

Report
On
AgriBusiness Global Trade Summit 2016
Caribe Royale Hotel, Orlando
U.S.A
17th -19th August 2016



CHEMEXCIL

Basic Chemicals, Cosmetics & Dyes Export Promotion Council

(Set-up by Ministry of Commerce & Industry, Government of India)
Jhansi Castle, 4th Floor, 7- Cooperage Road, Mumbai – 400 001, INDIA

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FROM THE CHAIRMAN'S DESK



“Basic Chemicals, Pharmaceuticals & Cosmetics Export Promotion Council” popularly known as **CHEMEXCIL** is a set up by the Ministry of Commerce & Industry Government of India with an objective of promoting exports of Dyes and Dye Intermediates, Basic Inorganic & Organic Chemicals, including Agrochemicals, Cosmetics, Soaps, Toiletries & Essential Oils, Specialty Chemicals, Lubricants And Castor oil from India to various countries abroad.

As a part of our export promotion measure, CHEMEXCIL had participated in AgriBusiness Global Trade (ABG) Trade Summit, Orlando, United States from 17th -19th August, 2016 for 5th consecutive year.

India is one of the largest producers of Agrochemicals after USA, Japan, and USA. The AgriBusiness Global Trade Summit (formerly FCI) is a global sourcing event for crop protection and plant health products. It's core attendees include more than 140 exhibitors from China, India, the United States, EU and Southeast Asia and offer both technical-grade and formulated crop protection products, bio pesticides, bio stimulants, micronutrients, PGRs and more.

Our participation in **Agri Business Global Trade Summit** would have provided a window of opportunities to the Agro Chemicals exporting community to clinch attractive business opportunities and would also our member exporters to generate the desired results in increasing trade between India and U.S.

In connection to this we have come with a detailed report of this event. We request you to make use of the information to develop the export market of your products.

(DR. B.R GAIKWAD)

CHAIRMAN

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FACT SHEET- U.S.

Country name	<p>Conventional long form : United States of America Conventional short form : United States Abbreviation : US or USA</p> <p>Note: The name America is derived from that of Amerigo VESPUCCI (1454-1512) explorer navigator, and cartographer</p>
Capital City	Washington, DC
Geographic coordinates	38 53 N, 77 02 W
Location	North America, bordering both the North Atlantic Ocean and the North Pacific Ocean, between Canada and Mexico
Area: total	9,826,675 sq km Land : 9,161,966 sq km Water : 6,64,709 sq km
Border countries	Canada 8,893 km (including 2,477 km with Alaska), Mexico 3,155 km
Coastline	19,924 km
Climate	Mostly temperate, but tropical in Hawaii and Florida, arctic in Alaska, semiarid in the great plains west of the Mississippi River, and arid in the Great Basin of the southwest; low winter temperatures in the northwest are ameliorated occasionally in January and February by warm chinook winds from the eastern slopes of the Rocky Mountains
Natural Resources	Coal, copper, lead, molybdenum, phosphates, rare earth elements, uranium, bauxite, gold, iron, mercury, nickel, potash, silver, tungsten, zinc, petroleum, natural gas , timber, arable land
	Note: the US has the world's largest coal reserves with 491 billion short tons accounting for 27% of the world's total
Land use	Agricultural land : 44.5% arable land 16.8%; permanent crops 0.3%; permanent pasture 27.4% Forest: 33.3% other: 22.2% (2011 est.)
Natural hazards	Tsunamis; volcanoes; earthquake activity around Pacific Basin; hurricanes along the Atlantic and Gulf of Mexico coasts; tornadoes in the Midwest and Southeast; mud slides in California; forest fires in the west; flooding; permafrost in northern Alaska, a major impediment to development.
Geography - note	U.S. is world's third-largest country by size (after Russia and Canada) and by population (after China and India)
Environment - current issues	Large emitter of carbon dioxide from the burning of fossil fuels; air pollution resulting in acid rain in both the US and Canada; water pollution from runoff of pesticides and fertilizers; limited natural

