**Questions for the exporters on possible reasons for the underutilization of AITIGA for ASEAN Countries**

1. Are you aware with the procedure for applying for a Certificate of Origin (COO)?
2. Have you faced challenges in interpreting the Rules of Origin for your product category?
3. Do you find it difficult to trace the origin of raw materials or intermediate inputs?
4. Whether using a preferential route under FTA results in cost savings compared to standard tariffs. If no, then kindly explain the issues faced.
5. Have you encountered challenges or delays in obtaining Certificates of Origin? If yes, kindly mention the issues.
6. Have you found the process of applying for e-COO under AITIGA to be complicated or unclear?
7. Have you experienced conflicting interpretations of rules between Indian and ASEAN authorities?
8. Have you decided not to use AITIGA due to low duty differentials compared to MFN rates?
9. Are the costs involved in documentation, compliance, or agency fees too high compared to the benefit?
10. Do your ASEAN buyers prefer not to deal with FTA-related documentation (e.g., COO)?
11. Have you skipped using AITIGA because the customs clearance process is easier under regular tariffs?
12. Do you face difficulties in accessing reliable or up-to-date information about AITIGA benefits?
13. Have you received inconsistent guidance from logistics providers, agents, or consultants?
14. Have you encountered any technical challenges or downtime while using the eCOO platform?
15. Have past negative experiences (e.g., penalties, audits, delays) made your company reluctant to use AITIGA again?

**Sector-Specific Questions for the exporters on possible reasons for the underutilization of AITIGA for ASEAN Countries**

1. Are sanitary/phytosanitary (SPS) requirements in ASEAN markets a greater barrier than tariffs? (Agriculture)
2. Does the time sensitivity of agricultural exports make COO processing impractical? (Agriculture)
3. Are you unable to trace origin effectively for farm inputs sourced from multiple smallholders? (Agriculture)
4. Are you facing difficulty proving origin due to complex blending or chemical transformation? (Chemicals)
5. Are your goods misaligned with the AITIGA tariff schedule due to ambiguous HS codes? (Chemicals)
6. Are technical documentation requirements (safety data, composition details) creating overlap with COO needs? (Chemicals).