrs. Aster A.	251 929 116 441
176	Sino East Technologies	Mr. Dani	251 984 703 870
177	Emnet Ephrame	Mrs. Emnet Ephrame	251 913 819 134
178	General Chemicals And Trading PLC	Mr. Yared Gebreegziabher	251 911 201 107
179	Success General Trading	Mr. Yesuf Mohammed	251 911 205 582
180	D.A. Packaging PLC	Mr. Amare Assefaw	251 911 201 219
181	Slerling S.	M.H.	251 931 672 483
182	ABKZ PLC	Mr. Aberra Eyoha	251 911 235 440
183	Carmel Motors PLC	Mr. Asmare Yigezu	251 911 409 164
184	Jiyru	Mr. Teklewold Taddesse	251 911 216 332
185	Follium Pharmaceutical	Mrs Misir	251 930 079 183
186	Almeda Textile PLC	Mr. Brhanu Takele	251 911 208 621
187	Pepperce Corn	Sblys	251 910 483 758
188	Falou Petroleum	Mr. Miched Teshome	251 911 985 268



## IMPORTANT ADDRESSES

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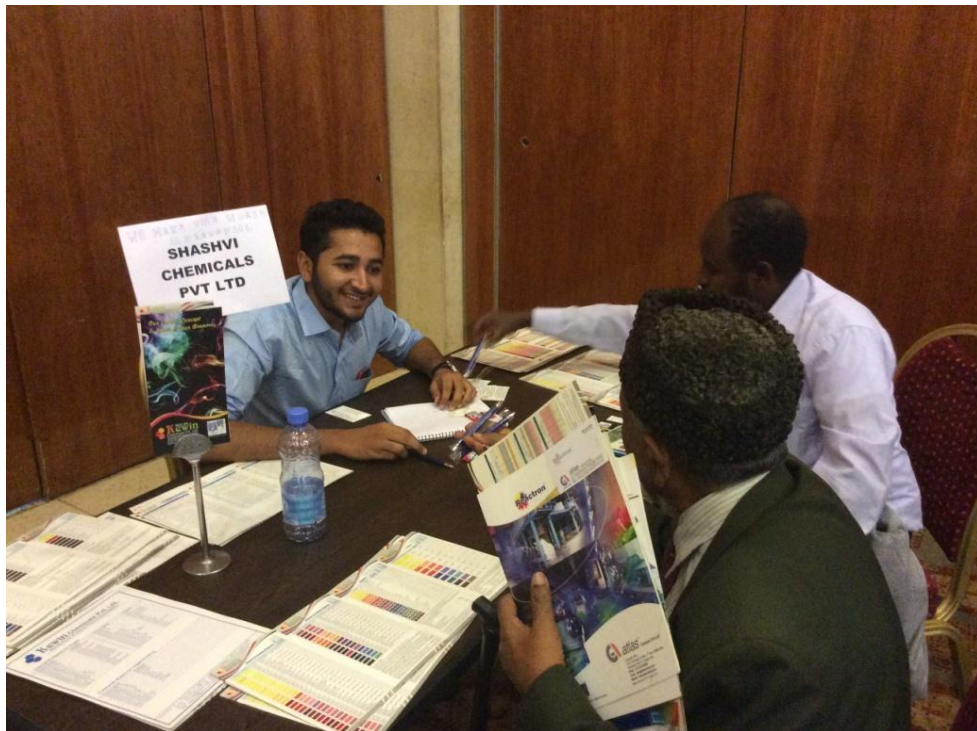
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## **PHOTOGRAPHS**



MR. ASHOK KUMAR, CHARGE' D AFFAIRS, EMBASSY OF INDIA, ETHIOPIA  
DELIVERING KEYNOTE ADDRESS





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