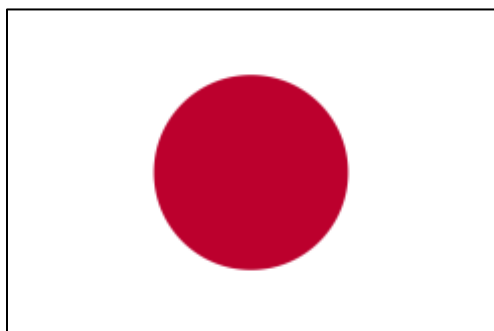
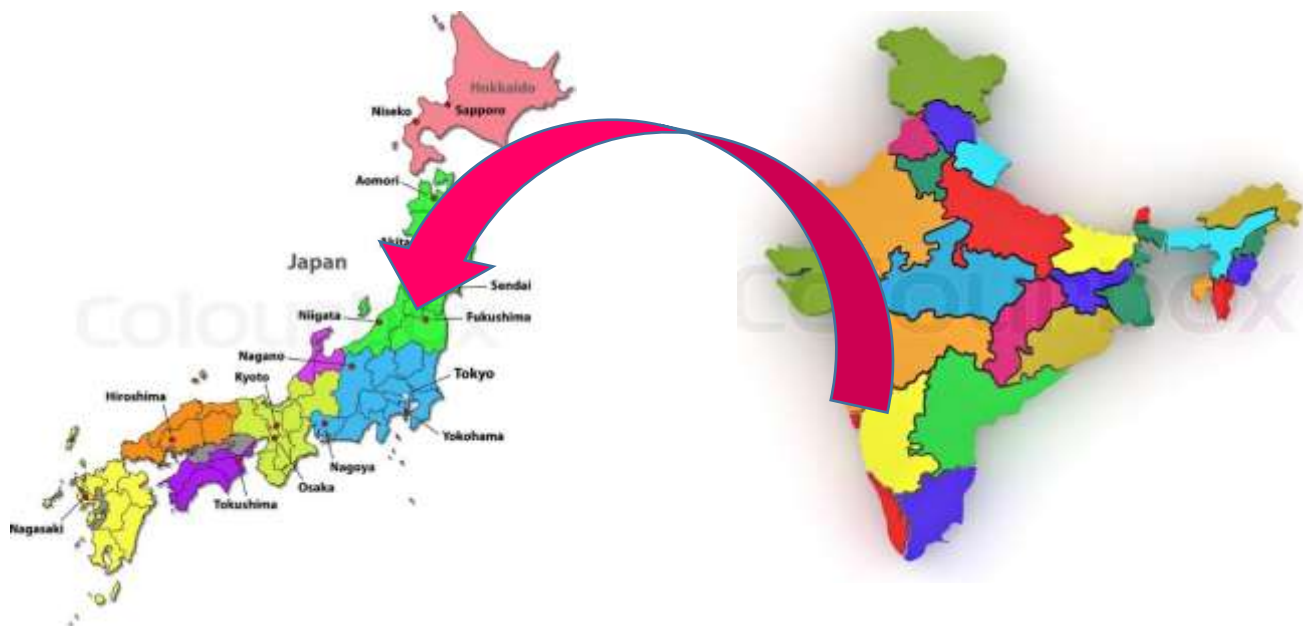


**REPORT OF BUYER SELLER MEET, TOKYO, JAPAN
DATED 18th –SEPTEMBER-2019.**



CHEMEXCIL



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JAPAN CHEMICAL INDUSTRY:

The Japanese chemical industry is the country's second largest manufacturing industry behind transportation machinery.

In its broader definition, which also includes plastic and rubber products, it made up over 14 percent of all output value in Japanese manufacturing.

With around 860,000 people, it employs around 12 percent of Japan's manufacturing-related workforce.

Transportation machinery includes Japan's most notable industry, automotive, which in turn is highly dependent on raw materials provided by the chemical industry.

As the strength of Japan's economy lies in its industry, one can say that the chemical industry is the backbone of Japan's economy.

And its scale is truly global. With around \$300 billion of global shipment value in 2013, Japan's chemical industry ranks third in the world. It follows China (\$1,665 billion) and the U.S. (\$812 billion), and precedes Germany (\$244 billion) and South Korea (\$177 billion).

The Japanese chemical industry is dominated by a group of major corporations. Most of them are highly diversified and sport a large number of subsidiaries.

They are typically embedded in a strong network of alliances with other companies through their membership in keiretsus, sets of companies with interlocking business relationships.

In 2013, five companies out of the world's 30 leading chemical companies as measured in chemical sales were Japanese: Mitsubishi Chemical Corp. (rank 11, \$27.7 billion), Mitsui Chemicals Inc. (rank 17, \$18.9 billion), Sumitomo Chemical Co. Ltd. (rank 19, \$18.1 billion), Toray Industries Inc. (rank 22, \$16.7 billion), and Shin-Etsu Chemical Co. Ltd. (rank 29, \$11.9 billion).

Besides many other larger companies, which include Asahi Kasei Corp. or Hitachi Chemical Co. Ltd. for example, there a multitude of smaller specialty chemicals firms producing on very high levels of product quality.

The Japanese Chemical Industry in a Broader Sense encompasses Plastics Products (3.8 percent of Japan's total manufacturing value output), Rubber Products (1.1 percent), and the Chemical Industry in a Narrower Sense (9.4 percent).

The latter can be divided into five general areas: Fertilizers, which accounted for 1.2 percent of the Chemical Industry in the Narrower Sense in 2013, Inorganic Chemicals (7 percent), Organic Chemicals (42 percent), and End Products (49.9 percent).

Organic Chemicals include Basic Petrochemicals (9.4 percent of the total), Aliphatic Intermediates (4.8 percent), Cyclic Intermediates, Dyestuffs and Pigments (7.5 percent), Plastics (12.7 percent), Synthetic Rubbers (2 percent), and other organic chemicals (5.5 percent).

End Products include Oil and Fats, Soap, Detergents and Surfactants (3.9 percent of the total), Paints (3.5 percent), Drugs & Medicines (27.8 percent), Agricultural Chemicals (1.1 percent), Cosmetics and Toothpaste (4.8 percent), Gelatins & Adhesives (1.1 percent), Photo-sensitized materials (1.1 percent), and other chemical end products (6.5 percent).

Like with many other industries in Japan, strengths of the chemical industry are innovation and product quality.

In 2013, R&D expenditures stood at a strong \$25 billion, accounting for 22 percent of R&D spending of total manufacturing in Japan.

Together with steady capital investments, which stood at \$15 billion in 2013, and a constantly increasing overseas production ratio (almost 21 percent in 2013), the Japanese chemical industry and its companies are and will continue to be a force to reckon with for their global customers and competitors.