	freshwater resources in much of the western part of the country require careful management; desertification
Religions	Protestant 51.3%, Roman Catholic 23.9%, Mormon 1.7%, other Christian 1.6%, Jewish 1.7%, Buddhist 0.7%, Muslim 0.6%, other or unspecified 2.5%, unaffiliated 12.1%, none 4% (2007 est.)
Population	321,368,864 (July 2015 est.)
Population growth rate	0.78% (2015 est.)
Birth rate :	12.49 births/1,000 population (2015 est.)
Death rate	8.15 deaths/1,000 population (2015 est.)
<u>EXPORTS & IMPORTS</u>	
Exports	\$1.61 trillion (2014 est.)
Exports - commodities:	Agricultural products (soybeans, fruit, corn) 9.2%, industrial supplies (organic chemicals) 26.8%, capital goods (transistors, aircraft, motor vehicle parts, computers, telecommunications equipment) 49.0%, consumer goods (automobiles, medicines) 15.0% (2008 est.)
Exports - partners:	Canada 19%, Mexico 14.3%, China 7.7%, Japan 4.1% (2013)
Imports:	\$2.334 trillion (2014 est.)
Imports - commodities:	Agricultural products 4.9%, industrial supplies 32.9% (crude oil 8.2%), capital goods 30.4% (computers, telecommunications equipment, motor vehicle parts, office machines, electric power machinery), consumer goods 31.8% (automobiles, clothing, medicines, furniture, toys) (2008 est.)
Imports - partners:	China 19.6%, Canada 14.6%, Mexico 12.3%, Japan 6.1%, Germany 5% (2013)

India –U.S. Relations:

Overview:

India-U.S. bilateral relations have developed into a "global strategic partnership", based on shared democratic values and increasing convergence of interests on bilateral, regional and global issues. The emphasis placed by the Government in India on development and good governance has created opportunity to reinvigorate bilateral ties and enhance cooperation.

Regular exchange of high level political visits has provided sustained momentum to bilateral cooperation, while the wide-ranging and ever-expanding dialogue architecture has established a long-term framework for India-U.S. engagement. Today, the India-U.S. bilateral cooperation is broad-based and multi-sectoral, covering trade and investment, defence and security, education, science and technology, cyber security, high-technology, civil nuclear energy, space technology and applications, clean energy, environment, agriculture and health. Vibrant people-to-people interaction and support across the political spectrum in both countries nurture our bilateral relationship.

Trade and Economic:

From a modest \$ 5.6 billion in 1990, the bilateral trade in merchandise goods increased to \$ 66.9 billion in 2014. India's merchandise exports to the U.S. stood at \$ 34.57 billion during the period January - September 2015, while US exports of merchandise to India was worth \$ 16.54 billion in the same period. India - U.S. bilateral merchandise trade during the period January - September 2015 was \$ 51.11 billion. During the year 2012 (the latest year for which complete data on services trade is available), bilateral trade in services totalled \$58.76 billion, of which U.S exports of services to India amounted to \$30.17 billion and India's exports of services to the U.S. added up to \$28.59 billion. During Prime Minister's visit to the U.S. in September 2014, the two sides set a target to increase bilateral trade in goods & services to \$500 billion.

According to the US Bureau of Economic Analysis, U.S direct investments in India is estimated at about \$28 billion in 2014. As per Indian official statistics, the cumulative FDI inflows from the US from April 2000 to September 2014 amounted to about US\$ 13.19 billion constituting nearly 6 % of the total FDI into India, making the U.S. the sixth largest source of foreign direct investments into India. In recent years, growing Indian investments into the US, has been a novel feature of bilateral ties. More than 65 large Indian corporations, including Reliance Industries Limited, Essar America, Tata Consultancy Services, Wipro and Piramal, have together invested about US\$ 17 billion in the U.S. There are several dialogue mechanisms to strengthen bilateral engagement on economic and trade issues, including a Ministerial level Economic and Financial Partnership (last met in New Delhi in February 2015) and a Ministerial Trade Policy Forum (last met in Washington in October 2015). For greater involvement of private

