

REPORT
ON
BUYERS SELLERS MEET

KAMPALA, UGANDA
01ST AUGUST 2016

AT

Hotel Fairway, 7585 Kampala,
Plot 1A Kafu Road, Kampala, Uganda



4th Floor, Jhansi Castle
7, Cooperage Road, Mumbai- 400 001
Phone No. +91-22-22021288 Fax No. +91 -22-22026684
Email – info@chemexcil.gov.in
Website: <http://chemexcil.in>



INDEX

S N		PAGE NO
1.	COUNTRY FACT SHEET – UGANDA	3 – 6
2.	INDIA- UGANDA BILATERAL RELATIONS	7 - 9
3.	CHEMEXCIL'S COMMODITY WISE EXPORT FROM INDIA TO UGANDA	10
4.	GROUPWISE EXPORTS TO UGANDA TOP TEN PRODUCTS FOR LAST THREE YEARS	11 - 14
5.	DETAILS OF DELEGATES	15 - 19
6.	PROGRAMME – BUYER SELLER MEET	20
7.	BUYER SELLER MEET AT GLANCE (BRIEF REPORT)	21
8.	ATTENDEES AT BUYER SELLER MEET	22
9.	IMPORTANT ADDRESSES	23
10	PHOTOGRAPHS	24 - 25



FACT SHEET- UGANDA



Background:

The colonial boundaries created by Britain to delimit Uganda grouped together a wide range of ethnic groups with different political systems and cultures. These differences complicated the establishment of a working political community after independence was achieved in 1962. The dictatorial regime of Idi AMIN (1971-79) was responsible for the deaths of some 300,000 opponents; guerrilla war and human rights abuses under Milton OBOTE (1980-85) claimed at least another 100,000 lives. The rule of Yoweri MUSEVENI since 1986 has brought relative stability and economic growth to Uganda. A constitutional referendum in 2005 cancelled a 19-year ban on multi-party politics and lifted presidential term limits.

GEOGRAPHY

Location:

East-Central Africa, west of Kenya, east of the Democratic Republic of the Congo
The Republic of Uganda is a landlocked country in East Africa. It is bordered on the east by Kenya, on the north by Sudan, on the west by the Democratic Republic of the Congo, on the southwest by Rwanda, and on the south by Tanzania. The southern part of the country includes a substantial portion of Lake Victoria, which is also bordered by Kenya and Tanzania.

Uganda takes its name from the Buganda kingdom, which encompassed a portion of the south of the country including the capital Kampala

Geographic coordinates: 1 00 N, 32 00 E

Area:

total: 241,038 sq km

land: 197,100 sq km

water: 43,938 sq km

Land boundaries: **Total:** 2,729 km

Border countries (5): Democratic Republic of the Congo 877 km, Kenya 814 km, Rwanda 172 km, South Sudan 475 km, Tanzania 391 km

Coastline: 0 km (landlocked)

**Climate:**

Tropical; generally rainy with two dry seasons (December to February, June to August); semiarid in northeast

Natural resources:

Copper, Cobalt, Hydropower, Limestone, Salt, Arable land, Gold

Environment - current issues:

Draining of wetlands for agricultural use; Deforestation; Overgrazing; Soil erosion; Water hyacinth infestation in Lake Victoria; Widespread poaching

Nationality: Ugandan

Languages:

English (official national language, taught in grade schools, used in courts of law and by most newspapers and some radio broadcasts),
Ganda or Luganda (most widely used of the Niger-Congo languages, preferred for native language publications in the capital and may be taught in school),
other Niger-Congo languages, Nilo-Saharan languages, Swahili, Arabic

Religions:

Roman Catholic 41.9%,
Protestant 42% (Anglican 35.9%, Pentecostal 4.6%, Seventh-Day Adventist 1.5%),
Muslim 12.1%,
other 3.1%,

Population:

37,101,745

Population growth rate:

3.24% (2015 est.)

Birth rate:

43.79 births/1,000 population (2015 est.)

Death rate:

10.69 deaths/1,000 population (2015 est.)

Population below poverty line:

19.7% (2013 est.)

Government type: presidential republic

Capital: Kampala

Independence: 9 October 1962 (from the UK)



ECONOMY - OVERVIEW:

Uganda has substantial natural resources, including fertile soils, regular rainfall, small deposits of copper, gold, and other minerals, and recently discovered oil. Agriculture is the most important sector of the economy, employing one third of the work force. Coffee accounts for the bulk of export revenues. Uganda's economy remains predominantly agricultural with a small industrial sector that is dependent on imported inputs like oil and equipment. Overall productivity is hampered by a number of supply-side constraints, including underinvestment in an agricultural sector that continues to rely on rudimentary technology. Industrial growth is impeded by high-costs due to poor infrastructure, low levels of private investment, and the depreciation of the Ugandan shilling.

Since 1986, the government - with the support of foreign countries and international agencies - has acted to rehabilitate and stabilize the economy by undertaking currency reform, raising producer prices on export crops, increasing prices of petroleum products, and improving civil service wages. The policy changes are especially aimed at dampening inflation while encouraging foreign investment to boost production and export earnings. Since 1990 economic reforms ushered in an era of solid economic growth based on continued investment in infrastructure, improved incentives for production and exports, lower inflation, better domestic security, and the return of exiled Indian-Ugandan entrepreneurs.

The global economic downturn in 2008 hurt Uganda's exports; however, Uganda's GDP growth has largely recovered due to past reforms and a rapidly growing urban consumer population. Oil revenues and taxes are expected to become a larger source of government funding as production starts in the next five to 10 years. However, lower oil prices since 2014 and protracted negotiations and legal disputes between the Ugandan government and oil companies may prove a stumbling block to further exploration and development.

Uganda faces many challenges. Instability in South Sudan has led to a sharp increase in Sudanese refugees and is disrupting Uganda's main export market. High energy costs, inadequate transportation and energy infrastructure, insufficient budgetary discipline, and corruption inhibit economic development and investor confidence. During 2015 the Uganda shilling depreciated 22% against the dollar, and inflation rose from 3% to 9%, which led to the Bank of Uganda hiking interest rates from 11% to 17%. As a result, inflation remained below double digits; however, trade and capital-intensive industries were negatively impacted.