Source: JCIA Japan Chemical Industry Association

ECONOMY:-

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2016 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - a 10% average in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which entailed considerable time for firms to reduce excess debt, capital, and

labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth in 2013 on the basis of Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline – a low birthrate and an aging, shrinking population – poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the necessity of addressing its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to another recession, so Prime Minister ABE has twice postponed the next increase, now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

In October 2015, Japan and 11 trading partners reached agreement on the Trans-Pacific Partnership (TPP), a pact that had promised to open Japan's economy to increased foreign competition and create new export opportunities for Japanese businesses. Japan was the second country to ratify the TPP in December 2016; the United States signaled its withdrawal from the TPP on January 23, 2017, and as of April 2017 the agreement has not gone into effect.

(Source: <https://www.cia.gov/library/publications/the-world-factbook/geos/ja.html>)

(Source: <http://japan-product.com/top10-japan-chemical-companies-2017/top10-japan-companies-chemical-2017/>)

MARKET CHALLENGES-JAPAN

Tariffs on most imported goods into Japan are relatively low. However, cultural, regulatory, and other non-tariff barriers to market entry continue to exist. The following is a non-exhaustive list of some barriers companies may encounter.

- Japan-specific standards and testing requirements
- Import license requirements
- Restricted or prohibited imports
- Temporary entry of goods
- Certifications
- Labeling requirements
- Long term local partner/distributor relationship issues and expectations
- High context business relationships and procedures
- Inability to communicate in English
- High expectations for quality and customer service
- High cost for entry due to size of economy.

JAPAN - MARKET OVERVIEW

Why Do Business With Japan?



1. Japan is the third largest economy in the world after the United States and China. Japan is a key member of the international trade system, and its market respects the rule of law and provides strong protections for intellectual and real property rights.
2. Japan's consumer economy is large, broad-based and sophisticated. As a percentage of its population, Japan's middle class is similar to the developed countries. Per capita income of \$38,900 underpins its strength as a consumer market.
3. Japan is highly dependent upon the import of natural resources. For example, it is the world's largest net buyer of food products in the world. Japan is the world's largest importer of liquefied natural gas (LNG), second-largest coal importer, and second-largest net importer of crude oil and oil products.
4. Japan's rapidly aging population continues to send ripple effects through its society and economy, shaping present and future demand in economic spheres as disparate as robotics and pharmaceuticals, franchise and real estate.

5. Japan's role as host of the 2020 Olympic and Paralympic Games may present related opportunities for Indian firms as economic activity expands in anticipation of the Games.

Japan - Market Entry Strategy

Ways to Enter the Market

For new-to-market exporters, developing a suitable market entry strategy is a key to success and longevity in the Japanese market. Industry, company objectives, and a number of other factors will determine the best market entry strategy

- Selling to a dedicated Distributor
- E-Commerce
- Direct exporting
- Partnering
- Joint Ventures
- Piggybacking
- Turnkey projects
- Licensing
- Franchising
- Buying a company

Keys to Market Entry Success

Use of the Japanese language is critical to success in Japan. Marketing in Japanese is essential to communicate with local consumers and business customers. Labeling requirements for many products are specified by government regulation and must be in Japanese. Although effective interlocutors and professional interpreters are typically used, Japanese business people will appreciate efforts made to communicate in even basic Japanese.

Top priorities for marketing in Japanese include:

- Business cards
- Product marketing information
- Detailed technical specifications
- Reliable point of contact and customer service
- Website with detailed product information
- Basic self-introduction phrases in Japanese
- Having an interpreter or bilingual assistant when appropriate

Japanese Business Culture Basics

An appreciation of Japanese business culture and social practices is also useful, if not required, in establishing and maintaining successful business relationships in Japan. Indifference to local business customs can indicate a lack of commitment on the part of the exporter, and may lead

to misunderstanding, bad feelings, and lost opportunities. Finally, understanding the demanding expectations of the Japanese consumer in terms of product quality, appearance, packaging and display, delivery timing, as well as after-sales service, is crucial. Additional business culture concepts to keep in mind:

- Japanese society is complex, structured, respectful of age, hierarchical and group-oriented
- Group decision-making is important in Japan, and reaching consensus may take longer than in Western business culture.
- A long term approach to business relationship development is advised.
- Gift giving is expected on many business occasions in Japan
- Business travelers to Japan should make sure to bring a large supply of business cards (with their title) when they come to Japan; printing two-sided bilingual cards is appreciated
- Japanese customers' and business associates' high expectations of excellence in product and service quality cannot be overemphasized

JAPAN'S FTA INVOLVEMENT

As of June 2016, Japan had entered into economic partnership agreements (EPAs) with 14 countries:

1. Australia
2. Brunei
3. Chile
4. India
5. Indonesia
6. Malaysia
7. Mexico
8. Mongolia
9. Peru
10. Philippines
11. Singapore
12. Switzerland
13. Thailand
14. Vietnam
15. ASEAN

In July 2017, Japan and the European Union reached agreement on a broad Free Trade agreement, or Economic Partnership Agreement, taking a step closer to an economic bloc that would account for nearly a third of all global trade. Both sides announced that many of the details remain to be negotiated, but this agreement is expected to remove tariffs on more than 95% of goods traded between Japan and the EU member states.

In addition to the above bilateral agreements, Japan and the Association of Southeast Asian Nations (ASEAN) have also entered into an agreement on a Comprehensive Economic Partnership.

EPAs or Free Trade Agreements are currently being negotiated with:

1. Columbia
2. Japan-China-Republic of Korea (South Korea)
3. Turkey
4. Regional Comprehensive Economic Partnership

Japan has held ongoing negotiations for a Regional Comprehensive Economic Partnership free trade agreement since 2012 with several countries, including:

1. Australia
2. ASEAN members
3. China
4. India
5. South Korea (Republic of Korea)
6. New Zealand

JAPAN - IMPORT TARIFFS

The Customs and Tariff Bureau of Japan's Ministry of Finance administers tariffs.

The average applied tariff rate in Japan is **one of the lowest in the world**.

Japan: Simple average applied Most Favored Nation (MFN) tariff

- Total -- 4.0%
- Agriculture products -- 12.9%
- Non-agriculture -- 2.5%

Japan: Average industry sector MFN applied duties (selected industries)

- Non-electrical machinery -- 0.0%
- Electrical machinery -- 0.1%
- Transport equipment -- 0.0%
- Manufactures, n.e.s. [sic] -- 1.2%
- Clothing -- 9.0%
- Chemicals -- 2.2%

Harmonized System (HS) codes are used to determine the tariff rate. Tariff categories are organized by six-digit HS code.

Japan's tariff schedule has five rate columns:

- General Rate
- Temporary Rate
- WTO Rate
- GSP Rate - Preferential Rate for designated developing countries
- LDC, which covers a series of country-specific “EPA” (Economic Partnership Agreement) Rates

Japan assesses tariff duties on the c.i.f. (cost, insurance + freight) value at ad valorem (based on the value of the goods) or specific rates, and in a few cases, charges a combination of both. Japan's preferential system of tariffs grants lower or duty-free rates to products imported from developing countries.