sector in discussion on issues involving trade and investment, there is a bilateral IndiaUS CEO's Forum, which held its last round of meeting in September 2015 in Washington D.C. coinciding with the Strategic & Commercial Dialogue. During Prime Minister Modi's visit in September 2014, it was decided to establish an India-US Investment initiative, with a special focus on facilitating FDI, portfolio investment, capital market development and financing of infrastructure and an US-India Infrastructure Collaboration Platform to deploy cutting edge U.S technologies to meet India's infrastructure needs. Both these dialogues have held meetings in 2015. US firms will be lead partners in developing Allahabad, Ajmer and Vishakhapatnam as Smart Cities. USAID will serve as knowledge partner for the Urban India Water, Sanitation and Hygiene (WASH) alliance with to help leverage business and civil society (Gates Foundation) to facilitate access to clean water, hygiene and sanitation in 500 Indian cities.

Bilateral Trade

India - US Trade

Trade and commerce form a crucial component of the rapidly expanding and multi-faceted relations between India and U.S. From a modest \$ 5.6 billion in 1990, the bilateral trade in merchandise goods has increased to \$ 66.9 billion in 2014 representing an impressive 1094.6% growth in a span of 24 years.

India's merchandise exports to the U.S. grew by 2.64% from \$ 22.40 billion during the period January - June 2014 to \$ 23 billion during the period January -June 2015.US exports of merchandise to India grew by 14.33% from \$ 9.68 billion during the period January - June 2014 to \$ 11.07 billion during the period January - June 2015. India - U.S. bilateral merchandise trade during the period January - June 2015 was \$ 34.07 billion.

CHEMEXCIL'S COMMODITYWISE EXPORTS TO U.S.A.

USD In million

Chapter No./Panel	2012-13 (Actual)	2013-14 (Actual)	% over 2012-13	2014-15 (Provisional)	% over 2013-14
(32) Dyes & (29) Dye Intermediates	426.05	200.42	-52.96	217.14	8.34
(28) Inorganic Chemicals (29) Organic Chemicals & (38) Agro chemicals	765.54	1028.24	34.32	1070.56	4.12
(33) Cosmetics (34) Soaps, Toiletries and (33) Essential oils	188.33	139.98	-25.67	145.69	4.08
(15) Castor Oil	91.67	73.60	-19.71	94.02	27.74
Total	1471.59	1442.24	-1.99	1527.41	5.91

(Source: DGCI&S)

GroupWise Exports to U. S. for the year 2012-2013, 2013-2014 & 2014-2015

DYES - Top Items Exports

HSCode	Product	2014-2015 US\$ in million	2013-2014 US\$ in million	2012-2013 US\$ in million
	U S			
32041751	PIGMENT BLUE 15 (PATHALOCYANINE BLUE)	28.60	27.13	28.54
32041761	PIGMENT GREEN 7(PATHALOCYANINE GREEN)	20.31	19.13	21.18
32041759	OTHER PIGMENT BLUE	14.30	11.62	13.06
32041739	OTHER PIGMENT RED	9.96	7.72	6.26
32042010	OPTICAL WHITENING AGENTS	8.75	7.57	3.37
32041719	OTHER PIGMENTS YELLOW	8.01	7.61	7.30
32041470	DIRECT BLACKS (AZO)	5.38	3.09	4.24
32041982	FOOD YELLOW 4 (TARTRAZINE)	4.72	3.55	5.08
32041213	ACID REDS	4.62	1.30	1.00
32041680	REACTIVE BLACKS	4.24	9.75	3.98
	Country Totals	108.87	98.45	93.99

