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MINISTRY OF
COMMERCE
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Organised by



INDIA - USA
CHEMICAL
PARTNERSHIP **SUMMIT**

14 15 16 October 2026

Houston, Texas, **USA**

Building Export Momentum Strengthening American Supply Chain Resilience

25+

SESSIONS

2 DAYS

CONFERENCE

DAY 3

BUYER-SUPPLIER
MATCHMAKING

Executive Summary

The Strategic Opportunity

A Summit at the Intersection of Indian Chemical Export Ambition & American Supply Chain Vulnerability

The United States chemical supply chain is at a structural inflection point. Decades of dependence on Chinese chemical manufacturers - spanning specialty chemicals, dye intermediates, agrochemicals, bulk drugs and drug intermediates, pigments, and performance chemicals - has been exposed as strategically untenable. The COVID-19 disruption, escalating US-China geopolitical tensions, the BIOSECURE Act, and new executive-level supply chain sovereignty mandates have created the most urgent chemical supply chain restructuring programme in American industrial history.

Simultaneously, India stands at the threshold of its most consequential decade in chemical export history. India's chemical industry - a \$220 billion sector and the world's sixth-largest - is actively investing in capacity expansion, process sophistication, environmental compliance, and quality systems to capture the supply diversification demand flowing out of China. India already supplies \$30+ billion in chemicals annually to global markets. The question is no longer whether India can compete - it is whether India can capture the US market opportunity at the scale and speed that American buyers require.

The CHEMEXCIL India-USA Chemical Supply Chain Summit creates the definitive platform for this convergence: bringing Indian chemical exporters and their American counterparts - procurement leaders, supply chain directors, formulators, distributors, & regulatory affairs executives - into structured, commercially productive engagement under the institutional leadership of CHEMEXCIL, the Government of India's premier chemical export promotion council.



India Chemical Sector Scale

\$220B industry · 6th largest globally 70,000+ chemicals produced \$30B+ annual exports 3,000+ REACH-registered companies World's largest dye & dye intermediate producer

US Supply Chain Vulnerability

60-70% specialty chemicals from China \$50B+ annual chemical imports at risk Zero-day supply disruption exposure Escalating tariff and geopolitical risk No qualified India-source supplier database

Summit Commercial Outcome

Structured buyer-supplier matchmaking RFQ/RFI initiations on Day 3 Regulatory & quality compliance briefings India capability showcase by sub-sector Long-term supply partnership facilitation

The Five Forces Converging to Create the India-USA Chemical Supply Moment

Any summit claiming to serve US chemical procurement and supply chain leaders in 2026 must be built around these five realities each of which creates direct, urgent demand for qualified Indian chemical supply:



US-China Trade Tensions & Tariff Escalation: The \$50 Billion Procurement Reset

Section 301 tariffs on Chinese chemicals — currently 25-100% on hundreds of chemical categories — have made Chinese-sourced specialty chemicals, intermediates, pigments, and performance chemicals materially more expensive. The Executive Orders targeting critical supply chain diversification have given American procurement leaders both the mandate and the CFO approval to qualify alternative suppliers. India, with no tariff surcharges and GSP-equivalent preferential access under negotiation, is the single most commercially ready alternative to China across the widest range of chemical categories.



IRA & CHIPS Act: Domestic Mfg Revival Demanding Allied-Nation Chemical Input Security

The Inflation Reduction Act's clean energy manufacturing provisions and the CHIPS and Science Act's semiconductor supply chain mandates are driving an unprecedented wave of US domestic manufacturing investment. These new manufacturing facilities — battery gigafactories, semiconductor fabs, clean energy component plants — require secure, qualified chemical supply chains for electrolytes, photoresists, specialty solvents, advanced coatings, and performance chemicals. India's chemical sector is strategically positioned to supply this green-manufacturing wave.



