

REPORT
ON
CHEMEXCIL'S PARTICIPATION IN
BEAUTYWORLD MIDDLE EAST EXHIBITION
DURING 8th to 10th May 2018

AT
DUBAI INTERNATIONAL CONVENTION AND EXHIBITION
CENTRE, DUBAI, UAE



CHEMEXCIL

Basic Chemicals, Cosmetics & Dyes Export Promotion Council

(Set-up by Ministry of Commerce & Industry, Government of India)

Jhansi Castle, 4th Floor, 7- Cooperage Road, Mumbai – 400 001, INDIA

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CHAIRMAN'S FOREWORD



Dear Member Exporters,

I am glad to inform you that as an export promotional measure, CHEMEXCIL had participated in the 23rd edition of Beauty World Middle East exhibition held from 8th – 10th May 2018 at Dubai International Convention and Exhibition Centre, Dubai, UAE. The organiser of the said expo was Messe Frankfurt Middle East GmbH.

Beauty World Middle East was the largest international trade fair for beauty products, hair, fragrances and wellbeing in the Middle East and one of the top 5 exhibitions worldwide.

The 23rd edition of Beauty world Middle East enjoyed a strong response from the regional industry, where thousands of buyers and traders visited the show for the latest products and innovations served up by 1736 leading international beauty and wellness majors from 62 countries. More than 40000 visitors attended this exhibition.

The exhibition continues to lead the way in showcasing the latest global trends that shape the future of the regional beauty and wellbeing sector. The Middle East Cosmetic and toiletries market is one of the largest and most profitable in the world.

In order to promote exports of Cosmetics and toiletries from India and also to assist our members to explore the market potential in GCC countries, CHEMEXCIL along-with Indian Trade Promotion Organisation (ITPO) and Shefexcil had organised an India Pavilion in the exhibition. Total 10 exhibitors had showcased their products under the umbrella of CHEMEXCIL.

I have pleasure in presenting you this Report of the CHEMEXCIL's participation in the above exhibition and would request you to kindly make use of this Report, which I hope would benefit you for developing export market of your Company's products in UAE.

With Kind Regards,

Yours Sincerely,
Satish W. Wagh
Chairman – CHEMEXCIL

COUNTRY PROFILE OF U A E

Capital	Abu Dhabi
Largest City	Dubai
Area	83,600 ^d km ² (116th) 32,278 sq mi
Demonym	Emirati
Ethnic groups	Emirati (citizenry) Arabs South Asian other Asian other expatriates
Other languages	English · Persian · Hindi · Urdu
Population	9,400,145 (2017)
Government	Federation of monarchies
Legislature	Federal National Council
Currency	UAE dirham (AED)
Time zone	GST (UTC+4)
Internet TLD	.ae إمارات
GDP (PPP) 2017 estimate	
Total	\$691.9 billion (2017 est.)
Per capita	\$68,200 (2017 est.)
GDP (nominal) 2017 estimate	
Total	\$378.7 billion (2017 est.)
Major Language	Arabic
Major Religion	Islam
Currency	United Arab Emirates dirham (AED or Dhs)
Natural Resources	Oil & Natural Gas
Main Exports	Oil, Gas
Exports	\$314.7 billion (2017 est.)
International dialing code	++971

The UAE has an open economy with a high per capita income and a sizable annual trade surplus. Successful efforts at economic diversification have reduced the portion of GDP from the oil and gas sector to 30%. Since the discovery of oil in the UAE nearly 60 years ago, the country has undergone a profound transformation from an impoverished region of small desert principalities to a modern state with a high standard of living. The government has increased spending on job creation and infrastructure expansion and is opening up utilities to greater private sector involvement. The country's free trade zones - offering 100% foreign ownership and zero taxes - are helping to attract foreign investors.

The global financial crisis of 2008-09, tight international credit, and deflated asset prices constricted the economy in 2009. UAE authorities tried to blunt the crisis by increasing spending and boosting liquidity in the banking sector. The crisis hit Dubai hardest, as it was heavily exposed to depressed real estate prices. Dubai lacked sufficient cash to meet its debt obligations, prompting global concern about its solvency and ultimately a \$20 billion bailout from the UAE Central Bank and Abu Dhabi Government that was refinanced in March 2014.