DYE INTERMEDIATES - Top Items Exports

		2014-2015	2013-2014	2012-2013
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
	U S A			
29029050	ISOBUTYL BENZENE	15.27	15.81	18.78
29222160	H-ACID	2.62	1.10	0.31
29214330	ORTHO TOLUIDINE	2.52	2.42	4.33
29214320	DIMETHYL TOLUIDINE	1.57	1.47	1.33
29214226	PARANITROANILINE	1.34	1.14	1.21
29214390	OTHER TOLUIDINES & THEIR DERIVATIVES; SALTS THEREOF	1.32	2.01	3.11
29225012	METHYL ANTHRANILATE	1.12	1.01	0.95
29071520	BETA NAPHTHOL	0.85	1.34	0.82
29222934	PARA CRESIDINE	0.81	0.11	0.28
29214512	PHENYL ALPHA NAPHTHLAMINE	0.77	1.13	0.58
	Country Totals	28.20	27.54	31.69

INORGANIC CHEMICALS - Top Items Exports

		2014-2015	2013-2014	2012-2013
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
	U S A			
38151100	SUPPORTED CATALYSTS WITH NICKEL OR NICKEL COMPOUNDS AS THE ACTIVE SUBSTANCE	15.19	9.00	8.03
28332940	MANGANESE SULPHATE	7.43	5.05	4.72
28451000	HEAVY WATER (DEUTERIUM OXIDE)	6.57	8.38	5.13
28416100	POTASSIUM PERMANGANATE	3.88	4.39	3.95
28261990	OTHER FLUORIDES	3.47	2.75	2.55
28273990	OTHER CHLORIDES	3.46	5.77	7.08
28030010	CARBON BLACK	3.00	8.99	3.72
28341010	SODIUM NITRITE	2.60	2.45	2.31
28299030	IODATES AND PERIODATES	2.14	1.34	0.89
28061000	HYDROCHLORIC ACID (HYDROGEN CHLORIDE)	1.88	0.00	0.21
	Country Totals	49.63	48.12	38.58

ORGANIC CHEMICALS - Top Items Exports

		2014-2015	2013-2014	2012-2013
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
	U S A			
29022000	BENZENE	150.53	168.70	213.12
29181610	CALCIUM GLUCONATE	43.00	0.19	0.15
29335990	OTHER COMPOUNDS CONTAINING A PYRIMIDINE RING (W/N HYDROGENATED) OR PIPERAZINE RING IN STRUCTURE	36.92	34.69	31.15
29183090	OTHER CARBOXYLIC ACIDS WITH ALDEHYDE OR KETONE FUNCTION BUT WITHOUT OTHER OXYGEN FUNCTION, THEIR ANH	36.85	36.55	28.46
29053100	ETHYLENE GLYCOL (ETHANEDIOL)	35.48	26.85	24.17
29215990	OTHER AROMATIC POLYAMINES & THEIR DERIVATIVES & SALTS	35.35	25.36	16.58
29224990	OTHER AMINO ACIDS AND THEIR ESTERS OTHER THAN THOSE CONTAINING MORE THAN ONE KIND OF OXYGEN FUNCTION	33.91	32.51	30.44
29241900	OTHER ACYCLIC AMIDES (INCLUDING ACYCLIC CARBOMATES) AND THEIR DERIVATIVES SALTS THEREOF	33.09	24.50	24.39
29072990	OTHER POLYPHENOLS/PHENOL-ALCOHOLS	24.19	28.62	13.74
38237090	OTHER INDUSTRIAL FATTY ALCOHOL	19.16	18.78	10.95
	Country Totals	448.46	396.77	393.16

AGRO CHEMICALS - Top Items Exports

		2014-2015	2013-2014	2012-2013
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
	U S A			
38089199	OTHER INSECTICIDE N.E.S.	97.14	136.24	149.50
38089390	OTHER HERBICIDES, ANTI-S-SPROUTING PRODUCTS AND PLANT GROWTH REGULATORS	76.79	43.49	46.70
38089910	PESTICIDES, NOT ELSEWHERE SPECIFIED OR INCLUDED	59.97	49.07	34.44
38089350	WEEDICIDES AND WEED KILLING AGENTS	44.83	20.36	6.29
38089290	OTHER FUNGICIDES	16.75	29.96	31.01
38089990	OTHER SIMILAR PRODUCTS N.E.S.	8.22	3.33	4.91
38089320	2:4 DICHLOROPHENOXY ACTC ACD & ITS ESTERS	6.47	10.10	16.14
38089137	SYNTHETIC PYRETHRUM	3.18	1.48	4.37
38089135	CIPERMETHRIN TECHNICAL GRADE	2.96	2.33	3.08
38089400	DISINFECTANTS	0.82	0.61	0.39
	Country Totals	317.13	296.97	296.82