Japan Customs can provide advance rulings on tariff classification and duty rates. The Japan Customs website has information on Japan's customs procedures, customs valuation system, import procedures, temporary admission procedures, refunds and duty drawback payments, as well as relevant customs forms. (<http://www.customs.go.jp/english/tariff/index.htm>)

JAPAN - IMPORT REQUIREMENTS AND DOCUMENTATION

Understanding import requirements and documentation is very important when doing business in Japan. Having a local representative in Japan and/or working with a freight forwarder or customs specialist can be extremely helpful in this regard.

Any person wishing to import goods must declare them to the Director-General of Customs and obtain an import permit after necessary examination of the goods concerned. The formalities start with the lodging of an import declaration and end with issuance of an import permit after the necessary examination and payment of Customs duty and excise tax.

Certain items may require a Japanese import license. These include hazardous materials, animals, plants, perishables, and in some cases articles of high value. Import quota items also require an import license, usually valid for four months from the date of issuance. Other necessary documents for exporters may include an Import Declaration Form, certificate of origin if the goods are entitled to favorable duty treatment determined by preferential or WTO rates. In practice, shipments from the country are routinely assessed using WTO or “temporary” rates without a certificate of origin. Any additional documents necessary as proof of compliance with relevant Japanese laws, standards, and regulations at the time of import may also apply.

Correct packing, marking, and labeling are critical to smooth customs clearance in Japan. Straw packing materials are prohibited. Documents required for customs clearance in Japan include standard shipping documents such as a commercial invoice, packing list, as well as an original, signed bill of lading or an air waybill if shipped by air. Air shipments of values greater than ¥100,000 (about \$910 at ¥110/\$1) must also include a commercial invoice. The commercial

invoice should be as descriptive as possible for each item in the shipment. The packing list should include the exact contents and measurement of each container, including the gross and net weights of each package. The Japanese Measurement Law requires that all weights and measures on a packing list be reflected in Metric System values.

Japan prohibits the importation of certain items including narcotics, firearms, explosives, counterfeit currency, pornography, and products that violate intellectual property laws. When planning to import goods into Japan, you may wish to consult with your international shipper for specific details regarding your shipment since your international shipper should be up-to-date on Japanese import requirements.

Japan - Prohibited & Restricted Imports

Japan strictly prohibits entry of narcotics and related utensils, firearms, firearm parts and ammunition, explosives and gunpowder, precursor materials for chemical weapons, germs which are likely to be used for bio-terrorism, counterfeit goods or imitation coins or currency, obscene materials, or goods that violate intellectual property rights. Other restricted items include but are not limited to certain agricultural and meat products, endangered species and products such as ivory, animal parts and fur where trade is banned by international treaty.

In addition, Japan imposes restrictions on the sale or use of certain products including those related to health such as medical products, pharmaceuticals, agricultural products and **chemicals**. For these products, Japanese Customs reviews and evaluates the product for import suitability before shipment to Japan. **Licenses from relevant regulatory bodies may also be required.** The use of **certain chemicals and other additives in foods and cosmetics is severely regulated and follows a “positive list” approach.**

(Source: <https://www.export.gov/article?id=Japan-customs-regulations>)

GDP (purchasing power parity): \$5.443 trillion (2017 est.), \$5.35 trillion (2016 est.), \$5.299 trillion (2015 est.)

Industries:- among world's largest and most technologically advanced producers of motor vehicles, electronic equipment, machine tools, steel and nonferrous metals, ships, chemicals, textiles, processed foods.

Exports: - \$688.9 billion (2017 est.), \$634.9 billion (2016 est.)

Exports Commodities:- 14.9 motor vehicles 5.4 iron and steel products 5 semiconductors 4.8 auto parts 3.5 power generating machinery 3.3 plastic materials (2014 est.)

Exporting Partners: - US 19.4%, China 19%, South Korea 7.6%, Hong Kong 5.1%, Thailand 4.2% (2017)

Imports: - \$644.7 billion (2017 est.), \$584.7 billion (2016 est.)

Import Commodities:- petroleum 16.1%; liquid natural gas 9.1%; clothing 3.8%; semiconductors 3.3%; coal 2.4%; audio and visual apparatus 1.4% (2014 est.)

Import Partners: - China 24.5%, US 11%, Australia 5.8%, South Korea 4.2%, Saudi Arabia 4.1% (2017)

CHEMEXCIL'S COMMODITYWISE EXPORTS TO JAPAN for the years 2016-17, 2017-18 & 2018-19

PANEL	2016-17 (Actual)	2017-18 (Actual)	% over previous year	2018-19 (Provisional)	% over previous year
(32) Dyes & (29) Dye Intermediates	62.86	67.45	7.30	85.65	26.98
(28) Inorganic, (29) Organic & (38) Agro chemicals	272.87	308.85	13.19	294.87	-4.53
(33) Cosmetics, (34) Soaps, Toiletries and (33) Essential oils	22.77	28.83	26.61	28.89	0.21
(15) Castor Oil	25.48	38.76	52.12	36.33	-6.27
TOTAL	383.98	443.89	15.60	445.74	0.42

CHEMEXCIL TOP 10-ITEMS OF EXORTS TO JAPAN

DYES-TOP ITEMS EXPORTS TO JAPAN

HSCode	Items	2016-17	2017-18	2018-19
32041759	OTHER PIGMENT BLUE	9.99	11.3	14.02
32041751	PIGMENT BLUE 15 (PATHALOCYANINE BLUE)	11.56	10.88	11.61
32041740	PIGMENT VIOLET	1.17	1.32	4.26
32041739	OTHER PIGMENT RED	2.54	3.63	3.51
32041761	PIGMENT GREEN 7(PATHALOCYANINE GREEN)	3.38	4.44	3.45
32041419	OTHER DIRECT YELLOW (AZO)	2.9	3.66	3.37
32041159	OTHER DISPERSE BLUE	2.71	3.74	3.37
32041971	SOLVENT BASED COLOURING MATTERS:YELLOW	0.37	0.77	3.27
32041719	OTHER PIGMENTS YELLOW	1.49	1.72	1.71
32041339	OTHER BASIC RED (NON-AZO)	0.62	1.62	1.63

DYE INTERMEDIATES-TOP ITEMS EXPORTS TO JAPAN

HSCode	Items	2016-17	2017-18	2018-19
29214213	DICHLOROANILINE	3.78	2.25	5.58
29270090	OTHER DIAZO-AZO OR AZOXY COMPOUNDS	2.02	2.8	5.52
29214212	ORTHO CHLORO PARANITROANILINE	0.18	0.42	0.91
29041040	VINYL SULPHONE	0.76	0.88	0.6
29222932	25 DIMETHOXY ANILINE	0	0.01	0.34
29214226	PARANITROANILINE	0.01	0.01	0.3
29214390	OTHER TOLUIDINES & THEIR DERIVATIVES; SALTS THEREOF	0.03	0.48	0.29
29224300	ANTHRANILIC ACID AND ITS SALTS	0.42	0.22	0.17
29222924	PHENYL J.ACID (PHENYL-2-AMINO-8-NAPHTHOL- 7 SULPHONIC ACID	0.02	0.03	0.17
29222150	J ACID (2-AMINO-5-NAPHTHOL-7 SLPHNC ACID)	0	0	0.16