The UAE's dependence on oil is a significant long-term challenge, although the UAE is one of the most diversified countries in the Gulf Cooperation Council. Low oil prices have prompted the UAE to cut expenditures, including on some social programs, but the UAE has sufficient assets in its sovereign investment funds to cover its deficits. The government reduced fuel subsidies in August 2015, and has announced plans to introduce excise and value-added taxes by January 1, 2018. The UAE's strategic plan for the next few years focuses on economic diversification, promoting the UAE as a global trade and tourism hub, developing industry, and creating more job opportunities for nationals through improved education and increased private sector employment.

INDIA-UAE Bilateral Economic & Commercial Relations

India and UAE have shared trade links through the centuries. The trade, which was dominated by traditional items such as dates and fishes, underwent a sharp change after the discovery of oil in UAE. With the emergence of UAE as a unified entity in 1971, exports from India started growing gradually over the years. The real impetus, however, started after Dubai positioned itself as a regional trading hub by early 1990s and about the same time, the economic liberalization process started in India.

Growing India-UAE economic and commercial relations contribute to the stability and strength of a rapidly diversifying and deepening bilateral relationship between the two countries. Both sides are striving to further strengthen these ties for mutual benefits. India-UAE trade, valued at US\$ 180 million per annum in the 1970s, is today around US\$60 billion making UAE, India's third largest trading partner for the year 2014-15 after China and US. Moreover, UAE is the second largest export destination of India with an amount of over US\$ 33 billion for the year 2014-15. For UAE, India is the largest trading partner for the year 2014 with an amount of over US\$ 28 billion (non-oil trade).

India's Major Exports and Imports to the UAE:

India's exports to the UAE are well diversified with a large basket. India's major export items to the UAE are: Petroleum Products, Precious Metals, Stones, Gems & Jewellery, Minerals, Food Items (Cereals, Sugar, Fruits & Vegetables, Tea, Meat, and Seafood), Textiles (Garments, Apparel, Synthetic fibre, Cotton, Yarn) and Engineering & Machinery Products and Chemicals. India's major import items from the UAE are: Petroleum and Petroleum Products, Precious Metals, Stones, Gems & Jewellery, Minerals, Chemicals, Wood & Wood Products. India also imported 16.00 MMT of crude oil from UAE in 2014-15.

Joint Ventures:

There are a number of joint ventures and investments undertaken by UAE companies in India. EMAAR, a real estate company of Dubai Government, is active in the real estate sector having already set up a major township, an international convention centre and a golf course in Hyderabad. Emaar and India's MGF Development Limited, joined together to form India's largest FDI in real estate amounting to over half a billion dollars for projects with a capital outlay of US\$4 billion (Rs.18,000 crore) and constructed flats for the Commonwealth Games (2010) Village.

Dubai Ports World is now operating 6 major Ports in India at Nhava Sheva, Navi Mumbai, Chennai, Mundra, etc, following its acquisition of the P&O of U.K. DP World constructed the International Container Transshipment Terminal (ICTT) at Vallarpadam in Kochi (Kerala). The first phase of the ICTT Project at Vallarpadam (Kochi) was inaugurated by Prime Minister on – February 11, 2011. The planned capacity at Vallarpadam, when fully expanded, is 3 million TEUs, making it the country's largest container terminal. The DP World has recently received a letter of award from Jawaharlal Nehru Port Trust, to build and operate a single berth facility of 330 meters quay length alongside its existing terminal operation at Nhava Sheva, Mumbai.

Abu Dhabi's National Petroleum Construction Company(NPCC), has won a major engineering and construction contract to build offshore platforms from India's Oil and Natural Gas Corporation(ONGC). NPCC will build the WO-16 cluster and SB-14 wellhead platforms project at the offshore Mumbai High Field, valued at Dh550 million.