The budget for FY 2015/16 is dominated by energy and road infrastructure spending, while relying on donor support for long-term economic drivers of growth, including agriculture, health, and education. The largest infrastructure projects are externally financed through low-interest concessional loans. As a result, debt servicing for these loans is expected to rise in 2016/2017 by 22% and consume 15% the domestic budget.

**GDP - per capita (PPP):**

\$2,000 (2015 est.)

\$2,000 (2014 est.)

\$1,900 (2013 est.)

Agriculture - products:

coffee, tea, cotton, tobacco, cassava (manioc, tapioca), potatoes, corn, millet, pulses, cut flowers; beef, goat meat, milk, poultry, and fish

Industries:

Sugar, brewing, tobacco, cotton textiles; cement, steel production

Exports - commodities:

coffee, fish and fish products, tea, cotton, flowers, horticultural products; gold

Exports - partners:

Rwanda 10.7%, UAE 9.9%, Democratic Republic of the Congo 9.8%, Kenya 9.7%, Italy 5.8%, Netherlands 4.8%, Germany 4.7%, China 4.1% (2015)

Imports:

\$4.603 billion (2015 est.)

\$5.116 billion (2014 est.)

Imports - commodities:

capital equipment, vehicles, petroleum, medical supplies; cereals

Imports - partners:

Kenya 16.4%, UAE 15.5%, India 13.4%, China 13.1% (2015)

Fiscal year:

1 July - 30 June

Transportation : UGANDA

Airports : 47 (2013)

Railways : 1,244 km

Roadways : 20,000 km (excludes local roads)

Ports and terminals:

Lake port(s): Entebbe, Jinja, Port Bell (Lake Victoria)

Uganda is subject to armed fighting among hostile ethnic groups, rebels, armed gangs, militias, and various government forces that extend across its borders; Ugandan refugees as well as members of the Lord's Resistance Army (LRA) seek shelter in southern Sudan and the Democratic Republic of the Congo's Garamba National Park; LRA forces have also attacked Kenyan villages across the border



INDIA-UGANDA BILATERAL RELATIONS

Political Relations

India established its diplomatic presence in Uganda in 1965, but the relationship between both countries dates back to the era when traders exchanged goods in dhows across the Indian Ocean. Eventually a number of Indians settled in East Africa, and many made Uganda their home. India's freedom struggle inspired the early Ugandan activists to fight colonization and eventually achieved freedom in 1962.

During the reign of President Amin in early 70's, nearly 60,000 Persons of Indian Origin (PIOs) and Indians were expelled from Uganda. However, with coming of power of the current President, HE President Museveni, in 1986, the anti-Indian policies were reversed. Several progressive steps like restoring properties seized from PIOs, ensured that the bilateral relations were normalized. The relations continue to prosper till date.

Bilateral Cooperation & Assistance

India's engagement with Uganda is at three levels viz. at the African Union (AU) level, at level of the Regional Economic Communities (RECs) and at the bilateral level.

Moreover, India's engagement with Uganda has been consultative, response-based and focused on developing Ugandan capacities and human capital. Indian assistance to Uganda has been guided mainly by the announcements made by India at the India-Africa Forum Summits in 2008 and 2011.

Following the first India-Africa Forum Summit (IAFS-I) in 2008, Uganda was nominated by the AU to host the India-Africa Institute of Foreign Trade (IAIFT), one of the 5 institutes offered by India at the Pan-Africa level. The institute will impart world-class training in International Business and Management, develop entrepreneurial skills and promote research in foreign trade. The Indian Institute of Foreign Trade (IIFT) is the Indian implementing agency for the IAIFT.

At the second India-Africa Forum Summit (IAFS-II) in 2011, a Food-Processing Business Incubation Centre was offered to be set-up in Uganda. The centre would provide support to the local entrepreneurs by enhancing their skills in food processing and acquaint them with the latest technology and equipment used in the industry. This would lead to creation of additional jobs for the rural youth. Modalities for setting up the centre are being worked out by the implementing agencies i.e. International Crops Research Institute for the Semi-Arid Tropics (ICRISAT), Hyderabad and National Agricultural Research Laboratories, Kawanda.

At IAFS-II, India also offered, among other things, eight Material Testing Laboratories for Highways (MTLH), one each for the 8 RECs. The Inter-Governmental Authority on Development (IGAD) and Economic Community of Central African States (ECCAS) have decided to locate one MTLH in Uganda. The laboratory will significantly contribute to road development within the region by providing for material testing facilities for soil, aggregates, bitumen and cement concrete material for the road sector. The Indian Academy of Highway Engineers (IAHE) which is the implementing agency for MTLH will also undertake related training courses for the local engineers to ensure that the facility continues to run smoothly and independently.



In addition to the above three institutions, a tele-medical centre and a tele-education centre have been set up under the Pan-African E-Network Project. A tele-medical centre has been set up in Mulago Hospital where several diagnostic equipment, such as ECG, X-Ray, Ultrasound, etc., have also been set up as part of the project. The centre is connected to 11 reputed Indian hospitals to ensure world-class medical consultation and treatment for patients and medical education for students. A tele-education centre has been set up at Makerere University. These initiatives will help Ugandans access medical care and education from India at a fraction of cost. These centres were inaugurated in August, 2010 by Foreign Ministers of both the countries.

Commercial Relations

Trade and Investment

The bilateral trade stood at US\$ 1247.82 million in 2012-13 registering a growth of 45.64 % over trade volume of US\$ 856.81million in 2011-12. Bilateral trade figures are as follows:

(All Values in US \$ Millions)

Year	2008-09	2009-10	2010-11	2011-12	2012-13
Ugandan Exports	12.36	16.98	18.73	16.47	16.06
Indian Exports	431.15	597.49	716.81	840.33	1231.76
Total Trade	443.5	614.47	735.54	856.81	1247.82
Growth in Trade	--	38.55	19.7	16.49	45.64

(Source: Bank of Uganda)

Although the Balance of Trade is heavily in favour of India, India encourages higher Ugandan exports to India. The major items of India's exports to Uganda include, among others, pharmaceuticals, bicycles and bicycle parts, automobile components, small industry & agro-processing machinery, 2-wheelers, textiles, tyres and sports equipment. Uganda imports almost 30% of its pharmaceuticals from India. India's imports from Uganda include, among others, iron and steel, tea, wood and wood products.