INORGANIC CHEMICALS-TOP ITEMS EXPORTS TO JAPAN

HSCode	Items	2016-17	2017-18	2018-19
28030010	CARBON BLACK	4.34	11.48	15.7
28469010	RARE EARTH OXIDES NOT ELSEWHERE INCLUDED OR SPECIFIED	3.97	4.19	5.58
28341010	SODIUM NITRITE	2.08	2	2.41
28273990	OTHER CHLORIDES	0.26	0.44	1.07
28183000	ALUMINIUM HYDROXIDE	0.29	0.59	0.98
28311020	SODIUM SULPHOXYLATE (INCLUDING SODIUM FORMALDEHYDE SULPHOXYLATE)	0.49	0.58	0.58
28273200	CHLORIDES OF ALUMINIUM	0	0.05	0.48
28492010	CARBORANDUM	1.33	2.45	0.36
28191000	CHROMIUM TRIOXIDE	0.15	0.21	0.33
28416100	POTASSIUM PERMANGANATE	0.08	0.08	0.32

ORGANIC CHEMICALS-TOP ITEMS EXPORTS TO JAPAN

HSCode	Items	2016-17	2017-18	2018-19
29183090	OTHER CARBOXYLIC ACIDS WITH ALDEHYDE OR KETONE FUNCTION BUT WITHOUT OTHER OXYGEN FUNCTION	22.72	19.08	22.3
29341000	COMPOUNDS CONTAINING AN UNFUSED THIAZOLE RING (W/N HYDROGENATED)	3.84	9.01	20.68
29029090	OTHER CYCLIC HYDROCARBONS	13.11	9.28	13.57
29159090	OTHER SATURATED ACYCLIC MONOCARBOXYLIC ACIDS ETC. & THEIR DERIVATIVES	11.83	6.27	10.18
29215990	OTHER AROMATIC POLYAMINES & THEIR DERIVATIVES & SALTS	5.37	5.4	9.14
29331990	OTHER COMPOUNDS CONTAINING AN UNFUSED PYRAZOLE RING (W/N HYDROGENATED IN SRUCVRE	9.96	12.08	7.96
29171300	AZELAIC ACID SEBACIC ACID THEIR SALTS AND ESTERS	4.43	8.45	7.68
29333919	OTHER DERIVATIVES OF PYRIDINE	2.46	2	5.04
29095090	OTHER ETHER-PHENOLS ETHER ALCOHOL PHENOLS ANDTHEIR HALOGENATED SULPHONATED NITRATED OR NITROSATED	0.55	0.36	5.08
29332990	OTHER COMPND S CNTNG AN UNFUSED IMIDAZOLE RING (W/N HYDRGNTD	0	4.31	5.01

AGRO CHEMICALS-TOP ITEMS EXPORTS TO JAPAN

HSCode	Items	2016-17	2017-18	2018-19
38089390	OTHER HERBICIDES ANTI-S-SPROUTING PRODUCTS AND PLANT GROWTH REGULATORS	73.64	101.63	34.86
38089199	OTHER INSECTICIDE N.E.S.	9.24	9.9	15.04
38089290	OTHER FUNGICIDES	14.55	8.52	7.71
38089990	OTHER SIMILAR PRODUCTS N.E.S.	4.59	3.26	3.35
38089910	PESTICIDES NOT ELSEWHERE SPECIFIED OR INCLUDED	2.67	1.12	1.04
38089191	REPELLANT FOR INSECTS SUCH AS FLIES MOSQUITO	0	0	0.24
38089113	D.D.V.P. (DIMETHYL- DICHLORO- VINYL PHOSPHATE)	0.15	0.13	0.23
38089350	WEEDICIDES AND WEED KILLING AGENTS	0	0	0

28480020	ZINC PHOSPHIDES WHETHER NOT CHEMICALLY DEFINED EXCLUDING FERRO PHOSPHORUS	0.02	0	0
38089137	SYNTHETIC PYRETHRUM	0.02	0.02	0

COSMETICS AND TOILETRIES-TOP ITEMS EXPORTS TO JAPAN

HSCode	Items	2016-17	2017-18	2018-19
38231900	OTHER INDUSTRIAL MONOCARBOXYLIC FATTY ACID	12.25	14.88	16.81
33059040	HAIR DYES(NATURAL HERBAL OR SYNTHETICS)	2.8	2.8	3.09
29157040	HCO FATTY ACID(INCLUDING 12-HYDROXY STEARIC ACID)	1.4	4.07	1.98
33030050	PERFUMES CONTAINING SPIRIT FOR RETAIL SALE	0	0.83	1.21
29157050	D.C.O. FATTY ACID	0.55	1.02	0.85
33029090	OTHER MIXTRS OF ODORIFRS SUBSTNS N.E.S.	0	0.76	0.48
33079090	OTHER COSMETICS AND TOILETRIES PREPARATIONS N.E.S.	0.63	0.49	0.47
33059090	OTHR PRPNS FOR USE ON HAIR N.E.S.	0	0.34	0.28
29157010	PALMITIC ACID	0	0	0.16
33051090	OTHER HAIR SHAMPOOS (NON SPIRITUOUS)	0.09	0.04	0.07

ESSENTIAL OILS-TOP ITEMS EXPORTS TO JAPAN

HSCode	Items	2016-17	2017-18	2018-19
33021090	OTHER FLAVOURING ESSENCES USED IN THE FOOD OR DRINK INDUSTRIES	0	2.15	2.7
33012942	LEMONGRASS OIL	0	0.01	0.22
33012990	ESSENTIAL OILS OF GERANIUM	0.07	0.07	0.14
33012924	EUCALYPTUS OIL	0	0.01	0.04
33019090	OTHER AQUEOUS SOLUTION OF ESSENTIAL OILS.	0.04	0.01	0.02
33011990	CITRONELLA OIL CEYLON TYPE INCLUDING & CONCETRATE	0.16	0.07	0.02
33012941	CAMPPOS OIL	0	0	0.01
33012944	DAVANA OIL	0.01	0.02	0.01
33012933	PALMOROSA OIL	0	0.01	0.01
33012931	TUBEROSE CONCENTRATES	0.01	0.01	0.01

CASTOR OILS-TOP ITEMS EXPORTS TO JAPAN

HSCode	Items	2016-17	2017-18	2018-19
15153090	CASTOR OILANDITS FRCTNS OTHR THN EDBLE GRADE	17.73	28.05	24.81
15162039	OTHER HYDROGENATED CASTOR OIL (OPAL WAX)	7.63	10.02	11.38
15180029	OTHER CASTOR OIL DEHYDRATED	0.26	0.36	0.21

CHEMEXCIL's COMMODITYWISE EXPORTS OF JAPAN to INDIA
for the years 2016-17, 2017-18 & 2018-19

(Value US\$ in million)