Ras al-Khaimah (RAK) signed a MoU for a JV with Govt. of A.P for setting up a one million tonne per annum Alumina plant and a 250,000 tonne aluminium smelter. RAKIA has already commissioned the RAK ceramics factory located at Kakinada in AP. UAE tile manufacturer, RAK Ceramics India, has set up a tile plant in Ahmedabad, at an investment of \$150 million.

Abu Dhabi National Energy Company (TAQA) has presence in India, through a company called "ST -CMS Electric Company Pvt Ltd.", operating 250 MW lignite- fired power plant in Neyveli, Tamil Nadu. TAQA has plans to expand its power generating capacity by another 250 MW at the same site. The likely investment will be around US\$250 million.

The Abu Dhabi Investment Authority (ADIA), which is a sovereign fund owned by the Abu Dhabi Government has around US\$700 billion in investible funds. Most of the investments made by ADIA in India are in portfolio investments. It owns 12% stake in the Indian Company Infrastructure Leasing & Financial Services (IL&FS).

Dubai-based private equity firm Abraaj Group has announced (in August 2013) an investment of US\$17.5 million in Rainbow Hospitals in Andhra Pradesh. Mohebi Logistics (a supply chain management company in Dubai) is setting up a subsidiary in Pune.

Dubai-based contractor Drake and Scull International has won US\$ 82.8 million contract to boost the power transmission network at Uttarakhand. The firm is building a new 400kV Double Circuit power transmission line which will be fed by a huge hydropower project known as the Uttarakhand Power Sector Investment-Project. Drake & Scull's work will involve building 152km of transmission lines, as well as the surveying, design, fabrication and supply of 400kV DC transmission line towers.

UAE-based KEF Holdings, a multinational firm specialising in offsite construction technology, has announced the launch of operations in India with a planned investment of AED 900 million.

UAE-based Pure Gold Group stated that they would like to invest US\$ 150 Million (INR 1,000 crore) in India mainly in retail, manufacturing and hospitality sectors.

Indian investments in UAE:

Hinduja Group has set up manufacturing units for Ashok Leyland vehicles in Ras-al-Khaimah. An Aqua theme park was set up as a joint venture between Polo Amusement Park from India, RAK Investment Authority and RAK Properties. Many Indian companies have set up manufacturing units either as joint ventures or in Special Economic Zones for cement, building materials, textiles, engineering products, consumer electronics etc.

Many **Indian companies** including **Taj Group of Hotels** have also invested in the tourism, hospitality, catering, health, retail and education sectors. The **EMKE Group** under the banner '*Lulu*' set up by an Indian national dominates the retail/departmental sectors in UAE. **Al-Faraa** group is a booming construction-sector company. **Indian cement manufacturer JK Cement** is investing US\$14.97 mn to set up a white cement plant with a capacity to produce 0.6 million tones per year(mtpy), in Fujairah Free Trade Zone. Indian companies like **Ashok Leyland, Mahindra, Dabur** etc. operate out of the business parks of Ras Al Khaimah Investment Authority. **Zuari Agro Chemicals** and **Tata Power** are also setting up units in Ras Al Khaimah (\$800 mn fertilizer plant and \$250mn sugar plant). India's **Essar Steel Processing and Distribution (ESPD)**, part of Essar Steel, has a service centre facility in Dubai (capacity: 250,000 tonnes) to cater to the needs of customers in Middle East and neighboring region. The region has traditionally been one of **Apollo Tyres's** strongest export markets, accounting for about 30% of export revenues. The company has opened an office in Dubai and its distribution network in the Middle East is spanning 14 countries and 23 business partners. India's Infrastructure Leasing & Financial Services Limited (IL&FS) and UAE-based Prime Terminal have jointly pumped in Dh477 million (\$130 million) in an oil storage terminal at Fujairah. IL&FS Prime Terminals, a joint venture formed between IL&FS Maritime Infrastructure Company Limited (IMICL) and PTF, reached an agreement on the first phase of the 632,678 cubic metres project. This will help boost the fuel storage capacity to increase from 5.08 million cubic metres to 7.95 million cubic metres.