Pharma Supply Chain Sovereignty: Drug Intermediates & API - India's \$8B Export Opportunity

The BIOSECURE Act's restriction on Chinese CDMO relationships & the Executive Orders mandating US pharmaceutical supply chain sovereignty have created immediate, funded demand for Indian drug intermediates, active pharmaceutical ingredients, & bulk drug chemicals. India supplies 40% of US generic drug requirements but only a fraction of the chemical intermediates that feed API synthesis. India's chemical sector-particularly the Gujarat and Hyderabad chemical clusters — is uniquely positioned to supply the API intermediate chain that US biopharma companies are urgently de-risking away from China.



India's PLI Scheme & Chemical Cluster Investment: A Capacity Wave Ready for US Partnership

India's Production Linked Incentive (PLI) schemes for specialty chemicals, advanced chemistry cells, and pharma chemicals represent the largest government-backed chemical manufacturing expansion in Indian history. New greenfield chemical clusters in Gujarat (Dahej, Ankleshwar), Andhra Pradesh, Rajasthan, and Maharashtra are coming online with world-class infrastructure, effluent treatment compliance, and international quality certifications. American buyers who qualify Indian suppliers now will secure advantaged pricing and supply priority from a capacity wave that will be heavily contested in 24 months.



ESG & Green Chemistry: India's Sustainability Transition as a US Procurement Imperative

US corporate sustainability mandates, SEC climate disclosure rules, & Scope 3 emissions reporting reqs. are changing the criteria by which American companies evaluate chemical suppliers. India's chemical sec. is making significant investments in green chemistry, zero liquid-discharge mfg, renewable energy-powered facilities, & REACH/EPA compliance. Indian exporters with credible ESG credentials and 3rd-party verified sustainability data are increasingly preferred over Chinese alternatives where ESG transparency is ltd. CHEMEXCIL is actively certifying & bm. Indian exporters on sustainability metrics for the US market.

THREE-DAY SUMMIT PROGRAMME

14th October 2026 **Day-1**

Theme: US–India Chemical Trade Architecture · Tariff Navigation · Supply Chain Resilience Strategy · India Capability Showcase