PANEL	2016-17 (Actual)	2017-18 (Actual)	% over 2016-17	2018-19 (Provisional)	% over 2017-18
(32) Dyes & (29) Dye Intermediates	5.90	4.78	-18.98	5.24	9.62
(28) Inorganic, (29) Organic & (38) Agro chemicals	522.20	648.14	24.12	1061.04	63.71
(33) Cosmetics, (34) Soaps, Toiletries and (33) Essential oils	13.23	23.87	80.42	33.49	40.30
(15) Castor Oil	0.00	0.00	#DIV/0!	0.01	#DIV/0!
TOTAL	541.33	676.79	25.02	1099.78	62.50

Source: DGCI&S

DYES- TOP ITEMS IMPORTS FROM JAPAN

HSCode	Items	2016-2017	2017-2018	2018-2019
32041751	PIGMENT BLUE 15 (PATHALOCYANINE BLUE)	1.85	1.83	2.87
32041790	OTHER PIGMENTS	0.67	1.17	1.38
32041293	ACID RED(NON AZO)	0.93	0.82	1.33
32041759	OTHERS PIGMENT BLUE	0.94	0.92	1.32
32041739	OTHERS PIGMENT RED	0.42	0.39	0.51
32041213	ACID RED(AZO)	0.17	0.4	0.42
32041719	OTHERS PIGMENT YELLOW (ORGANIC)	0.72	0.4	0.37
32041199	OTHR DISPERSE DYES AND PREP BASED THEREON	0.28	0.21	0.29
32041973	SOLVENT BASED COLOURING MATTERS: REDS	0.13	0.13	0.24
32042090	OTHER FLUORESCENT/BRIGHTENING AGENTS	0	0.68	0.22

Source: DGCI&S

DYE INTERMEDIATES-TOP ITEMS IMPORTS FROM JAPAN

(Value US\$ in million)

HSCode	Items	2016-2017	2017-2018	2018-2019
29270090	OTHER DIAZO-AZO-OR AZOXY-COMPOUNDS	1.31	1.49	1.03
29224300	ANTHRANILIC ACID AND ITS SALTS	0	0	0.1
29214330	ORTHO TOLUIDINE	0	0.19	0.06
29214390	OTHR TOLUIDINES AND THR DRVTVS SLTS THEREOF	0	0.09	0
29214110	ANILINE	2.5	0	0
29214350	PARA TOLUIDNE	0	0.01	0
29214370	2-CHLORO-4-TOLUIDN-5-SLPHNC ACID(SOD SLT)	0.01	0	0

Source: DGCI&S

INORGANIC CHEMICALS-TOP ITEMS IMPORTS FROM JAPAN

(Value US\$ in million)

HSCode	Items	2016-2017	2017-2018	2018-2019
28151200	NAOH IN AQS SOLN (SODA LYE OR LQD SODA)	111.16	267.69	117.93
28070010	SULPHURIC ACID	28.96	16.16	53.03
28012000	IODINE	26.86	24.3	31.65
28151110	FLAKES OF SODIUM HYDROXIDE(NAOH),SOLID	0	0	21.94
28251020	HYDRAZINE HYDRATE	11.99	17.08	20.23
28251040	HYDROXYLAMINE SULPHATE	13.45	15.84	15.71
28030010	CARBON BLACKS	8.48	9.16	9.63
28371100	CYANIDESANDCYANIDE OXIDE OF SODIUM	2.61	4.19	9.52
28049000	SELENIUM	5.27	7.75	9.57
28112200	SILICON DIOXIDE	7.94	9.96	9.08

Source: DGCI&S

ORGANIC CHEMICALS-TOP ITEMS IMPORTS FROM JAPAN

(Value US\$ in million)

HSCode	Items	2016-2017	2017-2018	2018-2019
29024300	P-XYLENE	0	0	848.66
29029090	OTHER CYCLIC HYDROCARBONS	5.64	6.23	139.77
29032100	VINYL CHLORIDE (CHLOROETHYLENE),UNSTRTD	172.98	159.53	112.56
29291090	OTHER ISOCYANATES	69.76	94.49	57.05
29072100	RESORCINOL AND ITS SALTS	25.99	36.92	38.21
29212990	OTHER ACYLC PLAMINS THR DRVTVS, SALTS THEREOF	20.75	21.99	24.61
29142200	CYCLOHEXANONE AND METHYL CYCLOHEXANONES	32.35	23.74	25.09
29161400	ESTERS OF METHACRYLIC ACID	16.41	16.34	19.69
29053100	ETHYLENE GLYCOL (ETHANEDIOL)	0.08	0.05	18.45

Source: DGCI&S

AGRO CHEMICALS-TOP ITEMS IMPORTS FROM JAPAN

(Value US\$ in million)

HSCode	Items	2016-2017	2017-2018	2018-2019
38089390	OTHER HERBICIDES-ANTI-SPROUTING PRODUCTS	76.41	54.08	58.84
38089990	OTHER SIMILAR PRODUCTS N.E.S.	41.08	43.52	45.1
38089199	OTHER INSECTICIDE NES	26.43	25.43	23.12
38089290	OTHERS FUNGICIDE NES	9.83	9.43	3.7
38089910	PESTICIDES, NOT ELSEWHERE SPECIFIED OR INC	0	0	1.25
28480020	ZINC PHOSPHIDES	0.26	0	0

Source: DGCI&S

COSMETICS AND TOILETRIES-TOP ITEMS IMPORTS FROM JAPAN

(Value US\$ in million)

HSCode	Items	2016-2017	2017-2018	2018-2019
33029090	OTHER MIXTRS OF ODORIFRS SUBSTNS N.E.S.	0	19.26	37.95
34029099	OTHER (OTHER PREPARATIONS) NES	5	7.2	7.49
38099190	OTHR FINISH AGENTS USED IN TXTILE INDUSTRY	4.59	5.7	6.11
34021300	NON-IONIC W/N FOR RTL SALE	3.07	3.11	4.14
34021190	OTHERS(E.G.ALKYL SULPHATES, TECHNICAL DODECYLBENZENE-SUL	2.4	2.75	2.45
33049990	OTHERS	0.97	0.76	1.85
38231300	TALL OIL FATTY ACIDS	1.52	2.09	1.11
34021900	OTHR ORNGC SRFCE-ACTV AGNTS W/N FOR RTL SL	1.04	1.74	1.11
34021200	CATIONIC W/N FOR RTL SALE	0.71	0.98	0.7
38099130	TEXTILE ASSISTANTS DISPERSING AGENTS	0.19	0.39	0.69

Source: DGCI&S

ESSENTIAL OILS-TOP ITEMS IMPORTS FROM JAPAN

(Value US\$ in million)

HSCode	Items	2016-2017	2017-2018	2018-2019
33021090	OTHER MXTR OF ODORFRS SBSTNS OF A KIND USDKIND USD IN FOO	0.04	0.17	0.07
33012924	EUCALYPTUS OIL	0.05	0.06	0.07
33011990	CITRONELLA OIL CEYLON TYPE INCLUDING & CONCETRATE	0.02	0.04	0.05
33012990	OTHER ESSENTIAL OILS	0.02	0.04	0.02
33019090	OTHR CONC OF ESNL OILS IN FATS/FIXD/WAX LIKE TRPNC BYPRDCT	0	0.01	0.01

Source: DGCI&S

CASTOR OIL-TOP ITEMS IMPORTS FROM JAPAN

(Value US\$ in million)

HSCode	Items	2016-2017	2017-2018	2018-2019
15162039	OTHR HYDROGNTD CASTOR OIL(OPL WAX)	0	0	0.01

Source: DGCI&S

BUYER SELLER MEET BRIEF

CHEMEXCIL organized Buyer Seller meet at Vivekananda Cultural Centre Embassy of India, Tokyo 2-2-11 Kudan-Minami, Chiyoda-ku, Tokyo 102-0074 on 18th September 2019 from 10.45 to 17.00 hrs.