India remains the second largest FDI investor in Uganda. In 2010, an Indian company, Bharti Airtel, acquired Zain, a telecommunication company operating in Uganda and several other African countries. Such engagements have deepened the involvement of Indian private sector companies in Uganda's economy.

A Double Taxation Avoidance Agreement between India and Uganda is in effect since 2004.



Indian community

The Indian community presents the strongest and most durable economic and cultural links with Uganda. Presently, there are around 22000 Indians/PIOs living in Uganda, of which around 15,000 are Indian passport holders, while the remaining hold Ugandan, British, Canadian and other passports. The Indian Community is mainly concentrated in Kampala and in the town of Jinja.

Indians and PIOs play a leading role in the Ugandan economy, especially in manufacturing, trade, agro-processing, banking, sugar, real estate, hotels, tourism and information technology. They employ thousands of Ugandans, and are amongst the biggest taxpayers in the country. PIOs and NRIs are estimated to have invested over US\$ 1 billion in Uganda in the last two decades.

As a recognition to the contribution by the Indian community to Uganda, H.E. the President of Uganda hosted the Indian community at State House to celebrate the festival of Diwali. This is the second consecutive year that such an invitation has been extended to the Indian community.

The Indian Association, an umbrella organization of the Indian community works closely with the High Commission for furthering Indian interests. The Indian community organizes various cultural and other events including musical nights, folk dance shows, art exhibitions etc. all year round besides celebrating all Indian festivals with great fervor and enthusiasm. A 14-member Rajasthani Folk Dance Group led by Shri Hayat Mohammed visited Uganda through ICCR in March, 2012 and gave vibrant performances in Kampala and Jinja during the Holi festival. In 2013, playback singer Mika Singh enthralled the crowd with his performance in Kampala.

'India Day', an annual feature, showcases Indian culture and attracts thousands of visitors. The event serves to bring together the Indian and Ugandan community. The Indian Association organizes cultural performances on this occasion wherein popular artists from India are invited to perform at the event.

The Indian community engages in philanthropic activities in equal measure. Individuals and companies of PIOs regularly perform their share of social responsibility. A share of proceeds from various events mentioned above is donated to social causes in Uganda including sponsoring heart surgeries in India over Ugandan children, assistance to homeless, organizing blood donation camps etc.



CHEMEXCIL'S COMMODITYWISE EXPORTS TO UGANDA

(US\$ in million)

Chapter No./Panel	2013-2014 (Actual)	2014-15 (Actual)	2015-16 (Provisional)
(32) Dyes & (29) Dye Intermediates	0.84	1.07	0.95
(28) Inorganic, (29) Organic & (38) Agro chemicals	20.08	23.59	21.42
(33) Cosmetics, (34) Soaps, Toiletries and (33) Essential oils	3.27	4.51	5.72
(15) Castor Oil	0.00	0.01	0.00
Total	24.19	29.18	28.09



Group wise Exports for the year 2013-2014 , 2014-2015 & 2015-2016

DYES - Top Items Exports

		2013-2014	2014-2015	2015-2016
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
	UGANDA			
32050000	COLOUR LAKES	0.27	0.25	0.40
32041990	OTHER INCL. MIXTURE OF COLORING MATTERS OF TWO OR MORE OF SUB-HDNG 320411 TO 320419	0.02	0.09	0.14
32041759	OTHER PIGMENT BLUE	0.21	0.06	0.12
32041975	SOLVENT BASED COLOURING MATTERS:BLUES	0.02	0.03	0.09
32041739	OTHER PIGMENT RED	0.05	0.06	0.08
32042010	OPTICAL WHITENING AGENTS	0.01	0.05	0.08
32042090	OTHER FLUORESCENT BRIGHTENING AGENT	0.03	0.18	0.05
32041740	PIGMENT VIOLET	0.01	0.03	0.04
32041719	OTHER PIGMENTS YELLOW	0.00	0.05	0.04
32041751	PIGMENT BLUE 15 (PHthalOCYANINE BLUE)	0.05	0.02	0.03
32041361	BASIC GREEN 4 (MALACHITE GREEN)(NON AZO)	0.02	0.02	0.02
32041769	OTHER PIGMENT GREENS	0.01	0.01	0.02
32041342	BASIC VIOLET 10 (RHODAMINE B)(NON AZO)	0.03	0.01	0.01
32041983	FOOD REDS 5 TO 8 (PONCEAN)	0.01	0.03	0.01
32041720	PIGMENT ORANGES	0.00	0.05	0.01
	Country Totals	0.73	0.94	1.14

DYE INTERMEDIATES - Top Items Exports

		2013-2014	2014-2015	2015-2016
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
	UGANDA			
29051100	SATURATED METHANOL (METHYL ALCOHOL)	0.01	0.02	0.08
	Country Totals	0.01	0.02	0.08



INORGANIC CHEMICALS - Top Items Exports

		2013-2014	2014-2015	2015-2016
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
	UGANDA			
28151110	FLAKES OF SODIUM HYDROXIDE (CAUSTIC SODA)	3.25	1.65	3.18
28276010	POTASSIUM IODIDE	0.00	0.10	0.21
28061000	HYDROCHLORIC ACID (HYDROGEN CHLORIDE)	0.03	0.07	0.11
28331100	DISODIUM SULPHATE	0.00	0.00	0.08
28301000	SODIUM SULPHIDE	0.02	0.00	0.04
28362090	OTHER DISODIUM CARBONATE	0.00	0.05	0.04
38029019	OTHER ACTIVATED NATURAL MINERAL PRODUCTS	0.10	0.07	0.04
28273990	OTHER CHLORIDES	0.02	0.02	0.03
28371100	CYANIDES AND CYANIDE OF SODIUM	0.00	0.00	0.03
28271000	AMMONIUM CHLORIDE	0.05	0.06	0.03
28415090	OTHER CHROMATES AND DICHROMATES/PEROXOCHROMATES	0.00	0.02	0.02
28291920	POTASSIUM CHLORATE	0.00	0.00	0.02
28070010	SULPHURIC ACID	0.00	0.00	0.01
28112200	SILICON DIOXIDE	0.01	0.01	0.01
28030010	CARBON BLACK	0.01	0.01	0.01
	Country Totals	3.49	2.05	3.87