COSMETICS & TOILETRIES - Top Items Exports

		2014-2015	2013-2014	2012-2013
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
	U S A			
38231900	OTHER INDUSTRIAL MONOCARBOXYLIC FATTY ACID	22.80	11.50	3.98
33030050	PERFUMES CONTAINING SPIRIT FOR RETAIL SALE	20.11	21.12	2.03
34021300	NON-IONIC W/N FOR RETAIL SALE	13.37	13.48	10.08
29157040	HCO FATTY ACID(INCLUDING 12-HYDROXY STEARIC ACID)	12.80	15.18	13.93
34021190	OTHERS (E.G. ALKYL SULPHATES TECH. DODECYL BENZENE-SULPHONATES, ETC.)	11.12	10.47	84.45
15162039	OTHER HYDROGENATED CASTOR OIL (OPAL WAX)	8.95	6.94	8.67
33061020	DENTIFRICES IN PASTE (TOOTH PASTE)	8.70	7.77	8.88
33074900	OTHER ODORIFEROUS PREPNS USED FOR DEODORING ROOM-OTHERS (EXCL.AGARBATTI)	7.44	2.11	3.62
33049990	OTHER BEAUTY MAKE-UP PREPARATION	5.17	3.45	2.32
33030090	OTHER PERFUMES AND TOILET WATERS	4.25	7.08	20.35
	Country Totals	114.71	99.11	158.32

ESSENTIAL OIL - Top Items Exports

		2014-2015	2013-2014	2012-2013
HSCode	Product	US\$ in million	US\$ in million	US\$ in million
	U S A			
33012590	OTHER MINT OILS	51.01	42.41	54.56
33012400	PEPPERMINT OIL(MENTHA PIPERITA)	41.05	38.92	28.01
33012510	SPEARMINT OIL (EX-MENTHA SPICATA)	15.98	5.88	10.24
33012990	ESSENTIAL OILS OF GERANIUM	1.86	0.94	1.89
33012942	LEMONGRASS OIL	1.49	1.03	0.90
33019090	OTHER AQUEOUS SOLUTION OF ESSENTIAL OILS.	1.23	0.67	0.32
33012932	NUTMEG OIL	1.09	2.00	2.32
33012926	GINGER OIL	0.90	0.65	0.30
33012934	PATCHOULI OIL	0.79	1.16	1.66
33011990	CITRONELLA OIL CEYLON TYPE INCLUDING & CONCETRATE	0.65	0.78	2.18
	Country Totals	116.04	94.44	102.40

DETAILS OF EXHIBITORS

PARTICIPATED THROUGH CHEMEXCIL

Sr. No.	CO. NAME	NAME OF THE DELEGATE	IEC NO.	STALL NO./ STALL TYPE
1	BHARAT INSECTICIDES LTD 1506, Vikram Tower, Rajendra Place, New Delhi-110008, India Tel- Mobile No. : +91-11-43661111 / +91-9811080704 Fax Number : +91-11-43661100 / 25727781 E.Mail : priyanka@bharatgroup.co.in Website : www.bharatgroup.co.in	Mr. Rajender Prasad Gupta Director	0594073316	4
2	BIOSTAD INDIA LTD P Address : Poonam Chambers, A Wing, 6th Floor, Dr. A. B. Road, Worli, Mumbai 400 018 Tel- Mobile No. : 022-66520520 / 9167996103 Fax Number : 022-66520521 E.Mail : suresh.nair@biostadt.com Website : www.biostadt.com	Mr. Suresh Nair Senior Manager- International Business	0303031727	10
3	CRYSTAL CROP PROTECTION PVT.LTD. Address : B-95, Wazirpur Industrial Area, New Delhi, India, ZIP: 110052 Tel- Mobile No. : +91 11 27006800 / +91 8130377622 Fax +91 11 49007200 Email : abhishek.khandelwal@crystalcrop.com Website : http://www.crystalcropprotection.com	Name of the Participant : Mr. Abhishek Khandelwal Designation : DGM (International Business)	0504051920	96
4	EZZY BIOSCIENCES PVT LTD Address : 512, Chetak Centre, RNT Marg, Indore, (M.P), 452001 Tel- Mobile No. : +91-731-2516784 / +91 94253 26785 Fax Number : +91-731-2516785 E.Mail : sales@ezzyint.com,ezzyinter@yahoo.co m Website : www.ezzyint.com	Name of the Participant : Mr. Idris Bohra Designation : Director	1108005501	61