TIME	SESSION TITLE & CONTENT BRIEF
0830	Registration & Networking Coffee — Exhibition Area Open Preview Access
0855	Welcome by CHEMEXCIL Chairman & US Co-Host — Setting the India–USA Chemical Partnership Agenda
0900–0945	The India–USA Chemical Partnership From Opportunistic Sourcing to Strategic Supply Chain Architecture The definitive briefing on the commercial and geopolitical forces reshaping the US–India chemical trade relationship. US tariff landscape on Chinese chemicals and the India advantage; CHEMEXCIL's export acceleration roadmap; India chemical cluster capability map; USTR and Commerce Department supply chain resilience priorities; first-mover advantage for US buyers who qualify Indian suppliers now.
0945–1030	Navigating US Tariff Architecture for Indian Chemicals Section 301, HTS Classification, and the GSP Opportunity Practical tariff navigation for US chemical buyers sourcing from India. Section 301 exclusion request status; HTS classification strategies for specialty chemicals; GSP renewal prospects and preferential duty treatment; anti-dumping landscape for Indian chemicals vs. Chinese alternatives; customs valuation and country-of-origin documentation for India-sourced supply.
1030–1100	Networking & Refreshments — Exhibition Area Open · CHEMEXCIL Member Showcase Preview
1100–1145	India's Drug Intermediate & Bulk Drug Chemical Export Opportunity The BIOSECURE Act Supply Chain Response India supplies 60% of global bulk drug requirements. With BIOSECURE Act forcing US pharma away from Chinese CDMOs, India's chemical and pharma cluster is positioned to supply the API intermediate chain that US biopharma urgently needs. Gujarat's pharmaceutical chemical cluster; REACH and US FDA-compliant API intermediate manufacturers; qualification timelines, comparability data requirements, and DMF filing support.
1145–1215	India Specialty Chemicals Capability Showcase — Segment 1: Dyes, Dye Intermediates & Pigments India is the world's largest producer of dyes and dye intermediates — supplying 16% of global dyestuff demand. CHEMEXCIL member companies present US-compliant capabilities in reactive dyes, disperse dyes, vat dyes, azo intermediates, H-acid, vinyl sulphone, and organic pigments. EPA compliance status, TSCA registration, and colour-matching technical service capabilities.
1215–1245	India Specialty Chemicals Capability Showcase — Segment 2: Agrochemicals & Crop Protection Intermediates India is the world's fourth-largest agrochemical producer. Technical-grade insecticides, fungicides, herbicides, and their synthetic intermediates for US formulation and distribution. EPA registration support, Section 18 emergency exemption experience, and co-formulation partnership models. Key exporters from Ankleshwar, Vapi, and Pune clusters.
1245–1315	Networking Lunch — Exhibition Area Open for Informal Buyer–Supplier Introductions
1315–1400	Qualifying Indian Chemical Suppliers: Quality Standards, Audit Frameworks, and REACH/EPA Compliance Reality US procurement and supply chain leaders on how to effectively qualify Indian chemical suppliers: ISO 9001/14001 and IATF 16949 implementation at Indian chemical companies; TSCA and EPA SNUR compliance for specialty chemicals; cGMP for pharma-grade chemicals; audit protocols adapted for India (on-site, virtual, third-party); common qualification gaps and how leading Indian exporters are closing them.
1400–1445	Logistics, Containerisation & Port-to-Plant Supply Chain: India to USA Chemical Trade Infrastructure Practical logistics architecture for India–USA chemical trade. JNPT, Mundra, Hazira, and Chennai port capabilities; transit time benchmarks (22–32 days to US East/Gulf/West Coast); IMDG-compliant hazardous chemical shipping; bulk liquid container options; temperature-sensitive chemical logistics; US port chemical import clearance; CBP drawback and bonded warehouse strategies for chemical inventory management.
1445–1515	Networking & Refreshments — Exhibition Area Open
1515–1600	Panel: US Chemical Buyers Who Source from India — What Works, What Doesn't, and What's Frank, practitioner-led discussion from US procurement and supply chain executives who have built India chemical supply relationships. Supplier selection and qualification experience; quality consistency management; logistics and lead-time reliability; relationship management across time zones; what Indian exporters must improve to win more US business. Panellists from specialty chemicals formulation, agrochemical distribution, coatings & adhesives, and pharma chemical procurement.
1600–1645	ESG & Green Chemistry: How Indian Exporters Are Building the Sustainability Credentials US Buyers Require ESG compliance as a market access requirement for US chemical supply. SEC climate disclosure implications for Scope 3 chemical supply; ZLD (zero-liquid discharge) manufacturing at Indian chemical clusters; GreenCo certification and ECBC compliance; renewable energy integration in Indian chemical production; third-party ESG audit frameworks; CHEMEXCIL's sustainability export certification programme.
1645–1700	India Specialty Chemicals Capability Showcase — Segment 3: Performance Chemicals for Coatings, Adhesives & Textiles India's performance chemicals sector: specialty resins, surfactants, emulsifiers, optical brighteners, textile auxiliaries, and specialty additives for US coatings, adhesives, and textile finishing markets. Technical parity and cost comparison with Chinese sources.
1700	End of Day 1 — Cocktail Reception in the Exhibition Area Open · Formal Networking with CHEMEXCIL Member Delegation

THREE-DAY SUMMIT PROGRAMME

15th October 2026 **Day-2**

Theme: Sector Deep Dives · Regulatory & Compliance Masterclasses · Financing & Payment Risk · Digital Trade Tools