ORGANIC CHEMICALS - Top Items Exports

		2013-2014	2014-2015	2015-2016
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
	UGANDA			
29291020	TOLUENE DI-ISOCYANATE	0.00	0.23	0.71
39123100	CARBOXY METHYL CELLULOSE AND ITS SALTS	0.25	0.04	0.28
29335990	OTHER COMPOUNDS CONTAINING A PYRIMIDINE RING (W/N HYDROGENATED) OR PIPERAZINE RING IN STRUCTURE	0.00	0.00	0.26
22072000	ETHYL ALCOHOL AND OTHER SPIRITS DENATURED OF ANY STRENGTH	0.00	0.51	0.22
11081200	STARCH OF MAIZE (CORN)	0.22	0.16	0.22
29023000	TOLUENE	0.00	0.00	0.22
29153100	ETHYL ACETATE	0.05	0.07	0.21
29141100	ACETONE	0.02	0.00	0.14
29094300	MONOBUTYL ETHERS OF ETHYLENE GLYCOL OR OF DIETHYLENE GLYCOL	0.00	0.00	0.10
29094100	2,2 OXYDIETHANOL, (DIETHYLENE GLYCOL, DIGOL)	0.00	0.05	0.07
38140010	ORGANIC COMPOSITE SOLVENTS AND THINNERS N.E.S.	0.01	0.04	0.06
29181190	OTHERS SALTS AND ESTERS OF LACTIC ACID	0.06	0.06	0.06
35051090	OTHER DEXTRINS AND OTHER MODIFIED STARCHES	0.18	0.02	0.05
29152100	ACETIC ACID	0.00	0.00	0.05
29304000	METHIONINE	0.00	0.07	0.04
	Country Totals	0.79	1.25	2.69



AGRO CHEMICALS - Top Items Exports

		2013-2014	2014-2015	2015-2016
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
	UGANDA			
38089290	OTHER FUNGICIDES	5.67	6.79	7.85
38089199	OTHER INSECTICIDE N.E.S.	1.94	2.50	2.91
38089910	PESTICIDES, NOT ELSEWHERE SPECIFIED OR INCLUDED	0.70	0.38	1.04
38089113	D.D.V.P. (DIMETHYL- DICHLORO- VINYL PHOSPHATE)	0.20	1.19	0.78
38089135	CIPERMETHRIN TECHNICAL GRADE	1.31	1.29	0.32
38089350	WEEDICIDES AND WEED KILLING AGENTS	0.11	0.16	0.14
38089191	REPELLANT FOR INSECTS SUCH AS FLIES, MOSQUITO	0.06	0.16	0.08
38089340	PLANT GROWTH REGULATORS	0.04	0.13	0.08
38089990	OTHER SIMILAR PRODUCTS N.E.S.	0.00	0.21	0.08
38089111	ALUMINIUM PHOSPHITE (E.G. PHOSTOXIN)	0.07	0.00	0.06
38089250	COPPER OXYCHLORIDE	0.00	0.04	0.05
38089320	2:4 DICHLOROPHENOXY ACTC ACD & ITS ESTERS	0.00	0.05	0.04
38089124	MELATHION	0.00	0.00	0.02
38089390	OTHER HERBICIDES, ANTI-S-SPROUTING PRODUCTS AND PLANT GROWTH REGULATORS	0.18	0.00	0.01
	Country Totals	10.28	12.91	13.46

COSMETICS & TOILETRIES - Top Items Exports

		2013-2014	2014-2015	2015-2016
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
	UGANDA			
25262000	NATURAL STEATITE CRUSHED/POWDER	0.07	0.07	0.17
34021300	NON-IONIC W/N FOR RETAIL SALE	0.02	0.06	0.12
34021190	OTHERS (E.G. ALKYL SULPHATES TECH. DODECYL BENZENE-SULPHONATES, ETC.)	0.05	0.20	0.11
34011190	OTHER TOILET SOAPS (INCLUDING MEDICATED PRODUCTS)	0.00	0.13	0.10
33061020	DENTIFRICES IN PASTE (TOOTH PASTE)	0.00	0.05	0.10
33049910	CREAM FACE	0.18	0.22	0.09
34011110	MEDICATED SOAP	0.01	0.00	0.09
33029011	SYNTHETIC PERFUMERY COMPOUNDS	0.03	0.15	0.09
34012000	SOAP IN OTHER FORMS	0.00	0.03	0.06
33049990	OTHER BEAUTY MAKE-UP PREPARATION	0.06	0.06	0.05
33049190	OTHER FACE/TALCUM W/N COMPRESS	0.05	0.04	0.05
34022010	WASHING AND CLEANING PREPARATIONS, HAVING BASIS OF SOAP/OTHER ORGANIC SURFACE ACTIVE	0.03	0.04	0.03
33049120	POWDER TALCUM	0.07	0.01	0.02
33051090	OTHER HAIR SHAMPOOS (NON SPIRITUOUS)	0.01	0.01	0.02
34013090	OTHER ORGANIC SURFACE ACTIVE PRODUCTS AND PREPARATION WASHING THE SKIN IN THE FORM OF LIQUID OR CR	0.01	0.03	0.01
	Country Totals	0.61	1.10	1.11



ESSENTIAL OIL - Top Items Exports

		2013-2014	2014-2015	2015-2016
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
	UGANDA			
33012990	ESSENTIAL OILS OF GERANIUM	0.49	1.07	1.66
33021090	OTHER FLAVOURING ESSENCES USED IN THE FOOD OR DRINK INDUSTRIES	0.62	0.65	0.99
33029019	OTHER MIXTURE OF AROMATIC CHEMICALS AND ESSENTIAL OILS AS PERFUME BASE	0.39	0.68	0.46
33029012	SYNTHETIC ESSENTIAL OILS	0.01	0.14	0.29
33011990	CITRONELLA OIL CEYLON TYPE INCLUDING & CONCETRATE	0.00	0.00	0.23
33012924	EUCALYPTUS OIL	0.04	0.03	0.08
33012590	OTHER MINT OILS	0.00	0.01	0.00
	Country Totals	1.55	2.59	3.71