5	GEOLIFE AGRITECH INDIA PVT LTD Address 301, Marathon Max, LBS Marg, Mulund West, Mumbai – 400080, India Tel- Mobile No. : +91 2261215005/ +91 9930855137 / +91 9004095733 Fax Number : +91 22 61215046 E.Mail : vinod.lahoti@geolifegroup.com; Keshav@geolifegroup.com Website : www.geolifegroup.com	Name of the Participant : Mr. Vinod Lahoti / Mr. KeshavLakhotia Designation : Managing Director / Manager – International Business	0312041292	49
6	HERANBA AGRO SCIENCES LTD Address : Plot No. 1505; GIDC; Vapi; Gujarat - 396195; India Tel- Mobile No. : +91-22-28987912 / +91-9833318312 Fax Number : +91-22-28993948 E.Mail : prakash@heranba.com	Name of the Participant : Mr. R. K. Shetty Designation : Executive Director	5213006213	20
7	INTERNATIONAL PANAACEA LTD Address : E-34 2nd floor, Connaught circus, New Delhi – 110001, India Tel- Mobile No. : +91 011 43667200 / +91 9560299967 / 9810094333 Fax : +91 011 23418889 Email : harsh@iplbiotech.com ; ashish@iplbiotech.com; dsinghal@iplbiotech.com Website : www.iplbiotech.com	Name of the Participant : Harsh Vardhan Bhagchandka / Ashish Sharma / Deepak Singhal Designation : Managing Director / Manager: IBD / President	0503069850	105
8	MAYVI INTERNATIONAL PVT LTD Address : D-6, Plot No.502, Ujawala HSG. SOC. Sector-5, Charkop Kandivali (W) Mumbai – 400067. Tel- Mobile No. : +91- 22- 28674250/51/52 / 9819708002 Fax Number : +91- 22-28674250/51/52 E.Mail : vikram@mayvi.com Website : www.mayvi.com	Name of the Participant : Mr. Vikram Dutiya. Designation : Director	0313021431	MEETING ROOM
9	THE SCIENTIFIC FERTILISER CO PVT LTD Address : ‘Sudarsanam’, No.15, Ponnurangam Road, R.S. Puram, Coimbatore – 641 002. India. Tel- Mobile No. : +91 – 422 – 2541312 / 2547312 / + 99449 41400	Name of the Participant : Mr. Tathamangalam Natarajan Sambasivan Designation :	0488004101	31