TIME	SESSION TITLE & CONTENT BRIEF
0830	Registration & Coffee — Exhibition Area Open
0900–0945	The Petrochemical & Basic Chemical Supply Chain: Feedstock Security, Crackers, and India's Downstream Advantage India's petrochemical sector — anchored by Reliance's Jamnagar complex and ONGC Petro additions — is building formidable downstream derivative capacity. US chemical distributors and formulators sourcing polyethylene, polypropylene, PVC compounds, and aromatic derivatives can access India's growing derivative capacity. India's naphtha and gas-based feedstock advantage; current and planned cracker capacity; derivative export capability by product family.
0945–1015	India Specialty Chemicals Showcase — Segment 4: Flavours, Fragrances & Aroma India's flavours and fragrances chemical sector: aroma chemicals, essential oils, synthetic fragrance ingredients, and menthol. US F&F importers and formulators meet India's leading aroma chemical exporters. IFRA compliance, FDA GRAS status for food-grade aroma chemicals, and technical documentation capabilities.
1015–1100	Financing India Chemical Imports: Letters of Credit, EXIM Bank Tools, ECGC Cover, and US Buyer Credit Practical trade finance architecture for US companies sourcing from India. EXIM Bank of India buyer credit lines for US importers; ECGC export credit guarantee structures; LC vs. open account risk management; currency hedging USD/INR for long-term supply contracts; CHEMEXCIL's trade finance facilitation services; US banks with India chemical trade finance specialisation.
1100–1130	Networking & Refreshments — Exhibition Area Open
1130–1215	EPA, TSCA & Regulatory Compliance for Indian Chemical Exporters: The US Market Entry Roadmap Regulatory compliance is the single most cited barrier to expanding India chemical exports to the US. Comprehensive masterclass: TSCA Section 5 new chemical notifications; TSCA Inventory (Active/Inactive) and CDR reporting; EPA SNUR compliance; SDS authoring to GHS/US standards; California Prop 65 listing implications; FIFRA registration for agrochemicals; FDA cGMP for pharma-grade chemicals. Practical compliance timelines and cost estimates.
1215–1245	India Specialty Chemicals Showcase — Segment 5: Electronic Chemicals & Semiconductor Materials India's emerging electronic chemicals sector: photoresists, etchants, cleaning agents, high-purity solvents, and specialty gases for semiconductor and advanced electronics manufacturing. Meeting the CHIPS Act supply chain demand for non-China electronic chemical supply. Current capability and the 2026–2028 expansion roadmap.
1245–1315	Networking Lunch — Exhibition Area Open for Ad-Hoc Introductions
1315–1400	Panel: Building Long-Term India Supply Partnerships — Contracts, IP Protection, and Relationship Architecture Strategic panel on how US companies successfully build durable India chemical supply relationships. Contract structuring for Indian JV and toll manufacturing; IP protection in Indian chemical supply contracts; exclusivity terms and technology transfer agreements; multi-year supply agreements with Indian manufacturers; managing quality hold and dispute resolution across jurisdictions. Panellists: US chemical company counsel, Indian chemical export association leaders, and trade law specialists.
1400–1445	Digital Trade & Supply Chain Visibility: India–US Chemical Trade in the Age of AI and Blockchain Traceability and Digitalisation of India–USA chemical trade: DGFT's electronic export authorisation; electronic BoL and digital freight documentation; real-time container tracking for chemical shipments; AI-driven demand forecasting for India-sourced specialty chemicals with long lead times; blockchain certificate of analysis authentication; US customs ACE system integration for chemical importers.
1445–1515	Networking & Refreshments — Exhibition Area Open
1515–1600	India Chemical Cluster Focus & Investment Opportunities: Gujarat, Andhra Pradesh, and Rajasthan Virtual and physical (post-event) site visit programme at India's premier chemical clusters. Dahej SEZ and Ankleshwar Chemical Complex; Kakinada Petrochemical Hub; RIICO Rajasthan Chemical Zone. Investment incentive structures, land and utility availability, plug-and-play chemical park infrastructure, and CHEMEXCIL facilitation services for US companies considering India manufacturing investment.
1600–1645	CHEMEXCIL Export Acceleration Programmes: Market Development Assistance, Reverse Buyer Visits & US Market Entry Support Detailed overview of CHEMEXCIL's export support architecture for Indian chemical companies entering or expanding in the US market. Market Development Assistance (MDA) scheme; reverse buyer visit programmes to India; US market intelligence publications; CHEMEXCIL certification of export quality standards; liaison with USIBC, FICCI, and US–India trade bodies; trade fair participation support for US events.
1645–1700	Closing Remarks by CHEMEXCIL & US Industry Co-Host — End of Conference Day 3 Matchmaking Schedule Distributed
1700	Farewell Networking — Exhibition Area Open Day 3 Schedule Collection

INDIA–USA CHEMICAL TRADE MATCHMAKING

16th October 2026 **Day-3**

Day 3 is the most commercially productive day of the Summit. It is a structured, pre-scheduled one-to-one meeting programme where US chemical buyers — procurement directors, supply chain VPs, technical directors, & sourcing managers — meet with CHEMEXCIL member companies and other Indian chemical exporters in private, facilitated 30-minute sessions.