Indian television major Zee Entertainment has invested in the satellite television network in the Middle East, with Dubai as its base. It is already running a special Arabic channel Zee Aflam devoted to bollywood entertainment. In September 2012, Zee announced a \$100 million investment in Zee Alwan – Dubai, the second Arabic channel by Asia's largest television provider. Birla Institute of Technology & Science (BITS) Pilani in India opened its international campus in Dubai on December 2007 – BITS Pilani, Dubai. It is the one of the dedicated engineering institutions in the region and has the largest campus spread across a 15-acre plot in Dubai International Academic City with an excellent academically conducive infrastructure and highly qualified faculty. Other Educational Institutions set up by Indian entities are Manipal University, Mahatma Gandhi University, Pune University, S P Jain School of Global Management etc.

Major Indian companies such as L&T, ESSAR, Dodsai, Punj Lloyd, EIL etc. have been able to obtain significant number of contracts in the UAE. L& T and its Oman-based subsidiary have secured major contracts in water supply projects, construction, oil, electric transmission and other sectors. In June 2011, India-based PCM Strescon Overseas Ventures Ltd (Siliguri, West Bengal) signed a contract worth US\$40 million with Etihad Rail for design & manufacture of railway sleepers as well as production of sleeper manufacturing facility for Phase I of the railway network of 266 km route linking Shah, Habshan and Ruwais in the Abu Dhabi western region. Larsen & Toubro has won two engineering, procurement and construction (EPC) contracts in the UAE worth more than \$639m. L&T has successfully executed the civil & electrical part of the Abu Dhabi Khalifa Interchange Highway project (US\$162 million), construction of electric transmission lines in Fujairah & offshore platforms for Abu Dhabi Marine Operating Company (ADMA-OPCO). It has also won a contract worth US\$257 million for Airside construction in the Abu Dhabi Airport Midfield Terminal expansion. Saipem, Tecnimont and **Dodsai** as a consortium won a contract in October 2011 worth US\$900 million from Etihad Rail to carry out civil and track works that will connect the Western Region cities of Habshan and Ruwais by 2013 and Shah Habshan by 2014. Dodsai had earlier, in April 2011, signed a contract worth US\$500 million with GASCO for design, engineering & construction of Habshan Sulphur Granulation Plant. Dodsai has been awarded a US\$450 million EPC contract in August 2012 for constructing the Habshan-Maqla-Taweelah gas pipeline project for GASCO, to be executed in 34 months time.

There are close to 700 direct flights operating every week between various destinations in India and UAE, serviced by Air India/Air India Express, Jet Airways, Spicejet, Indigo, Emirates, Etihad, Flydubai and Air Arabia. On 24 April, an MoU was signed by the visiting MoCA delegation with the Abu Dhabi Emirate to increase the number of seats from the current 13,330 per week to 24,330 (immediately), 37,130 (Winter 2014) and 50,000 (Winter 2015) per week. The updated Air Services Agreement was signed on 7.1.2014 at New Delhi.

Institutional Arrangements :

A Joint Commission mechanism at the level of Foreign Ministers has held ten sessions so far, to discuss the entire gamut of bilateral relations. The 10th Meeting of the Indo-UAE Joint Commission was held in Abu Dhabi from April 15-16, 2012. Both sides discussed various issues for promoting bilateral cooperation in the following fields: trade and investment; education, culture, youth and sports; health, science and technology, agriculture and environment; manpower; and energy, hydrocarbons, petrochemicals and fertilizers. Memorandum of Understanding on setting up a joint committee for

consular affairs and a protocol to amend the India-UAE Double Taxation Avoidance Agreement (signed in April 1992) were signed during this JCM.