This project was sanctioned under MAI scheme. Altogether 30 chemexcil member-exporters participated in this meeting.

About 155 meetings in one day among 30 Indian companies and 79 Japanese companies.

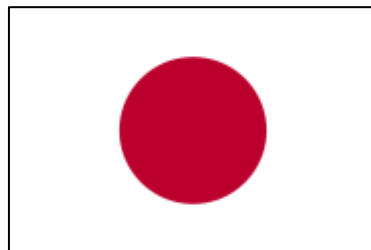
Target visitors: - Dyes and dye intermediates, Organic, Inorganic Chemicals including agrochemicals, Specialty chemicals, Soaps Cosmetics and Toiletries essential oil castor oil and its derivatives.

The BSM was inaugurated by H.E. Mr. Sanjay Kumar Verma Ambassador of India to Japan, Embassy of India, Tokyo, Japan on 18th September 2019 at 10.45am along with Ajay Kadakia, Chairman Chemexcil

IMPORTANT CONTACT DETAILS

Sr. No.	Particulars	Details
1	Date of Buyer Seller meet	18 th September -2019
2	Time of Buyer Seller Meet	10.45-17.00
3	Venue and address of BSM	Vivekananda Cultural Centre Embassy of India, Tokyo, 2-2-11 Kudan-Minami, Chiyoda-ku, Tokyo 102-0074
4	Embassy of India in Japan Contact Details	H.E. Mr. Sanjay Kumar Verma Ambassador of India to Japan Embassy of India, 2-2-11 Kudan-Minami, Chiyoda-ku, Tokyo 102-0074. Tel. No.: +81 3 3262-2391 to 97 Fax Number: +81 3 3234-4866 Email: amboffice.tokyo@mea.gov.in; dcm.tokyo@mea.gov.in; fstrade.tokyo@mea.gov.in
5	Details of the telemarketing	Total Communications System Inc. (TOCS) YWCA Bldg. 5F, 4-8-8 Kudan-minami Chiyoda-ku, Tokyo 102-0074 Phone: +81-3-3261-7715 E-mail: morita.m@pr-tocs.co.jp http://www.pr-tocs.co.jp/en/

INAUGURAL PROGRAM OF BSM



Time	Particulars of Program
10:45 – 11:00 hrs.	Registration
11:00 – 11:30hrs.	Welcome Remarks by Chairman CHEMEXCIL Ambassador, Embassy of India, Japan
11:30-11:35 hrs.	Vote of Thanks by CHEMEXCIL
11:35-13:00 hrs.	BSM
13:00-14:00 hrs.	Lunch Break
14:00 - 16:30hrs.	BSM

DETAILS OF INDIAN COMPANISES PARTICIPATED IN THE EVENT

SR NO	NAME OF THE CO/ADDRESS/CELL & TEL NO/E.MAIL	IEC NO	DIN NUMBER	NAME OF THE PRODUCT	HS CODE
1	AKIK DYE CHEM BEHIND J. K. BARREL, NR. CHANDOLA POLICE CHOWKI,AHMEDABAD-380028 MR. MOHAMMED SHARIF M. SAVAJIWALA, PROP TEL: +91 79-25321400/1500/,1600 CELL: 09825045000/08320911656 E.MAIL: info@akikdyechem.com	'0893006700	N.A.	VAT DYES DISPERSE DYES	'32041500 '32041100
2	ANUPAM RASAYAN (INDIA) LTD. PLOT NO.8110, GIDC INDUSTRIAL ESTATE, SACHIN,SURAT-394230 MR. KETAN PATEL, SALES & CUSTOMER SERVICES TEL: +91 261-2398996 CELL:09099900671 E.MAIL: exports@anupamcoloursacpl.com;ananddes@gmail.com	'0890002266	'00038442	PHENOXY COMPOUNDS AMINODIPHENYL ETHERS CHLORODIPHENYL ETHER HYDROXYPHENYL ETHER SPECIALITY CHLOROPHENOLS	
3	ANUSHA INTERNATIONAL 19 ROYAL ENCLAVE, THALTEJ, AHMEDABAD-380 059 MRS. SHARADA V IYER, PROP TEL: +91 79 40321881 CELL:09925010682 E.MAIL: vviaoan@smail.com.a oan@a oanimex.com	'0801009154	N.A.	REACTIVE DYES ACID DYES DIRECT DYES BASIC DYES SOLVENT DYES INTERMEDIATES	320416 320412 320414 320413 320419 292221
4	APARNAA ENTERPRISE 08, ABHISHEK BUNGLOW, SOUTH BOPAL AHMEDABAD-380 058 MR. V V IYER, PROP TEL: +91 79 40321887 CELL:09925010682 E.MAIL: vvi@apanimex.com;info@apanimex.com	'0813010594	N.A.	REACTIVE DYES ACID DYES DIRECT DYES BASIC DYES SOLVENT DYES INTERMEDIATES FOOD COLORS	320416 320412 320414 320413 320419 292221 320419
5	ARBUDA INDUSTRIES, C-1/68 G.I.D.C., PHASE II, VATVA, AHMEDABAD-382445 MR. SHYAMAL PATEL, M.D. TEL: +91 79 4008 3290 CELL: 0972 466 0005 E.MAIL: arbudadyes@gmail.com	'0895005093	N.A.	REACTIVE DYES ACID DYES DIRECT DYES	32041600 32041200 32041400