Every meeting is pre-qualified by sub-sector, product category, quality certification level, volume tier, and regulatory compliance status declared at registration. No cold calls, no trade show serendipity — every meeting has a declared mutual interest before participants enter the room.

ZONE A	ZONE B	ZONE C
Organic Chemicals Dyes, dye intermediates & pigments Agrochemical technicals & intermediates Petrochemical derivatives & aromatics Basic organic chemicals & solvents Specialty monomers & polymer intermediates	Performance & Specialty Performance chemicals for coatings & adhesives Flavours, fragrances & aroma chemicals Textile auxiliaries & finishing chemicals Electronic chemicals & semiconductor materials Surfactants, emulsifiers & specialty additives	Regulated & Pharma-Grade Bulk drug chemicals & API intermediates Pharma-grade excipients (cGMP) Laboratory & analytical-grade chemicals Clinical supply & controlled substances FDA DMF-supported drug substance precursors

TIME	FORMAT	ACTIVITY
0800	REGISTRATION	Day 3 Registration — Schedule Collection & Zone Orientation
0830–0845	BRIEFING	Welcome & Day 3 Briefing: Maximising Your Matchmaking Outcomes. 15-minute plenary covering meeting Format, NDA/confidentiality framework, outcome card process, and facilitation team introduction.
0845–0915	BUYER BRIEFING	US Buyer Briefing: Assessing Indian Chemical Suppliers in 30 Minutes — Quality Systems, Regulatory Compliance, and Capacity Verification. Pre-meeting briefing for US procurement teams on how to assess CHEMEXCIL member capabilities, what quality and compliance questions to prioritise, how to evaluate capacity claims, and what red flags to probe.
0915–0945	MATCH ROUND 1	Pre-Scheduled 30-Minute One-to-One Meetings — All Zones A, B & C
0945–1015	MATCH ROUND 2	Pre-Scheduled One-to-One Meetings — All Zones
1015–1030	BREAK	Coffee Break — Open Zone Networking & Ad-Hoc Introduction Facilitation
1030–1100	MATCH ROUND 3	Pre-Scheduled Meetings — All Zones. Facilitation team arranging additional ad-hoc meetings based on Rounds 1 & 2 interest.
1100–1130	MATCH ROUND 4	Pre-Scheduled + Ad-Hoc Meetings — All Zones
1130–1215	LUNCH	Working Lunch — Chemical Sector Networking Tables by End-Use Industry (Pharma · Agro · Coatings · Electronics · F&F)
1215–1245	MATCH ROUND 5	Pre-Scheduled Meetings — All Zones
1245–1315	MATCH ROUND 6	Pre-Scheduled + Ad-Hoc Meetings — All Zones
1315–1345	BREAK	Refreshments — Final Ad-Hoc Introduction Window & Exhibition Area Open Closing Access
1345–1415	MATCH ROUND 7	Optional/Overflow — Extended & Ad-Hoc Meetings for Strong Interest Pairs
1415–1530	ADVISORY CLINICS	Advisory Clinics Running Alongside Meetings: Clinic 1 — Regulatory Compliance: TSCA, EPA, FIFRA & FDA cGMP for Indian exporters Clinic 2 — Trade Finance: EXIM Bank, ECGC, LC structures & USD/INR hedging Clinic 3 — Logistics & Customs: IMDG shipping, US customs clearance & bonded warehousing Clinic 4 — Contract & IP: Supply agreement structures, exclusivity terms & IP protection in India Clinic 5 — ESG & Sustainability: ZLD certification, GreenCo, Scope 3 reporting & US buyer ESG audits
1530–1600	CLOSING PLENARY	Commitments Board & Closing Ceremony: What India–USA Chemical Trade Achieved Today. US buyers announce RFQ/RFI initiations and preferred supplier shortlists. Indian exporters announce new US client relationship initiations. CHEMEXCIL Chairman delivers closing remarks. Post-event follow-up framework distributed: NDA templates, technical questionnaire frameworks, and RFQ templates.
1600	CLOSE	Formal Close — CHEMEXCIL Farewell Reception India Trade Gateway Platform Access Activated