DETAILS OF DELEGATES PARTICIPATED THROUGH CHEMEXCIL

SN	NAME OF THE DELEGATE COMPANY	NAME OF THE DELEGATE	IEC NO.
1	AKSHAYA CHEMICALS 218/5, ASHOK NAGAR, POONDURAI ROAD, ERODE, TAMILNADU-638002,INDIA PH:: :+91-424-2283866 E-mail : info@akshayachemicals.com WEBSITE:www.akshayachemicals.com PRODUCTS : FERTILIZER AND GROWING MEDIA	MR. N.S.RAJA PROPRIETOR MOB: +91 9043366166	3511006449
2	ARABIAN PETROLEUM LTD Plot No:14 B,MIDC,Morovali,Spenta Company, Opp:Positive Packaging,Ambernath,Thane, Kalyan- Badlapur Rd, Morivali, Ambernath, Maharashtra 421505 PH:: +91-9167944480/81/82 E-MAIL : dharman.mehta@arabianpetroleum.co.in WEBSITE: www.arabianpetroleum.co.in PRODUCTS : LUBRICATING OILS AND GREASES	MR. MANAN MEHTA DIRECTOR MOB:+91 9930865658 MR. DHARMAN MEHTA EXPORT MANAGER	0314002910
3	BAGADIA COLOURCHEM LTD 502, SHANIYA ENCLAVE, 5 TH FLOOR, V. P. ROAD, VILE PARLE (W), MUMBAI – 400 056 PH:: 022-26111982 E-MAIL:l bagadiacolourchem@gmail.com Website: www.bagadiacolourchem.com PRODUCTS: PIGMENT BLUE 15:1; PIGMENT BLUE 15:3; PIGMENT PASTE	MR. SUSHIL BAGADIA C. E. O. MOB: +91 9322899322	0390009075
4	BEENA CORPORATION Plot No. 225, Sudama Industrial Estate, Nr. N.Rasiklal Glass, Opp. Gokulesh Petrol Pump, Narol Cross Road, Narol, Ahmedabad+91 9825510828 beenacorporation225@gmail.com ; ajp@beenexim.com www.beenaexim.com PRODUCTS:PIGMENT DYES,ALEOVERA AND IT'S EXTRACTS, NEEM OIL, NEEM CAKE	MR. ASHOK J PATEL PROPRIETOR MOB: +91 9825510828	0812016530
5	BIC CHEMICALS & PACKAGINGS PVT LTD N-215 MIDC, TARAPUR INDUSTRIAL AREA, DIST – THANE. MAHARASHTRA 401506 INDIA PH:: 02525 645585 e-mail : sales@biccppl.com website: www.biccppl.com PRODUCTS: CHEMICALS:HYDROCHLORIC ACID,NITRIC ACID , SULFURIC ACID,AQUEOUS AMMONIA,FORMALDEHYDE, SODIUM SILICATE -,BENZALKONIUM CHLORIDE - CORROSION INHIBITORS	MR BHAVYA SANWAL DIRECTOR MOB: 91 9930429234	0309038421
6	C S FLAVOURS AND FRAGRANCES B-9, DEVKARAN MNSION, PATHAK WADI, SHAMALDAS GANDHI MARG, NEAR MARINE LINE, MUMBAI 400002 PH:: 91-22-22062218 E-MAIL : b.sutaria@csff.co.in / info@csff.co.in / brij.sutaria89@gmail.com WEBSITE: www.csff.co.in PRODUCTS: FLAVOURS , FLAVOUR EMULSION, INCENSE STICKSFRAGRANCES, AROMA CHEMICAL (C11/C12)	MR. BRIJ SUTARIA MANAGER MOB: +919702010297	0313074674



CHEMEXCIL

SN	NAME OF THE DELEGATE COMPANY	NAME OF THE DELEGATE	IEC NO.
7	DAXAL COSMETICS PVT. LTD. 347, MAHAGUJARAT INDUSTRIAL ESTATE, SARKHEJ - BAVLA ROAD, N.H. NO. 8A, VILLAGE: MORAIYA, TAL. SANAND, DIST.: AHMEDABAD, PIN CODE - 382213, GUJARAT, INDIA. PH:: +91 2717 329809 website: www.daxalcosmetics.com PRODUCTS: TOOTHPASTE SHAVING CREAM / GEL, SHAMPOO & CONDITIONER, COSMETICS	MR. ARNISH PATEL MARKETING EXECUTIVE MOB: +91 9687669457 MR. DAXAL DESAI MARKETING EXECUTIVE	0803000669
8	DEEPCHEM PLOT NO. 6414, G. I. D. C. IND. ESTATE, ANKLESHWAR, GUJARAT, INDIA PH: + 91 2646 251479 e-mail info@deepchem.com website: www.deepchem.com PRODUCTS : PIGMENTS	MR. SUMITKUMAR JAGANI DIRECTOR Mob: + 91 9824653479	3403000141
9	FRIENDS & CO. 166/A, SHANKAR ESTATE, NR. REVABHAI ESTATE, CTM, AMRAIWADI, AHMEDABAD-380026, GUJARAT, INDIA PH: +91 -79 25890213 e-mail : contact@sayagroup.com ; ajp@sayagroup.com website : www.sayagroup.com PRODUCTS: INDUSTRIAL FRAGRANCE LAKE COLORS FOR COSMETICS GRADE PIGMENTS	MR. A J PATEL EXPORT EXECUTIVE MOB:+91 9825063180	0811009351
10	INDENTA CHEMICALS (INDIA) PVT. LTD., 117, THE SUMMIT BUSINESS BAY, NEAR WESTERN EXPRESS HIGHWAY METRO STATION, OPP CINEMAX THEATRE, OFF SIR M V ROAD,ANDHERI (EAST) MUMBAI-93; INDIA PH: 91-22-26849600 (10 LINES) e-mail :indenta@indenta.com website: www.indenta.com	MR.SHASHI M. MENON DIRECTOR	0388003545
11	J B FRAGRANCES & FLAVOURS 159, DEVRAJ INDUSTRIAL PARK,PIPLAJ, AHMEDABAD, INDIA PH: 91 79-29708277/78 E-MAIL : contact@jbff.co.in WEBSITE: www.jbff.co.in PRODUCTS: SYNTHETIC PERFUMERY COMPOUND	MR. NIRAJ SHETH PARTNER	0812023200
12	JEETSONS EXPORTS PVT. LTD. SHOP NO.2 SOHRAB HALL, TADIWALA ROAD, NEAR SBI ATM, PUNE, INDIA e-mail : jasmeet1313@gmail.com ; jeetsonexports@gmail.com PRODUCTS: ETHYL ALCOHOL; SUGAR CANE MOLASSES; MORPHOLINE; SODIUM SULPAHTE; INDUSTRIAL SLUDGE WATER	MR. JASMEET SINGH AHUJA DIRECTOR MOB + 919822921313 MR. MANINDARSINGH AHUJA DIRECTOR MOB: + 91 9822131300	3111027007
13	J.N.INTERNATIONAL 418, MASTERMIND-I ROYAL PALM ESTATE, AAREY MILK COLONY GOREGON-EAST, MUMBAI- 400 065 PH: 022-28787507 e-mail : jenexp@hotmail.com PRODUCTS: CHEMICALS:INORGANIC/ORGANIC CHEMICALS, INDUSTRIAL CHEMICALS,WATER TREATMENT CHEMICALS	MR. TEJINDER SINGH BINDRA G.M.-EXPORTS MOB: +91 9821071062	0392006065