	<p>Fax Number : +91 – 422 - 2549706 E.Mail : info@scientificfertiliser.com Website : www.scientificfertiliser.com</p>	<p>Joint Managing Director</p>		
10	<p>VIMAL CROP CARE PVT LTD Address : Plot No. 175/6, Phase 1, Opp. Ingersoll Rand, Naroda GIDC, Ahmedabad – 382330, Gujarat, India Tel- Mobile No. : +91-8511174811/12, 079-32003221/22 +91-9377332303 / +91-9821031682 Fax Number : 079-22823543 E.Mail : anm@vimint.com Website : www.vimint.com</p>	<p>Name of the Participant : Mr. Prakash M Rami / Mr. Atyam Naresh Mohan Designation : Executive Director/ International Marketing Adviso</p>	0894003925	7
11	<p>VERSATILE SPECIALTY CHEMICALS LTD Address : W44, Phase II, MIDC Industrial Area, Dombivli, East, 421203 Tel- Mobile No. : 91 - 251-2873527 / 91-9321526093 Fax Number : 91- 251-2871635 E.Mail : vijaypalkar@indoaminesltd.com Website : www.indoaminesltd.com</p>	<p>Name of the Participant : Mr. Vijay Palkar Designation : Managing Director</p>	0312016182	106
12	<p>CHEMEXCIL ADDRESS : Jhansi Castle, 4th Floor, 7 Cooperage Road, Mumbai 400 001, India. TEL. NO : +91 22 22021288 FAX NO : +91 22 22026684 E- MAIL : info@chemexcil.gov.in WEBSITE : https://chemexcil.in</p>	<p>CONTACT PERSON AND : DESIGNATION Mr. Deepak Gupta Dy. Director</p>		106

HIGHLIGHTS OF ABG ORLANDO TRADE SUMMIT 2016

AgriBusiness Global's Trade Summit, which celebrated its 10th anniversary with the 2016 edition, was the biggest yet with 750 attendees from 45 countries. It truly is a global event.

This year's show was held at the Caribe Royale hotel in Orlando, Florida, USA, 17-19 August.

The Trade Summit helps fulfill the goal of bringing together buyers and sellers of crop protection products.

The event was filled with representatives from companies around the world meeting with colleagues to form trading partnerships and arrange deals. It was also highlighted by presenters such as Julie Borlaug of the Borlaug Institute of International Agriculture, and Dr. Bob Fairclough of the Kleffmann Group.



Partnered with



17-19 August 2016
Caribe Royale Hotel – Orlando, Florida

Building Business Through Strategic Partnerships



AgriBusiness Global Publisher Eric Davis addresses the gathering during the opening ceremony



Dr. Bob Fairclough talks about consolidation and the affect it will have on the crop protection industry.



Julie Borlaug, Associate Director of External Relations at the Borlaug Institute for International Agriculture and also handles Strategic Initiatives for Corporate Relations within AgriLife Research at Texas A&M, talked about the challenges and the responsibility members of the crop protection industry must play in shaping the narrative about the benefits of agriculture.



Brief of the Event and Chemexcil's India Pavilion

As an export promotion measure, the Council has participated in the Agri Business Global Trade Summit held during 17th– 19th August, 2016 at Caribe Royale Hotel, Orlando, Florida. The said project is sanctioned under MDA.

The AgriBusiness Global Trade Summit is a global sourcing event for crop protection and plant health products. It's core attendees included more than 140 exhibitors from China, India, the United States, EU and Southeast Asia and offer both technical-grade and formulated crop protection products, bio pesticides, bio stimulants, micronutrients, PGRs and more. The show attracts visitors not only from USA but also various neighbouring Lac countries.

In order to provide platform to chemexcil members and also to assist our members to explore the agrochemicals market potential in USA and surrounding areas, CHEMEXCIL had organised participation in this event by booking 99 sqm space. **Total 11 members showcased their products under the umbrella of CHEMEXCIL.**

The show attracted around **750 registrations** by business delegates from various companies in USA, Mexico, Argentina, Brazil, Colombia, Guatemala etc.

The member-participants of Chemexcil had fruitful interaction with business delegates who visited their stalls and were satisfied with the response as these interactions might give them foothold in USA as well as high potential LAC markets.

VISITORS AT COUNCIL'S STALL



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Glimpses of the Event and India Pavillion



Opening Ceremony of AgriBusiness Global Trade Summit during 17th to 19th August 2016 at Convention Centre, Hotel Caribe Royale, Orlando, USA



View of Exhibition area at Convention Centre, Hotel Caribe Royale, Orlando, USA



View of Chemexcil stall



Chemexcil officer with a Stall Holder



View of Exhibition area at Convention Centre, Hotel Caribe Royale, Orlando, USA



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