INDIA TRADE GATEWAY PLATFORM: HOW THE MATCHMAKING WORKS

STEP-1 Pre-Registration Profiling 8 Weeks Before US Buyers: Share chemical categories/HS codes, annual volume, certifications (ISO/cGMP/EPA), delivery terms, current sourcing & switching reason, qualification timeline, and technical specs. Indian Exporters: Share exported products/HS codes, US compliance (TSCA/EPA/FDA DMF), export capacity & MOQ, US references (if allowed), and US market commitments.	STEP-2 Algorithmic Pre-Matching 5 Weeks Before The India Trade Gateway platform generates a match score for every US buyer–Indian exporter pair based on: product category alignment (40%), quality certification match (30%), volume tier compatibility (20%), and geographic/logistics preference (10%). Top 6–10 matches per US buyer are proposed as their Day 3 schedule. Both parties review proposed meetings online and can request additions, removals, or swaps within 7 days.	STEP-3 Pre-Meeting Intelligence Package 3 Weeks Before Each participant receives a pre-meeting intelligence package for every confirmed meeting: CHEMEXCIL-verified exporter profile (certifications, export history, US compliance status, audited financials summary); technical product data sheets; SDS documents in GHS-US format; reference customer list (where permitted); and a structured capability matrix scorecard for the US buyer to use during the meeting.
STEP-4 NDA & Confidentiality Framework 3 Weeks Before Day 3 operates under a CHEMEXCIL-administered mutual NDA framework agreed by all participants at registration. This enables frank discussion of sourcing volumes, customer programmes, formulation details, and pricing without creating competitive disclosure risk. Specific customer identities & confidential formulation details are shared only if both parties indicate willingness on their pre-event profile.	STEP-5 Day 3 Meetings Meeting Format 30-minute private meetings in dedicated rooms organised by chemical sector zone. Meeting framework: 5 min — Indian exporter capability overview (using pre-sent capability matrix); 10 min — US buyer requirement brief and current sourcing gap; 10 min — Q&A and product-to-requirement matching; 5 min — next steps agreement and outcome card completion. Both parties complete an outcome card immediately after each meeting.	STEP-6 Post-Meeting Follow-Up 30/90 Days Post High-interest pairs receive CHEMEXCIL follow-up within 48 hrs after Day 3. India Trade Gateway tracks RFQs, sample shipments, CoA exchanges, site visits, and trial orders for 90 days. CHEMEXCIL also supports active pairs with regulatory guidance, logistics, and trade finance assistance.

WHY US CHEMICAL PROCUREMENT LEADERS MUST ATTEND

-  **China Supply Chain De-Risking Intelligence You Cannot Afford to Miss** Section 301 tariff escalation and geopolitical risk have made China-concentration a Board-level supply risk issue. But most US procurement teams lack a qualified, verified India supplier database to accelerate diversification. The Summit provides three days of structured access to CHEMEXCIL-vetted Indian suppliers with confirmed US compliance capabilities — compressing what would otherwise be 6–12 months of RFI and supplier discovery activity into a single event.
-  **Tariff Navigation Expertise Worth More Than Your Registration Fee** The tariff differential between Chinese-sourced and India-sourced specialty chemicals is currently 25–100% across hundreds of HTS codes. The regulatory and trade finance sessions at this Summit provide the specific knowledge to immediately capture this tariff arbitrage — from HTS classification strategy to duty drawback to EXIM Bank buyer credit utilisation.
-  **Direct, Pre-Qualified Access to CHEMEXCIL Member Exporters** CHEMEXCIL's 2,000+ member companies represent India's most export-oriented chemical manufacturers — already ISO/EPA/TSCA certified, already exporting to European and Asian markets, and actively seeking US customers. Day 3 matchmaking provides pre-qualified, pre-scheduled access to the right suppliers in your specific chemical sub-sector — without the noise of a generic trade show.
-  **Regulatory Compliance Masterclasses That Remove the India Sourcing Barrier** The most cited reason US procurement teams do not source from India is regulatory uncertainty — TSCA compliance gaps, SDS quality concerns, and FDA cGMP status ambiguity for pharma-grade chemicals. Day 2's regulatory masterclasses, delivered by US-licensed regulatory specialists, resolve these barriers with specific, actionable guidance.
-  **The India–USA Chemical Trade Leadership Network** The Summit attracts VP and C-Suite supply chain leaders from US chemical companies, pharma manufacturers, agricultural chemical formulators, coatings producers, and electronics manufacturers — alongside CHEMEXCIL's senior member delegation. The structured networking — cocktail reception, sector lunch tables, and Day 3 zone networking — creates the peer relationships that matter when a supply disruption hits and you need a trusted India supply contact at 6am.