SR NO	NAME OF THE CO/ADDRESS/CELL & TEL NO/E.MAIL	IEC NO	DIN NUMBER	NAME OF THE PRODUCT	HS CODE
6	ARHAM EXPORTS, SF-4, 4TH FLOOR, SUN CASTLE COMPLEX, NEAR NIRMAL TOWER GULAB TOWER ROAD, GHATLODIA, AHMEDABAD-380 061 MR. MITESH GANDHI, PARTNER TEL: +91 79-27458641 CELL: 09427000000 E.MAIL: arhamexports97@gmail.com	'0810030195	N.A.	REACTIVE DYES PIGMENT POWDER DIRECT DYES	32041600 32041751 32041470
7	BHAVIN INDUSTRIES PLOT NO. 448, PHASE-II, GIDC, VATVA, AHMEDABAD-382 445 MR. BHAVIN AGRAWAL, PROPRIETOR TEL: +91 79 49066700 CELL: 09825011783 E.MAIL: info@bhavinindustries.com	'0804010641	N.A.	DIRECT BLACK 22 REACTIVE BLACK 5 REACTIVE BLACK WNN REACTIVE NAVY BLUE REACTIVE BLUE 222	32041488 32041680 32041680 32041650 32041650
8	BHAVNA COLOURANTS LLP 202/205, DHOOT BUSINESS CENTRE, 2ND FLOOR, PLOT NO.74, R.B. MEHTA MARG, 60 FEET ROAD, GHATKOPAR EAST, MUMBAI-400 077 MR. CHAITANYA S. SHAH, PARTNER TEL: +91 22 25080033 CELL: 09820653377 E.MAIL: chaitanya@bhavnacolourants.com	'0315021471	N.A.	ACID DYES BASIC DYES DIRECT DYES PIGMENT DYES OPTICAL BRIGHTNER	320412 320413 320414 320417 320420
9	BIPIN INDUSTRIES NC-1, 343 PHASE II, GIDC. VATVA, AHMEDABAD-382445 MR KUSH KALARIA, PARTNER TEL: +91 79 25894902 CELL: 09893553201 E.MAIL: info@bipindustries.com	'0801000734	N.A.	REACTIVE BLUE REACTIVE RED REACTIVE YELLOW REACTIVE BLACK	
10	CHEM SELL, UNIT NO.25, DEWAN & SONS INDUSTRIAL ESTATE NO.7, VASAI (EAST), DIST. THANE, MUMBAI-401210 MR. JAIDEEP KISHORE SHAH, PARTNER TEL: +91 22 6140999 CELL: 09820453707 E.MAIL: jaideep.shah@sauradip.com	'0302054057	N.A.	SOURA ST OIL CHEMFIN/CHEMOX DEDUSTAL-201 DEDUSTAL11/818 BILTREAT 054	27101970 34021900 34039900 34021900 38089990
11	CHEMWORLD.INC 15 CALICO NAGAR C.H. SOC, LTD., BH WINSOME HOTEL, NAROL, AHMEDABAD-382405 MR. VINOD SHAH, PARTNER TEL: +91 79 – 25712122 CELL: 09825034076 E.MAIL: info@chemworldinc.in	'0809001543	N.A.	META PHENYLENE DI AMINE PARA NITRO ANILINE DYESTUFF & PIGMENT	29215120 29214226

SR NO	NAME OF THE CO/ADDRESS/CELL & TEL NO/E.MAIL	IEC NO	DIN NUMBER	NAME OF THE PRODUCT	HS CODE
12	COLOURZONE CHEM TECH PLOT NO. J/5/9, PHASE-1, G.I.D.C. VATVA,AHMEDABAD-382445 MR. JAYANT BHUVA,PARTNER TEL:+91 79-25890837 CELL: 09898573384 E.MAIL: alexorganics@gmail.com; colourzonechemtech@gmail.com	'0813020620	N.A.	REACTIVE BLUE REACTIVE OCEAN BLUE REACTIVE BLACK REACTIVE ORANGE REACTIVE RED	
13	DELTA HI-TECH COATINGS PVT.LTD. PLOT NO.2426, GIDC, SURAT-394230 MR. PIYUSH N PATEL,DIRECTOR TEL: +91 261-2397472 CELL: 07573025125 E.MAIL: pnp@macsonproducts.com	'3110010542	01990174	G SALT POTASSIUM SALT SODIUM SALT	29081900 29081900 29082025
14	GOPINATH CHEMTECH LTD., A-514, ATMA HOUSE, OPP OLD RBI, ASHRAM ROAD,AHMEDABAD-380 004 MR. DHARIT SHAH, DIRECTOR TEL: +91 79 26582412 CELL: 09925037226 E.MAIL: export@gopinathchemtech.in	'0801002494	06371831	DYESTUFF DYES INTERMEDIATES	32071010 29032300
15	INTEGRATED TRADING CO. 150-151, REAY ROAD (W), MUMBAI-400033 MR. SUMANT NAIK, PROP. TEL: +91 22 23725892 CELL: 09870323481 E.MAIL: sales@itc-colors.com	'0388167891	N.A.	FOOD COLORS SYNTHETIC FOOD COLORS NATURAL SPICE OLEORESINS	32041900 13021900 330319029
16	JEMBY CHEM LTD. 3,CHARANKRUPA SOCIETY, PART II, OPP.JAI SHEFALI ROW HOUSE, SATELLITE ROAD,AHMEDABAD-380015 MR.BHUPENDRA C.PATEL MANAGING DIRECTOR TEL: +91 79-25892212 CELL: 09825064400 E.MAIL: jembychem@gmail.com	'0889005885	'00139190	N-METHYL J-ACID N-PHENYL J-ACID N-ACETYL J-ACID N-METHYL GAMMA ACID	29222190 29222924 29222190 29222140
17	KAIRALI AYURVEDIC PRODUCTS PVT. LTD D-120, ANDHERIA MODH, MEHRAULI GURGAON ROAD,NEW DELHI-110074 MR. RAMESH A KALATHIL, EXECUTIVE DIRECTOR TEL: + 91-22 23725892 CELL: 09555156156 E.MAIL: ea@kairali.com	'0513068783	'00050946	SOAP SHAMPOO SHOWER GEL	34011190 33051090 34013019