SN	NAME OF THE DELEGATE COMPANY	NAME OF THE DELEGATE	IEC NO.
14	K P INTERNATIONAL PVT. LTD. 604, MANAS COMPLEX, JODHPUR CROSS ROAD,SATELLITE, AHMEDABAD 380015, GUJARAT, INDIA Phone : +91-79 26923570/40055700 e-mail kpinternational@gmail.com pigment@kp-group.in website : www.kp-group.in PRODUCTS: ORGANIC & INORGANIC PIGMENTS AGRO CHEMICALS	MR. KETAN PATEL MANAGING DIRECTOR 91 - 93750 50485	0806019611
15	LAAKOONAA REACTIONS 56/B, BHARAT CEMENT COMPOUND, KIRAN IND LANE,PHASE- I, G.I.D.C. VATVA, AHMEDABAD- 382445, GUJARAT, INDIA Ph : +91-79-26582412 e-mail : export@gopinathchemtec.in PRODUCTS: DIRECT DYES,ACID DYES ,REACTIVE DYES	MR. FIJO FRANCIS EXPORT MANAGER MOB:+91 9925 037 058 MR. YATIN SURANI	0812016742
16	MAHAK DYE CHEM INDUSTRIES Plot No:1209,Phase-III, GIDC Estate, VATVA, Ahmedabad – 382445.GUJARAT, INDIA. PH: : + 91 79 25890811 E-MAIL : mahakdyechem@hotmail.com info@mahakdyechem.com Website: www.mahakdyechem.in , www.mahakdyechem.com PRODUCTS: REACTIVE DYES; BIFUNCTIONAL DYES BLACK MIX SPECIAL VS. BASE,PRINTING H TYPE DYES,PRINTING P TYPE DYES, PIGMENT POWDER AND EMULSION ; ACID & DIRECT DYES	MR. MITESH GANDHI DIRECTOR-MARKETING MOB: +91 9978957134	0801006058
17	MANHAR SPECIALITIES E-94,SARDAR INDUSTRIAL ESTATE; ROAD NO.2,AJWA ROAD, VADODARA-390019, GUJARAT, INDIA. PH:: +91-265-2513595/2516773 E-mail : info@manhargroup.com / marketing@manhargroup.com website : www.manhargroup.com PRODUCTS: WATER TREATMENT CHEMICALS AND OIL FIELD CHEMICALS	MR. PRAJESH SHAH C.E.O. MOB: +91-7226040105	3408002444
18	NATURE CARE FERTILIZERS PVT LTD 224, HARALE MALA NEAR RELIANCE PETROL PUMP, KARAD ROAD VITA. DIST – SANGLI 415311 (MS) INDIA PH: 02347-275241 / 273732 e-mail: ncfvita@gmail.com ; jjbarve@gmail.com PRODCUTS: GREEN HARVEST (ORGANIC SOIL CONDITIONER) HS Code: 3824909000	MR. JAYDEV BARVE MANAGING DIRECTOR MOB: + 91 9422615882	3108017144
19	NIDHI IMPEX 6 TH FLOOR, 601 SHIVALIK, BESIDE CENTRE MALL, OPP:BOB, PANCHVATI, AHMEDABAD-380006, GUJARAT Ph : +91-079-40263932 E-mail : jhshah@bleachexim.com PRODUCTS: CHEMICALS	MR. JIGNESH H SHAH GENERAL MANAGER (EXPORT IMPORT) MOB : +91 9825070161	0814008232