WHY INDIAN CHEMICAL EXPORTERS MUST ATTEND



-  **The US Market Demands Indian Chemistry — But Doesn't Know Your Company Yet** US procurement teams are under active instruction from their CPOs and Boards to qualify India alternatives to Chinese suppliers. The demand is funded and urgent. But Indian exporters face a market entry challenge: US buyers don't know which Indian companies have US-compliant capabilities. CHEMEXCIL's institutional leadership and the Summit's pre-qualification framework solve this market visibility problem — positioning your company in front of pre-motivated US buyers.
-  **CHEMEXCIL Institutional Endorsement as Your US Market Credential** Participating as a CHEMEXCIL-sponsored exhibitor and Day 3 meeting participant carries the institutional credibility of India's premier chemical export promotion council — a Government of India body under the Ministry of Commerce. For US buyers unfamiliar with Indian suppliers, CHEMEXCIL endorsement significantly reduces perceived counterparty risk and accelerates qualification decisions.
-  **Day 3 Matchmaking: 7 Pre-Qualified US Buyer Meetings in One Day** For an Indian chemical exporter, a single day of pre-qualified, pre-scheduled meetings with US chemical buyers in your specific product category is worth more than a year of cold outreach. Every US buyer who sits across from you on Day 3 has already declared interest in your product category and is actively seeking to qualify new India suppliers. This is the highest-quality sales access available in the US chemical market.
-  **Regulatory and Compliance Guidance to Accelerate US Market Entry** Day 2's regulatory masterclasses and Day 3's advisory clinics provide Indian exporters with the specific TSCA, EPA, FIFRA, and FDA compliance roadmap for the US market — delivered by US-licensed regulatory specialists. For exporters who have been deterred by US regulatory complexity, this Summit provides the definitive roadmap to compliance and market access.

ATTENDEE PROFILES



From US Chemical Buyers, Formulators & Manufacturers

VP / Director, Global Procurement & Strategic Sourcing VP Supply Chain / Head of Supply Chain Operations Director, Chemical Purchasing & Raw Materials Head of Technical Procurement / Category Manager (Chemicals) VP / Director, Regulatory Affairs (Chemical) Director, Quality Assurance & Supplier Quality VP, Operations / Manufacturing (Chemical & Pharma) Director, International Trade Compliance CFO / VP Finance (chemical SMEs evaluating India sourcing) CEO/Founder (specialty chemical distributors)

From Indian Chemical Exporters & Institutional Partners

CMD / MD of CHEMEXCIL member exporter companies VP / Director, International Sales & Export Development Head of US Business Development Director, Quality & Regulatory Affairs (US compliance) Head of Logistics & International Trade Senior Officials — CHEMEXCIL, FICCI, CII, EEPCC Commercial Attaché & Trade Officials — Indian Consulate, Houston Representatives — DGFT, Ministry of Commerce US-India Business Council (USIBC) representatives Trade Finance & EXIM Bank officials

For Seller Enquiries (India)

Sanjukta Taral (Shobha)

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(Set-up by Ministry of Commerce & Industry, Govt of India)

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