A Joint Business Council consisting of Federation of UAE Chambers of Commerce & Industry and Federation of Indian Chamber of Commerce & Industry (FICCI) has been set up. Confederation of Indian Industry (CII) has signed a strategic agreement with the Khalifa Industrial Zone of Abu Dhabi (KIZAD) in October 2011 at Mumbai to support the Indian businesses investing in the new Industrial Zone. Double Taxation Avoidance Agreement (DTAA) was signed between India and UAE in April 1992. Text of the Bilateral Investment Promotion & Protection Agreement has been agreed in October 2013 and the agreement was signed on 12.12.2013 at New Delhi. A Customs Cooperation Agreement was signed on 1st April 2012.

Free Trade Agreement (FTA)

On the multilateral framework, India and GCC have signed a Framework Agreement on Economic Cooperation on 25th August 2004 acknowledging the growing importance of economic and commercial relations between India and GCC countries and to facilitate entering into a Free Trade Agreement (FTA). The first round of negotiations on FTA took place at Riyadh on 21-22 March 2006. The progress has been slow since the process of integration within the GCC has been slow and there are concerns in India about providing free access to petroleum products from GCC.

NRI Remittances:

The annual remittances made by the large Indian community in UAE (estimated to be around 2.6 million) amount to over US\$8 billion (Year 2012). They had actively invested in the past in the various bonds floated by India such as Resurgent India Bonds and the India Millennium Bonds.

Banking:

Bank of Baroda which is the only Indian bank holding a license from the UAE authorities for conducting full fledged banking operations, has been in operation in UAE since 1974. BOB has one zonal office, six branches and four Customer Service Centers (CSCs) across UAE. Similarly, Abu Dhabi Commercial Bank has two branches in India and Mashreq Bank one. Canara Bank, State Bank of Travancore and South Indian Bank manage exchange centers in UAE in collaboration with local banks. Other Indian Banks with representative offices in the UAE include Bank of India, HDFC Bank Limited, ICICI Bank Limited, Punjab National Bank, Union Bank of India, Federal Bank, Andhra Bank, Corporation Bank, Axis Bank, Indian Overseas Bank (IOB), Indusind Bank Ltd. etc.

The Dubai Financial Services Authority (DFSA), entered into a Memorandum of Understanding (MoU) with the Reserve Bank of India (RBI) on 15/6/2011 at Mumbai. Indian banks have a significant, and growing, presence in the Dubai International Financial Centre (DIFC), so this enhancement of information sharing and assistance between the RBI and the DFSA is a critical step to ensuring confidence in each of our regulatory regimes.

CHEMEXCIL'S COMMODITYWISE EXPORTS TO U.A.E.

(US\$ in million)

Chapter No./Panel	2015-16 (Actual)	2016-17 (Actual)	% over 2015-16	2017-18 (Provisional)	% over 2016-17
(32) Dyes & (29) Dye Intermediates	17.93	17.58	-1.95	18.10	2.96
(28) Inorganic, (29) Organic & (38) Agro chemicals	210.78	194.28	-7.83	281.37	44.83
(33) Cosmetics, (34) Soaps, Toiletries and (33) Essential oils	165.57	174.61	5.46	186.38	6.74
(15) Castor Oil	6.10	6.04	-0.98	8.09	33.94
Total	400.38	392.51	-1.97	493.94	25.84