SR NO	NAME OF THE CO/ADDRESS/CELL & TEL NO/E.MAIL	IEC NO	DIN NUMBER	NAME OF THE PRODUCT	HS CODE
18	MADRAS FLUORINE PVT. LTD. NO.266, EXPRESS HIGHWAY, OPP.SPIC, MANALI, CHENNAI-600068 MR. BALASUBRAMANIAN VENKTESHWAR, MANAGING DIRECTOR TEL: +91 44 24426830 CELL: 09840754110 E.MAIL: exim@mfpflfluorine.com	'0491003439	'00756589	TETRA, PENTA & META BORATES FLUORIDES & BIFLUORIDES SOLID & LIQUID FLUBORATES INORGANIC ACIDS	28402090 28261990 28269000 28111990
19	MAHALAXMI CHEMICAL WORKS, 3, MANGAL VIHAR, 811, M.G. ROAD. MULUND (W), MUMBAI-400 080 MR. RAMESH GHATNEKAR, MANAGING PARTNER TEL: +91 22 25651129 CELL: 09821341161 E.MAIL: info@mahalaxmichemical.com	'0388205393	N.A.	ACID DYES BASIC DYES DIRECT DYES REACTIVE DYES	320412 320413 320414 320416
20	MARS EXPORTS 301, SHAGUN COMPLEX, 3RD FLOOR, 93, SWASTIC SOCIETY, NAVRANGPURA,AHMEDABAD-380009 MRS. SAJANI NIRAJ SHAH,DIRECTOR TEL: +91 79 26400647 E.MAIL: mars6993@hotmail.com	'0897004531	07305045	REACTIVE DYES DIRECT DYES ACID DYES DISPERSE DYES	32041600 32041400 32041200 32041100
21	MEERA DYESTUFF INDUSTRIES C1-243/2, PHASE II VINZOL ROAD, GIDC,AHMEDABAD-382445 MR ROMIT C SHAH, PARTNER TEL: +91 79 29708953 CELL: 09998633336 E.MAIL: export@meeradyestuff.com	'0898008522	N.A.	REACTIVE DYES DIRECT DYES ACID DYES PIGMENT POWDER PIGMENT ADDITIVES	32041600 32041400 32041200 32041700 32041300
22	MONARCH DYESTUFFS INDUSTRIES AND EXPORTS LTD. 301,SHAGUN COMPLEX, 93,SWASTIK SOCIETY, B/H.ST.XAVIERS LADIES HOSTEL, NAVRANGPURA,AHMEDABAD- 380009 MR.NIRAJ KIRTIPAL SHAH, DIRECTOR EXPORTS TEL: +91 79 26400647 E.MAIL: monarch6993@hotmail.com	'0888009241	03000184	REACTIVE DYES DIRECT DYES ACID DYES DISPERSE DYES	32041600 32041400 32041200 32041100
23	NEHA CHEM B/302, SATYAM CHS., OPP. SPECTRA MOTORS, S.V.ROAD, GOREGAON (WEST),MUMBAI-400104 MR ROHAN MANDLE, MARKETING MANAGEMENT TEL: +91 22 28762331 CELL: 07039049111 E.MAIL: sales@nehachem.com	'0396034781	N.A.	SOLVENT RED 24 SOLVENT RED 135 SOLVENT YELLOW 160.1 SOLVENT YELLOW 82 SOLVENT GREEN 3 ACID BLACK 210	32041973 32041973 32041971 32041971 32041976

SR NO	NAME OF THE CO/ADDRESS/CELL & TEL NO/E.MAIL	IEC NO	DIN NUMBER	NAME OF THE PRODUCT	HS CODE
24	PALVI INDUSTRIES LIMITED 228,ARPAN COMPLEX, NEAR HANUMAN TEMPLE, NIZAMPURA, VADODARA-390002 MR ALAY MEHTA, BUSINESS HEAD TEL: +91 265-2796416 CELL: 08866270849 E.MAIL: alay@palvichemical.com	'3406000321	01594703	CAUSTIC SODA ISOPHORONE HCL CHLORINATED PARAFFIN TOLUENE DI ISOCYNATE ETHYL ACETATE WHITE OIL SODIUM MOLYBDATE	28151100 29141910 28061000 38122090 29291020 29153100 27101990 28417020
25	R.A.DYESTUFFS (INDIA) PVT. LTD., 1, ASHWAMEGH BUNGLOWS, PART-I, 132-RING ROAD, OPP. IOC PETROL PUMP, SATELLITE,AHMEDABAD-380006 MR. AJAY JAGNANI, DIRECTOR TEL: +91 79-26767888 CELL: 09825010033 E.MAIL: info@colorexindia.com	'0805000852		REACTIVE DYES PRINTING DYES DIRECT DYES ACID DYES FOOD COLORS	32041600 32041400 32041200 320419
26	SAUJANYA EXPORTS, B-1 - 1401, PALLADIUM BUILDING, OPP. VODAFONE HOUSE, PRAHLADNAGAR,AHMEDABAD-380051 MR MILAN C. SHAH, DIRECTOR TEL: +91 79-29701895 CELL: 09824029132 E.MAIL: saujanyaexports@gmail.com	'0810018764	02428233	FOOD COLORS ACID DYES SOLVENT DYES PIGMENT POWDERS	320419 320412 320419
27	SHREEM INDUSTRIES 3,2ND FLOOR, B, JADHAV CHAMBERS, ASHRAM ROAD,AHMEDABAD-380009 MR. GOPAN SHAH, DIRECTOR TEL:+91-79-27546891 CELL: 09825605448 E.MAIL: info@shreem.co.in; sales@shreem.co.in;	'0888038798	01913098	SALT FREE DYES PHTHALOCYANINE DIRECT DYES ACID DYES	3204 3204 32041400 32041200
28	SHUBHLAXMI INDUSTRIES PLOT NO.443, PHASE-II, G.I.D.C, VATVA,AHMEDABAD-382445 MR. PRIYANK RAKHOLIYA, PARTNER TEL: +91 79-40084607 CELL: 09979874747 E.MAIL: info@shubhalaxmiind.com	'0815011105	N.A.	1 NAPHTHYLAMINE-6-SULFONIC ACID 1-NAPHTHYLAMINE-7-SULFONIC ACID GAMMA ACID MIX CLEAVES ACID PERI ACID	29214522 29214522 29222140 29214522 29222925
29	SHYAM SUNDER EXPORT HOUSE OLD JESSORE ROAD, GANGANAGAR,KOLKATA-700132 MR. ALOK BEHAL, PROP. TEL: +91 33 25700274 CELL: 09336375675 E.MAIL: shyamsunderexporthouse@gmail.com	'0204018854	N.A.	AGRO PRODUCTS TEXTILE CHEMICALS GENERAL CHEMICALS SPECIALTY CHEMICALS	3128 28,29 28,29 28,29

SR NO	NAME OF THE CO/ADDRESS/CELL & TEL NO/E.MAIL	IEC NO	DIN NUMBER	NAME OF THE PRODUCT	HS CODE
30	TECHNO COLOUR CORPRN., PITRUCHHAYA, SANGHAVI CORPORATE PARK, GOVANDI STATION ROAD, GOVANDI (EAST), MUMBAI-400088 MR. RAJESH SHAH, PARTNER TEL: +91 22 61535000 CELL: 074358777722 E.MAIL: contact@technocolor.org	'0392056437	N.A.	ACID DYES ACID METAL COMPLEX DYES PAPER DYES SALT FREE DYES	

SCAN COPY OF VISITING CARDS OF VISITORS

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RYOSUKE TAZAWA

Deputy Manager
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IWATA

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General Manager

TAKAYUKI OHNUMA



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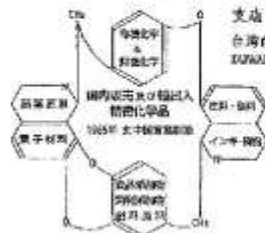
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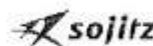
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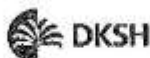
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PHOTOS OF THE EVENT



From left Mr. Prafulla Walhe Dy. Director Chemexcil, Ms. Mona Khandhar Minister (Economic and Commerce) H.E. Shri Sanjay Kumar Verma, Ambassador, Embassy of India, Japan, Shri Ajay Kadakia, Chairman Chemexcil, Shri S.G. Bharadi, Executive Director, Chemexcil, Shri. Bhupen Bhai Patel Reginal Chairman Chemexcil



H.E. Shri Sanjay Kumar Verma, Ambassador, Embassy of India, Japan during his inaugural address



Tokyo Buyer Seller meet in Progress