CHEMEXCIL

SN	NAME OF THE DELEGATE COMPANY	NAME OF THE DELEGATE	IEC NO.
20	PALVI CHEMICALS 3, SILVER OAK DUPLEX, NEAR JAIN TEMPLE, NEW SAMA ROAD, VADODARA 390024 ,GUJARAT INDIA Phone : +91265 3925400 – 26 e-mail : himanshu@palvichemical.com E-mail : info@palvichemical.com PRODCUTS: SODIUM MOLYBDATE, AMMONIUM MOLYBDATE, MOLYBDENUM TRIOXIDE MANUFACTURING & SUPPLY OF FILLER MASTERBATCHES, COLOUR, BLACK & WHITE MASTERBATCHES AND ADDITIVES	MR. HIMANSHU G MEHTA CHIEF EXECUTIVE OFFICER (CEO) MOB: +91 9825031036	3409003258
21	R.S.PIGMENTS VILLAGE KINDOLI, ALIGARH ROAD, HATHRAS 204101 (U.P.) PH: +919368933355 +915722276616 E-MAIL info@ultramarineblueindia.in Web : www.ultramarineblueindia.in PRODCUTS : ULTRAMARINEBLUE POWDER	MR.NITIN AGARWAL MANAGER MOB: +919368933355	0612010155
22	RA VINO INDUSTRIES RAGHAV ASHRAM 105/107, 3 RD FLOOR, RNO-13, C.P.TANK, MUMBAI- 400004 PH: +91-22-2240 0596. E-mail : raavinoindustries@gmail.com Website: www.cowpathycare.com Products; SOAPS (HERBAL – 340111110 FACE WASH – 34022010 HAIR OIL -33059019 TOOTH PASTE SHAVING CREAM- 34013012 HOUSE HOLD CLEANING PRODUCTS -34013012	MR. UMESH B SONI PARTNER MOB : +91 9819171924	0308028236
23	SANVARDHINI AGRO PVT LTD M-14 ADDL. M.I.D.C SATARA 415004 , MAHARASHTRA Ph : +91 2162 240201 e-mail : sanvardhini@gmail.com web: www.krushitek.com products: Organic Fertilizer; Bio pesticide Plant growth promoter; Neem Oil; Pongamia Oil	MR. AMRUT KULKARNI MANAGER- MARKETING	3197034180
24	SHASHVI CHEMICALS PVT LTD 204, KRISHNA COMPLEX NR. OLD HIGH COURT ASHRAM ROAD,INCOME TAX ROAD AHMEDABAD GUJARAT INDIA PH:: +91-79-27541087 E-mail : kct196@gmail.com Web : www.kewinchem.com PRODCUTS: SYNTHETIC ORGANIC DYES, ACID DYES, DIRECT DYES ,REACTIVE DYES, PIGMENT DYES, SOLVENT DYES , BASIC DYES ,ORGANIC DYE INTERMEDIATES, AROMAS /FRAGRANCES FOOD COLORS /FOOD FLAVORS	MR. MITESH SHAH DIRECTOR MOB: +91-98795-63306	0809029081
25	SHYAM SUNDER EXPORT HOUSE OLD JESSORE ROAD,GANGANAGAR KOLKATA-700132, INDIA. e-mail : shyamsunderexporthouse@gmail.com web: www.shyamsunderexports.net PRODUCTS: CHEMICALS ; MINERALS	MR. ALOK BEHAL PROPRIETOR 9836375675	0204018854



SN	NAME OF THE DELEGATE COMPANY	NAME OF THE DELEGATE	IEC NO.
26	S.V.S. CHEMICAL CORPORATION 520, NEW RASTA PETH, MAHAVIR PALACE, 1 ST FLOOR , PUNE – 411011 PH : +91 20 26067098 e-mail: nikunj@svschemical.com web: www.svschemical.com PRODUCTS: WATER TREATMENT CHEMICAL CHLORINE DIOXIDE - POWDER , CHLORINE DIOXIDE TABLETS AND CHLORINE DIOXIDE LIQUIDS	MR. NIKUNJ SHAH PARTNER +91 9011190999	3194004468
27	SWISS OVERSEAS 213, MADHUPURA VEPAR BHAVAN, NEAR GUNJ BAZAAR, MADHUPURA, AHMEDABAD – 380 004.(INDIA). TELE FAX : +91-79-27490271 MOBILE : +91-9898213666 email : info@swissformulations.com WEBSITE : www.swissformulations.com Products Textile sizing chemicals	MR. M.D.SHAH PROPRIETOR	0809019329
28	VARDHMAN CHEMICALS (Mahavir Dyestuff Industry) C-1/58 GIDC Phase-2, Vatwa Ahmedabad, India Ph : +91-79-4008-5720 e-mail : jinay@mahavirdyes.com info@mahavirdyes.com web: www.mahavirdyes.com Products: Reactive Dyes; Pigment Violet 23; Pigment Blue; Pigment Green; Direct Black Leather Dyes ; Food Colors	MR. JINAY KOTHARI EXECUTIVE DIRECTOR +91-9913401856 +91-94260-78024	0896000010



PROGRAMME

BUYERS SELLERS MEET – KAMPALA, UGANDA

AT FAIRWAY HOTEL & SPA
PLOT 1-2 KAFU ROAD P.O. BOX 4595,
KAMPALA, UGANDA

01ST AUGUST 2016	
Time	Details
01:30 – 02:00 Hrs	Registration
02:00 – 02:10 Hrs	Welcome Address by Mr. S.G Bharadi Executive Director, Chemexcil
02:10 – 02:20 Hrs	Key Note Address by H.E. Dr. A.V.S. Ramesh Chandra , High Commissioner of India to Uganda and Ambassador of India to Rwanda & Burundi
02:20 – 02:30 Hrs	Address by Mrs. Olive Kigongo, President , Uganda Chamber of Commerce (UNCCI) Address by Mr. Ramesh Babu, Secretary General , Indian Business Forum (IBF)
02:30- 02:35 Hrs	Vote of Thanks by Mrs. Vaishali Zinzuwadia , Regional Director, Chemexcil
02:35 – 06:00 Hrs	Buyers Sellers Meet



BUYER SELLER MEET AT GLANCE

Chemexcil Officers and Delegates

Executive Director – Mr. S.G. Bharadi
Regional Director – Mrs. Vaishali Zinzuwadia

28 Companies and 35 delegates from India

DATE : 1ST AUGUST, 2016
TIME : 2 :00 pm-6.00 pm
VENUE : Hotel Fairway, 7585 Kampala, Plot 1A Kafu Road, Kampala, Uganda
HALL : SOLARIUM,

INVITEES

High Commissioner of India – Mr. Ramesh Chandra – High Commission of India to Uganda and Ambassador Of India To Rwanda & Burundi
First Secretary – Mr. Pankaj Singhal – High Commission of India
Secretary General – Mr. Ramesh Babu – India Business Forum, Kampala – Uganda
Vice President – Mr. S. Mohanty – Uganda Chambers of Commerce & Industry

BRIEF REPORT

The BSM at Kampala was followed by the Exhibition in Dar Es Salaam, Tanzania. This sector was untouched since 12 years and the visit proved to be an eye opener as Indian producers have lot of potential in Uganda. Agrochemicals and Cosmetics are the sectors where India has a lot to offer and the economy of Uganda has great potential and it appeared poised for rapid economic growth and development. A joint venture in terms of manufacturing is an ideal business as trading becomes more expensive since it is a land locked country.