Source: DGCI&S

COSMETICS & TOILETRIES - Top Items Exports to UAE

Sr.No	HSCode	Product	2014-2015- Quantity (MT)	2014-2015- Value (USD Million)	2015-2016- Quantity (MT)	2015-2016- Value (USD Million)	2016-2017- Quantity (MT)	2016-2017- Value (USD Million)
1	33049910	CREAMS FACE (EXCL TURMARIC)	4523.06	15.8	4029.17	14.16	4941.22	18.82
2	34011190	OTHR SOAP AND ORGNC SURFACE ACTIVE PRODUCTFOR TIOLET	5320.98	14.45	4729.14	13.87	4902.8	15.01
3	33072000	PERSONL DEODORNTS AND ANTIPERSPIRANTS	719.76	5.63	400.54	2.29	1498.39	11.89
4	33049990	OTHERS	1599.55	6.81	1402.77	5.87	2494.85	10.37
5	33030090	OTHER PERFUME AND TOILET WATERS	349.68	8.88	377.21	10.61	499.35	9.44
6	33029011	SYNTHETIC PERFUMERY COMPOUNDS	225.84	19.72	239.84	9.33	226.9	8.47
7	33030040	PERFUMES AND PERFUMERY COMPOUNDS (EXCL AQS DSTLTS) NOT FOR RTL SALE	816.74	13.88	490.5	15.75	329.33	7.5
8	34021190	OTHERS(E.G.ALKYL SULPHATES, TECHNICAL DODECYLBENZENE-SUL	4134.27	4.97	4248.77	4.58	4543.24	6.11
9	33030010	EAU-DE-COLOGNE	282.94	1.25	155.83	1.82	239.65	5.42
10	33059040	HAIR DYES (NATURAL, HERBAL OR SYNTHETIC)	1079.28	6.06	1191.7	6.74	895.41	5.04
		Total	19052.1	97.45	17265.4	85.02	20571.1	98.07

**ESSENTIAL OILS-TOP
ITEMS EXPORTS TO U.A.E.**

Sr .N o	HSCode	Product	2014- 2015- Quantity (MT)	2014- 2015- Value (USD Million)	2015- 2016- Quantity (MT)	2015- 2016- Value (USD Million)	2016- 2017- Quantity (MT)	2016- 2017- Value (USD Million)
1	33021010	SYNTHETIC FLAVOURING ESSENCES	196.9	2.04	0	0	185.85	2.19
2	33029012	SYNTHETIC ESSENTIAL OILS	16.45	0.23	32.66	0.44	81.49	1.11
3	33021090	OTHER MXTR OF ODORFRS SBSTNS OF A KIND USDKIND USD IN FOOD/DRINK INDUSTRIES	217.96	2.89	158.2	2.23	43.53	0.62
4	33013091	FLAVOURING ESSENCES, ALL TYPES, INCLUDING THOSE FOR LIQUORS (RESINOIDS)	34.55	0.24	113.65	0.48	54.3	0.48
5	33029019	OTHER MXTR OF AROMATIC CHEMICALS ANDESSN OIL	20.85	0.74	29.83	1.62	31.7	0.35
6	33012990	OTHERS	13.06	0.17	9.34	0.12	25.6	0.29
7	33019090	OTHR CONC OF ESNL OILS IN FATS/FIXD/WAX LIKE TRPNC BYPRDCTS OF DETERPENATION OF ESNL OILS AQUUS DISTLTS/SOLTN ESNL OL	8.5	0.12	8.07	0.09	16.57	0.21
8	33012937	SANDAL WOOD OIL	0.6	0.5	0.31	0.11	0.26	0.13
9	33012924	EUCALYPTUS OIL	9.34	0.07	12.9	0.08	12.22	0.1
10	33011990	OTHERS	1.98	0.02	4.71	0.13	1.17	0.07
		Total	520.19	7.02	369.67	5.3	452.69	5.55

EMBASSIES AND CONSULATES OF INDIA IN UAE & INDIA

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CHAMBERS OF COMMERCE

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Fujairah Chamber of Commerce, Industry & Agriculture P.O.Box 738 Fujairah Phone:++222 2400 Fax:++222 1464 E.Mail: fujcci@net.ae	

Brief Report on
Beauty World Middle East Exhibition held in Dubai, UAE during 8th
to 10th May 2018

The 23rd **Beauty World Middle East Exhibition** was a three day event held from 8th to 10th May 2018 at Dubai International Convention Centre (Formerly Dubai World Trade Centre), Dubai.

As the largest International Trade fair for beauty products, Hair, Fragrances in the Mid-East & Africa (MEA), this exhibition attracts more than **40,000** trade visitors and beauty professionals from across the world. The show provides the participants an opportunity to tap the lucrative beauty and personal care market in MEA which is valued at approximately USD 32.7 Bn (2017) and expected to grow by around 10% in future.

The 2018 edition of the show featured **1736 exhibitors** from **62 countries** spread over a sprawling area of **61,000 sqm** which is a growth of 11% over the previous year.

The show also had excellent international presence of **25 country pavilions** including India, China, Thailand, Morocco, Turkey, USA, Pakistan, Korea, France, Singapore, Russia etc.

In order to promote exports of Cosmetics and toiletries from India and also to assist our members to explore the market potential in GCC countries, **CHEMEXCIL** along-with **Indian Trade Promotion Organisation (ITPO)** and **Shefexcil** had organised an India Pavilion booking space of **90 sqm each** in Arena (Hall 2) reserved for International Pavilions. There were total **30 stalls** in the Indian Pavilion, out of which **10 exhibitors** had showcased their products under the umbrella of CHEMEXCIL.

The Indian Pavilion was also graced by **H.E Shri Vipul, Consul General of India, UAE who interacted with the stall holders in the Indian Pavilion to understand about their activities in the MEA region.**

Chemexcil stall holders were also pleased to interact with Shri Vipul and briefed him about their products, current exports to MEA etc.

The India pavilion attracted good visitor interest from Local buyers and also global business professionals/ dealers/ buyers etc from countries such as Kuwait, Saudi Arabia, Turkey, Jordan, Egypt, Pakistan, Nigeria, Russia etc. Indian exhibitors networked with them for tapping the future business opportunities.

Chemexcil's stall inside the Indian Pavilion was also visited by several local and overseas Buyers/consultants/ service providers etc who were provided leaflets and information about the exhibitors in the Indian Pavilion and also about the activities of the council.

DETAILS OF INDIAN STALL HOLDERS IN BEAUTYWORLD MIDDLE EAST DUBAI 2018
WITH IEC CODE NUMBERS

SR NO	NAME OF THE PARTICIPANTS WITH DESIGNATION	NAME OF THE COMPANY	COMPANY ADDRESS WITH CONTACT NUMBER	IEC CODE NUMBER
1	MR. ANUJ MISHRA MARKETING HEAD	GOVINDAM FLAVOURS	359-B, K-BLOCK, KIDWAI NAGAR, KANPUR(U.P.) ,INDIA 208011	0615000983
2	MR. RAJENDRA THAKUR EXPORT DEPARTMENT	PREM HENNA PVT. LTD.	F-4, INDUSTRIAL AREA, 3RD PHASE, SOJAT CITY, PALI RAJ, SOJAT CITY - 306104, RAJASTHAN, INDIA	1313008010
3	MR. SANJAY GOEL	GAURAANGANA TRADE PVT. LTD.	1851, KHARI BAOLI, DELHI 110006	0504006932
4	MR. CHIRAG ARORA	JT COSMETICS & CHEMICALS PVT LTD.	404 SHRI RAM CHAMBER, R.C. DUTT ROAD, OPP CIRCUIT HOUSE, ALKAPURI, VADODARA, INDIA	3409004688
5	MR. UTKARSH SOMANI	SHREE NATH EXPORTS	A-85, SOMANI INDUSTRIES, ROAD NO. 9, VISHWAKARMA INDUSTRIAL AREA, JAIPUR - 302016	1304000702
6	MR. ANAND GUPTA	INDIAN PERFUMES PVT. LTD.	N-14 (A), ANCILLARY ESTATE, NADARGANJ INDUSTRIAL AREA, AMOUSI, LUCKNOW- 226008	0615900569
7	MR. DEEPAK M. PATIL	SARVOTHAM URJA PVT. LTD.	A - 255, KAGAL HATKANANGLE MIDC, KAGAL, DIST - KOLHAPUR (M.S) INDIA. 416236	3110007282
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GLIMPSES OF BWME 2018



The Venue (Dubai International Convention Centre)



View of Arena, Hall 2 (having various country Pavilions)



View of the Indian Pavilion in BWME 2018



H.E. Shri Vipul, Consul General of India, UAE being welcomed inside the Indian Pavilion



H.E Shri Vipul, Consul General of India, UAE at CHEMEXCIL stall in Indian Pavilion



Dignitaries interacting with a Chemexcil stall holder



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