The 31 visitors who attended were from Chemicals, Cosmetics and Agrochemicals sector and had a fruitful meetings with Indian Delegates. The HC Mr. Ramesh Chandra was keen and on setting up the manufacturing units by Indians. He also mentioned that the joint efforts of the Ugandan government and private sector organizations to create an ever-greater economic bond are also expected to gain momentum in the coming years.

The delegates were very much satisfied with their meetings and also made new contacts for enhancing trade between two countries.



ATTENDEES DURING BUYER SELLER MEET

	Name	Organization	Email ids	Contact No.
1.	Mr. Ravi Kumar R. Patel	Jay Somnath Industries Ltd	ravipatel5521@gmail.com	256751890440
2.	Mr. MbugaSimeoMuwonge	KACITA Uganda	simoembuga@yahoo.com	256772641473
3.	Mr. Nsamba John	Alpha Graphics	nsamba.john@yahoo.com	256772424408
4.	Ms. NassimbwaGorretty	KACITA Uganda		256759806189
5.	Mr. Kivumbi John Wamala	KKB Agro Farmers (U) Ltd	kivumbiwamala@gmail.com	256781503075
6.	Mr. Byansi John Bosco	UNCCI	byansib@gmail.com	256703540443
7.	T.S. Kumar	DESBRO (U)LTD	sales@desbro.co.ug	256752814136
8.	Ms. Irene Balye	Abacus Parenteral Drugs Ltd	ireneb@kibokogroup.com	256776776300
9.	Mr. Anantharaman N	Abacus Parenteral Drugs Ltd	anantharamann@kibokogroup.com	256776776852
10.	Mr. Mahesh Shah	Mahavir Enterprises Ltd	shahmvs@yahoo.co.in	256755503383
11.	Mr. SudeepMohanty	UNCCI	sudeepmohanty7@gmail.com	25675466308
12.	Mr. Lukyamuzi David	KACITA		256701467794
13.	Mr. Ronit Patel	Acme International Ltd	ronit@acmeinternationalltd.com	256704009500
14.	Mr. SsebiyikiAthanas	Midra Cosmetics	ssebiyiki7@gmail.com	256775492844 752492844
15.	Kabanda Emmanuel	Wanda Cosmetics		256777912204
16.	Mr. David Mukubira	Prada Traders	skjoeb1@yahoo.com	256772400694
17.	Mr. GopinathanJose Nandakam	Organic Chemicals (U) Ltd	ssafrica_2030@gmail.com	256712455566
18.	Mr. John Ndyomugenyi	National Chamber of Commerce	john.mugenyi@yahoo.com	256772480883
19.	Mr. Ephraim SentamuKaddu	KACITA Uganda	esentamu@yahoo.com	256701503195
20.	Mr. Manish Kalla		manishkalla@yahoo.com	256752766502
21.	Mr. SemandaKiwunuka Henry	KACITA Uganda	norcairent@yahoo.com	256782861053
22.	Mrs. Faridah Bukenya Mbabazi	KACITA Uganda	fernsevo.org@gmail.com	256780251410
23.	Mr. Kaye Farouk	KACITA Uganda		256701093605
24.	Mr. Odomel James	UNCCI	odongj@hotmail.com	256772570240
25.	Mr. Tumwesigye Sam	Tata Uganda	dan.tumwesigye@tatainternational.com	256754200838
26.	Mr. Katwesigye Justus	Kanaka Enterprises	justkatwes@gmail.com	256700713813
27.	Mr. Kariisa Henry Ampere	Kanaka Enterprises	henryampeire@yahoo.com	256700493475
28.	Mr. Kakira Joel	Organic Products & Chemical	jojeol1@yahoo.co.uk	256772400694
29.	Mr. Kyewalabye Richard	UNPD	kiwandak14@gmail.com	256701911791
30.	Ms. Elizabeth Ebiju	UNCCI	eliebiju@hotmail.com	256752724800
31.	Mr. Lukyamuzi David Wangi	Ludawa Enterprises	wangidavid@yahoo.com	256772467794



IMPORTANT ADDRESSES

EMBASSY:

- **Pankaj Kumar Singhal**
Second Secretary (Political and Commerce)

High Commission of India

Plot No. 11, Kyadondo Road

Nakasero, P.O.Box 7040

Kampala, Uganda

Tel : +256-41-4237273

Fax : +256-39-3265409

E-mail: sscom@hcikampala.co.ug

Web: www.hci.gov.in/kampala

- **Shivani Singh**
Marketing Assistant

Economic and Commercial Wing

High Commission of India

Plot No. 11, Kyadondo Road

Nakasero, P.O.Box 7040

Kampala, Uganda

Tel: +256-41-4344631/256-41-4257368

E-MAIL : commerce@hcikampala.co.ug

Web: www.hci.gov.in/kampala



PHOTOGRAPHS



MR. S.G. BHARADI, EXECUTIVE DIRECTOR, CHEMEXCIL
WELCOMING HIS EXCELLENCY DR. A.V.S. RAMESH CHANDRA,
HIGH COMMISSIONER OF INDIA TO UGANDA AND
AMBASSADOR OF INDIA TO RWANDA & BURUNDI



HIS EXCELLENCY DR. A.V.S. RAMESH CHANDRA,
HIGH COMMISSIONER OF INDIA TO UGANDA AND
AMBASSADOR OF INDIA TO RWANDA & BURUNDI,
MS. VAISHALI ZINZUWADIA, REGIONAL DIRECTOR, CHEMEXCIL WITH
THE SECRETARIATS OF UGANDA CHAMBER OF COMMERCE & INDUSTRY

PHOTOGRAPH



BUYER SELLER MEET IN PROGRESS



BUYER SELLER MEET IN PROGRESS